

# Hanse 418(2020) - #128

## TECHNICAL SPECIFICATIONS AND DECK LAYOUT:

Year	2020
Location	Biograd na moru
Cabins	3
Bathrooms	2
Berths	6 + 2
LOA	12,40 [m]
Hull length	11,99 [m]
Beam	4,17 [m]
Draft	2,10 [m]
Displacement	9,80 [t]
Engine	Diesel, 39 [hp]
Fuel tank	cca. 160 [l]
Fresh water tank	cca. 475 [l]
Total sail area	87 m <sup>2</sup>
CE Certificate	A - 10 passengers
Design	Judel / Vroljik & Co.



## STANDARD EQUIPMENT AS PER STANDARD SPECIFICATION

### ADDITIONAL EQUIPMENT:

#### B&G Navigation Package

#### Cruising Package

A2: Master cabin with separate head, double V-berth, hanging locker and shelves

B2: Saloon with short L-galley, dining area on stb and sofa on port - separate head with shower stall on port

C2: 2 aft cabins with double berth and storage

Saloon table lowerable and seat in saloon convertible into double berth

Floorboard – Classic Stripes

Upholstery - Monte Carlo – Dark Grey

Teak on cockpit bottom, helmsman seats and bathing platform

2 LEWMAR 45 ST EVO manual secondary winches

2 openable hatches in deck windows next to companionway

### ADDITIONAL COMPONENTS:

Loading on truck and transport

Rigging

Antifouling & hull preparation

Lazy bag with lazy jacks

Bimini top and sprayhood

Radio CD(MP3/USB) player with saloon and cockpit speakers

Inverter (12V-220) 350 W

Charter equipment (deck, safety, bedlinen, galley, navigational...)

Charter make-ready pack (jib UV protect, auto switch for windlass, various reinforcement...)

Final commissioning and launching

**158.600 EUR\***  
FULLY EQUIPPED FOR CHARTER

\* The prices do not include VAT

\* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)

**Become a part of the Hanse Yachting World charter management program, and take advantage of the key benefits!**

### OUR KEY BENEFITS

- Minimal investment or participation in boat acquisition
- Special purchase conditions for your boat
- Favorable financing conditions through affiliate leasing companies
- High charter income based on minimum of 20 weeks per season (fleet average of 21,5 weeks/boat)
- Transparent cash flow reports through constant insight in income and expenses
- Financial security with insurance against loss of charter income
- High quality aftersales support with prompt processing of claims throughout warranty
- High maintenance standards ensure the best resale value for your boat regardless of age

### SIMPLIFIED PROFIT CALCULATION:

Annual charter income* (Yacht owner)	29.774 €
Annual expenses* (marina, insurance, registration, maintenance...)	12.244 €
<b>Net profit*</b> (Yacht owner)	<b>17.530 €</b>

\* The figures do not include VAT

\* Charter cash flow is based on 20 booked weeks per season