

OFFER

HANSE **415**

Dealer:	CROATIA YACHTING d.o.o.	Offer No.:		Language:	English
	Supilova 26, 21 000 Split, CROATIA	Subject:	H415 CharterEdition BBS 2014	Currency:	€
	sales@hanseyachts.hr	Hull number:	H415 # 204	Exchange rate:	1
Customer:		Engine number:		VAT:	0%
				Discount:	0.00%
				Add. Discount:	0.00%
Date:	21.05.2014.			Total Discount:	0.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price incl. Discount ex. VAT €	Price incl. Discount & VAT €
H415.15	as per standard specification					132,900.00 €	132,900.00 €	1	0.00%	132,900.00	132,900.00
	HULL										
XA1000	GPR hull, white Gelcoat, standard	X				standard	0.00 €	1	0.00%	0.00	0.00
XA3000	Waterline, 2 stripes, standard, dark grey	X				standard	0.00 €	1	0.00%	0.00	0.00
	KEEL										
XB1000	Keel, T-shape, standard draft, cast iron, 2,10m	X				standard	0.00 €	1	0.00%	0.00	0.00
	LAYOUT & INTERIOR										
XL1002	A2: generous V berth with hanging locker with shelves on port, head on stb		X			2,650.00 €	2,650.00 €	1	0.00%	2,650.00	2,650.00
XL2002	B2: saloon like B1 with short L-shaped galley		X			490.00 €	490.00 €	1	0.00%	490.00	490.00
XL3002	C2: double aft cabins with double berths & storage lockers		X			1,700.00 €	1,700.00 €	1	0.00%	1,700.00	1,700.00
XL7200	Double berth in saloon, sliding			X		825.00 €	825.00 €	1	0.00%	825.00	825.00
XL7600	Worktop in galley, black	X				standard	0.00 €	1	0.00%	0.00	0.00
	WOOD (FURNITURE, FLOORBOARD)										
XM1100	Furniture - Mahogany style, satin varnish	X				standard	0.00 €	1	0.00%	0.00	0.00
XM1201	Floorboard - Classic Stripes		X			1,500.00 €	1,500.00 €	1	0.00%	1,500.00	1,500.00
	UPHOLSTERY, CARPETS & CURTAINS										
XN1000	Mattresses, standard for all berths	X				standard	0.00 €	1	0.00%	0.00	0.00
XN2001	Upholstery 'Monte Carlo' (Hanse Colour Card)		X		DARK GREY	390.00 €	390.00 €	1	0.00%	390.00	390.00
	Packages										
XW2000	B&G Navigation Package Basic					7,500.00 €	7,500.00 €	1	0.00%	7,500.00	7,500.00
XF2200	B&G Triton multifunction display in cockpit, incl. transducer (speed, depth, temp)							1	0.00%		
XF2210	B&G Triton multifunction display in cockpit incl. windtransducer							1	0.00%		
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK1510)							1	0.00%		
XF4010	Zeus® 9 chart plotter, at cockpit table, incl. plotter rack							1	0.00%		
XF5000	Autopilot, B&G control unit & FluxGate Gyro Compass RC42							1	0.00%		
XF9100	GoFree wireless link (only with chart plotter)							1	0.00%		
XK1510	Antenna for VHF, FM and AIS, incl. splitter							1	0.00%		
XW8000	Cruising Package Basic					3,900.00 €	3,900.00 €	1	0.00%	3,900.00	3,900.00
XC9010	Cockpit bottom, teak							1	0.00%		
XC9062	Helmsman footrests (not mounted)							1	0.00%		
XC9080	Spring cleats							1	0.00%		
XC9090	Anchor windlass, electrical, remote control (only with XH1001)							1	0.00%		
XC9100	Anchor 'Delta' 16kg, with 30m galvanized chain, 8mm							1	0.00%		
XH1001	Battery set, capacity upgraded to: 1x90Ah + 2x160Ah AGM							1	0.00%		
XH3110	Shower unit at cockpit / stern, cold & warm water							1	0.00%		
XV9420	Wind indicator							1	0.00%		
XV9450	Flagpole							1	0.00%		
XV9901	6 Fenders							1	0.00%		
XV9902	4 Mooring lines							1	0.00%		
XV9910	Second winch handle							1	0.00%		
XV9950	HANSE maintenance kit							1	0.00%		
	OPTIONS										
	DECK & OUTSIDE EQUIPMENT										
XC1000	Deck, standard (non slip)	X				standard	0.00 €	1	0.00%	0.00	0.00
XC2200	Double steering system, stainless steel/leather wheels	X				standard	0.00 €	1	0.00%	0.00	0.00
XC3001	Cockpit table, stainless steel with folding teak tops	X				standard	0.00 €	1	0.00%	0.00	0.00
XC4000	Guard rail	X				standard	0.00 €	1	0.00%	0.00	0.00
XC5200	2 LEWMAR 45 ST EVO manual secondary winches			X		2,400.00 €	2,400.00 €	1	0.00%	2,400.00	2,400.00
XC5300	2 LEWMAR 45 ST EVO manual halvard winches	X				standard	0.00 €	1	0.00%	0.00	0.00
	RIG & SAILS										
XE1000	Mast, standard rig	X				standard	0.00 €	1	0.00%	0.00	0.00
XE2021	Bimini top, stainless steel frame (colour selection)			X	DARK GREY	2,990.00 €	2,990.00 €	1	0.00%	2,990.00	2,990.00
XE3000	ELVSTRÖM Dacron sails, full batten main & self tacking jib	X				standard	0.00 €	1	0.00%	0.00	0.00
XE9002	Selden MDS slider system			X		700.00 €	700.00 €	1	0.00%	700.00	700.00
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
XG1000	VOLVO D2-40, 27.9kW/38hp - saildrive, propeller 2 blade fix	X				standard	0.00 €	1	0.00%	0.00	0.00
	EQUIPMENT										
XH1000	Battery set, capacity: 1x90Ah + 1x160Ah AGM	X				standard	0.00 €	1	0.00%	0.00	0.00
XH1600	Country Version: EU / AUS	X				standard	0.00 €	1	0.00%	0.00	0.00
XH2000	Charger 30A	X				standard	0.00 €	1	0.00%	0.00	0.00
XH3000	Toilet, manual aft	X				standard	0.00 €	1	0.00%	0.00	0.00
XH3010	Toilet, manual, fwd (only with XL1002)		X			standard	0.00 €	1	0.00%	0.00	0.00
XH6011	Fresh water tank, 200l, add.	X				standard	0.00 €	1	0.00%	0.00	0.00
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ2001	Loading on truck			X		390.00 €	390.00 €	1	0.00%	390.00	390.00
	LIST PRICE:									158,335.00	158,335.00
	TOTAL DISCOUNT:								0.00%	0.00	0.00
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	Additional components:										
	Transport Greifswald - Umag					7,600.00 €	7,600.00 €	1	0.00%	7,600.00	7,600.00
	Rigging (mast assembly and installation, installation of sails and rails)					1,060.00 €	1,060.00 €	1	0.00%	1,060.00	1,060.00
	Antifouling (including materials - 2 layers of primer and antifouling)					1,000.00 €	1,000.00 €	1	0.00%	1,000.00	1,000.00

Costs of launching (including travel lift and land berth charges for 4 days)	700.00 €	700.00	1	0.00%	700.00	700.00
Lazy bag with lazy jacks	740.00 €	740.00	1	0.00%	740.00	740.00
Sprayhood	1,490.00 €	1,490.00	1	0.00%	1,490.00	1,490.00
Radio CD(MP3/USB) player with saloon and cockpit speakers	480.00 €	480.00	1	0.00%	480.00	480.00
Inverter (12V-220) 350 W	280.00 €	280.00	1	0.00%	280.00	280.00
Blinds for side windows and hatches	880.00 €	880.00	1	0.00%	880.00	880.00
Charter equipment (deck, safety, bedlinen, galley, navigational...)	4,000.00 €	4,000.00	1	0.00%	4,000.00	4,000.00
Charter make-ready pack(Jib UV protect, windlass auto switch, teak varnishing	750.00 €	750.00	1	0.00%	750.00	750.00
Transfer Umag - Marina Kastela(fuel costs included)	600.00 €	600.00	1	0.00%	600.00	600.00
LIST PRICE:					177.915.00	177.915.00
TOTAL DISCOUNT:					0.00	0.00
TOTAL PRICE:					177.915.00	177.915.00

Notes:

Payment conditions	7,000.00 EUR + VAT upon order 25,000.00 EUR + VAT latest 10 weeks before start of production Balance latest 3 weeks before delivery
Payment method	kuna equivalent at the selling exchange rate of Hypo Alpe Adria bank d.d at the moment of payment to our bank account 2500009-1101363215 at HYPO ALPE ADRIA BANK D.D.,
Delivery	March 2015
Offer valid till	7 days
Note	VAT is not included

21.05.2014.
(Date)

(Place)

(Signature)

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