

OFFER

HANSE

455

Dealer:	CROATIA YACHTING d.o.o.
	Dražanac 2/a, 21 000 Split, CROATIA
	sales@hanseyachts.hr
Customer:	
Date:	

Offer No.	H455#110
Subject	Hanse 455#110
Hull number	
Engine number	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0%
Discount:	0.00%
Add. Discount:	0.00%
Total Discount:	0.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H455.16	as per standard specification					172,900.00 €	172,900.00 €	1	0.00%	172,900.00	172,900.00
	HULL										
XA1000	GRP hull, white Gelcoat, standard	X				standard	0.00	1	0.00%	0.00	0.00
XA1003	Painted hull (colour selection - metallic)		X			standard	0.00	1	0.00%	0.00	0.00
XA3000	Waterline, 2 stripes, standard, dark grey	X				standard	0.00	1	0.00%	0.00	0.00
	KEEL										
XB1000	Keel, T-shape, standard draft, cast iron, 2.25m	X				standard	0.00	1	0.00%	0.00	0.00
	LAYOUT & INTERIOR										
XL1002	A2: 2 fwd cabins with 2 double berths, hanging lockers, head port & shower stb		X			4,200.00 €	4,200.00	1	0.00%	4,200.00	4,200.00
XL2001	B1: saloon, U-shaped sattee, saloon table, chart table, L-shaped galley, day head with separate shower	X				standard	0.00	1	0.00%	0.00	0.00
XL3002	C2: double aft cabins with double berths & storage lockers	X				standard	0.00	1	0.00%	0.00	0.00
XL7002	Lowerable table in saloon for Double berth in saloon			X		850.00 €	850.00	1	0.00%	850.00	850.00
XL7600	Worktop in galley, black quartz	X				standard	0.00	1	0.00%	0.00	0.00
	WOOD (FURNITURE, FLOORBOARD)										
XM1100	Furniture - Mahogany style, satin varnish	X				standard	0.00	1	0.00%	0.00	0.00
XM1201	Floorboard - Classic Stripes		X			1,650.00 €	1,650.00	1	0.00%	1,650.00	1,650.00
	UPHOLSTERY, CARPETS & CURTAINS										
XN1000	Mattresses, standard for all berths	X				standard	0.00	1	0.00%	0.00	0.00
XN2001	Upholstery 'Monte Carlo' (Hanse Colour Card)		X		Dark Grey	410.00 €	410.00	1	0.00%	410.00	410.00
	Packages										
XW2000	B&G Navigation Package Basic					12,250.00 €	12,250.00	1	0.00%	12,250.00	12,250.00
XF2000	2 navpods, one per steering pedestal							1	0.00%		
XF2200	B&G Triton multifunction display in cockpit, incl. transducer (speed, depth, temp)							1	0.00%		
XF2210	B&G Triton multifunction display in cockpit incl. windtransducer							1	0.00%		
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000)							1	0.00%		
XF4030	B&G 2 Zeus² 9 chart plotter, one at each helm position							1	0.00%		
XF5000	B&G Autopilot, control unit & FluxGate Gyro Compass RC42							1	0.00%		
XF9100	GoFree wireless link (only with chart plotter)							1	0.00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	0.00%		
XW3000	Cruising Package Basic					5,200.00 €	5,200.00	1	0.00%	5,200.00	5,200.00
XC9010	Cockpit bottom, teak							1	0.00%		
XC9062	Helmsman footrests (not mounted)							1	0.00%		
XC9080	Spring cleats							1	0.00%		
XC9090	Anchor windlass, electrical, remote control (only with XH1001)							1	0.00%		
XC9100	Anchor 'Delta' 20kg, with 60m galvanized chain, 10mm							1	0.00%		
XH1001	Battery set, capacity upgraded to: 1x90Ah + 2x160Ah AGM							1	0.00%		
XH3110	Shower unit at cockpit / stern, cold & warm water							1	0.00%		
XV9420	Wind indicator							1	0.00%		
XV9450	Flagpole							1	0.00%		
XV9901	6 Fenders							1	0.00%		
XV9902	4 Mooring lines							1	0.00%		
XV9910	Second winch handle							1	0.00%		
XV9950	HANSE maintenance kit							1	0.00%		
	OPTIONS										
	DECK & OUTSIDE EQUIPMENT										
XC1000	Deck, standard (non slip)	X				standard	0.00	1	0.00%	0.00	0.00
XC2200	Double steering system, stainless steel/leather wheels	X				standard	0.00	1	0.00%	0.00	0.00
XC3001	Cockpit table, stainless steel with folding teak tops	X				standard	0.00	1	0.00%	0.00	0.00
XC4000	Guard rail	X				standard	0.00	1	0.00%	0.00	0.00
XC5200	2 LEWMAR 50 ST EVO manual secondary winches			X		2,900.00 €	2,900.00	1	0.00%	2,900.00	2,900.00
XC5300	2 LEWMAR 50 ST EVO manual halyard winches	X				standard	0.00	1	0.00%	0.00	0.00
	RIG & SAILS										
XE1000	Mast, standard rig	X				standard	0.00	1	0.00%	0.00	0.00
XE3000	ELVSTROM Dacron sails, full batten main & self tacking jib	X				standard	0.00	1	0.00%	0.00	0.00
XE9002	Selden MDS slider system			X		850.00 €	850.00	1	0.00%	850.00	850.00
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
XG1002	VOLVO D2-55, 39kW/53hp - saildrive, propeller 3 blade fix	X				standard	0.00	1	0.00%	0.00	0.00
XG3101	Bowthruster, 12V, retractable incl. battery			X		8,150.00 €	8,150.00	1	0.00%	8,150.00	8,150.00
	EQUIPMENT										
XH1000	Battery set, capacity: 1x90Ah + 1x160Ah AGM	X				standard	0.00	1	0.00%	0.00	0.00
XH1600	Country Version: EU / AUS	X				standard	0.00	1	0.00%	0.00	0.00
XH2000	Charger 30A	X				standard	0.00	1	0.00%	0.00	0.00
XH3000	Toilet, manual aft	X				standard	0.00	1	0.00%	0.00	0.00
XH3010	Toilet, manual, fwd	X				standard	0.00	1	0.00%	0.00	0.00
	RADIO & ENTERTAINMENT										
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ2001	Loading on truck			X		400.00 €	400.00	1	0.00%	400.00	400.00
	LIST PRICE:									209,760.00	209,760.00
	TOTAL DISCOUNT:								0.00%	0.00	0.00
	TOTAL PRICE:									209,760.00	209,760.00
	Additional components:										
	Transport Greifswald - Umag					7,850.00 €	7,850.00	1	0.00%	7,850.00	7,850.00
	Rigging (mast assembly and installation, installation of sails and rails)					1,240.00 €	1,240.00	1	0.00%	1,240.00	1,240.00
	Antifouling (including materials - 2 layers of primer and antifouling)					1,200.00 €	1,200.00	1	0.00%	1,200.00	1,200.00
	Costs of launching (including travel lift and land berth charges for 4 days)					880.00 €	880.00	1	0.00%	880.00	880.00
	Final commissioning - test of equipment, Volvo pre-delivery inspection, calibration of nav.					400.00 €	400.00	1	0.00%	400.00	400.00
	Lazy bag with lazy jacks					780.00 €	780.00	1	0.00%	780.00	780.00
	Bimini top, stainless steel frame					1,890.00 €	1,890.00	1	0.00%	1,890.00	1,890.00
	Sprayhood, stainless steel frame, 3 windows					1,580.00 €	1,580.00	1	0.00%	1,580.00	1,580.00
	FUSION system (MS-RA205 + BT100 + UNIDOCK + RA200MP+MS-NRX200i) with saloon and cockpit					950.00 €	950.00	1	0.00%	950.00	950.00
	Inverter (12V-220) 350 W					280.00 €	280.00	1	0.00%	280.00	280.00

Blinds for side windows and hatches	1,060.00 €	1,060.00	1	0.00%	1,060.00	1,060.00
Charter equipment (deck, safety, navigational, galley, bedlinen...)	5,000.00 €	5,000.00	1	0.00%	5,000.00	5,000.00
Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement...)	980.00 €	980.00	1	0.00%	980.00	980.00
2 X GRP Composite 3Y spoke steering wheels 1.000 mm	1,160.00 €	1,160.00	1	0.00%	1,160.00	1,160.00
Installation of Glomex Thalita antenne and cabling (TV and TV bracket to be delivered by the customer)	360.00 €	360.00	1	0.00%	360.00	360.00
Installation of Webasto Air Top Evo 55 heating system	2,900.00 €	2,900.00	1	0.00%	2,900.00	2,900.00
LIST PRICE:					238,270.00	238,270.00
TOTAL DISCOUNT:					0.00	0.00
TOTAL PRICE:					238,270.00	238,270.00

Notes:

Payment conditions	10,000.00 EUR + VAT upon order 35,000.00 EUR + VAT latest 12 weeks before start of production Balance latest 3 weeks before delivery
Payment method	IBAN: HR30 2330 0031 1530 4592 3, SWIFT: SOGEHR22 at SOCIETE GENERALE-SPLITSKA BANKA d.d
Delivery	February / March 2016
Offer valid till	7 days
Note	VAT is not included The offer is valid for Croatia Yachting charter management fleet only

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(Date)

(Place)

(Signature)

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