OFFER

HANSE 461

	FINANCING TERM / FINANZIERUNG:		
Dealer:	Croatia Yachting d.o.o.	**Language:**	**English**
	Dražanac 2/a, 21 000 Split, Croatia	**Currency:**	**€**
	EU VAT ID: HR08633766175	**Exchange rate:**	**1**
Customer:		**VAT:**	**0,00%**
		Discount:	**0,00%**
		Add. Discount:	**0,00%**
Date:		**Total Discount:**	**0,00%**

MatNr	Items	Standard	Options	Add-On	Feature	Price ex. VAT €	Selection	Discount	Price ex. VAT incl. Discount €	Price incl. VAT & Discount €
H461.26	**as per standard specification**						**1**	**0,00%**	**0,00 €**	**0,00 €**
	Packages									
XW2000	**Raymarine Navigation Package**						1	0,00%	**0,00 €**	**0,00 €**
XF2000	2 instrument pods (1 per helm station)						1	0,00%		
XF2200	2 Raymarine i70s multifunction displays, 1 per helm station, incl. transducer (wind/depth/speed/temperature)						1	0,00%		
XF3000	Raymarine VHF Ray90 at chart table, incl. wireless remote handset (only with XK5000)						1	0,00%		
XF4030	Raymarine AXIOM2 PRO 9 S chart plotter with HybridTouch multifunction display at helm station, stb						1	0,00%		
XF5000	Raymarine Evolution Autopilot with p70s display and wireless remote control						1	0,00%		
XF9001	NMEA engine information interface						1	0,00%		
XH2090	Wireless charging at helm station (waterproof)						1	0,00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS						1	0,00%		
XW3000	**Cruising Package**						1	0,00%	**0,00 €**	**0,00 €**
XC1326	Synthetic teak on cockpit bottom (colour selection)				Please insert choise of colour		1	0,00%		
XC1341	Synthetic teak on cockpit benches (colour selection)				Please insert choise of colour		1	0,00%		
XC1351	Synthetic teak on bathing platform (colour selection)				Please insert choise of colour		1	0,00%		
XC9062	Helmsman footrests (free mountable)						1	0,00%		
XC9080	2 additional cleats, midship (1 each side)						1	0,00%		
XC9082	2 fairleads at transom						1	0,00%		
XC9090	Anchor windlass, electrical, 1000 W, automatic fuse, remote control						1	0,00%		
XC9100	Delta-anchor 20 kg, galvanized with 60 m galvanized chain						1	0,00%		
XC9402	Cockpit portlight, aft cabins						1	0,00%		
XH1001	Battery set, capacity: 1x 90 Ah + 4x 160 Ah AGM						1	0,00%		
XH3110	Shower unit in cockpit, warm-/coldwater						1	0,00%		
XH5030	Water akku for pressure equalization						1	0,00%		
XV9420	Wind indicator						1	0,00%		
XV9450	Flagpole						1	0,00%		
XV9901	6 fenders						1	0,00%		
XV9902	4 mooring lines						1	0,00%		
XV9910	Add. winch handle						1	0,00%		
XV9920	Mast steps						1	0,00%		
XV9950	Hanse maintenance kit						1	0,00%		
XW5000	**Comfort Package**						1	0,00%	**0,00 €**	**0,00 €**
XC9032	Courtesy lights in cockpit						1	0,00%		
XC9033	Courtesy lights at companionway						1	0,00%		
XC9300	2 vents for coach roof hatches						1	0,00%		

XL9001	Courtesy lights in saloon						1	0,00%		
XL9003	Indirect lights in saloon and cabins						1	0,00%		
XL9004	LED overhead lights in saloon and cabins, dimmable						1	0,00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon and fwd cabin						1	0,00%		
XN2500	Cockpit cushions - Essencial (colour selection)				Twill Grey		1	0,00%		
XV9010	Blind set with flyscreens for deck hatches						1	0,00%		
XV9060	Blinds for hull windows						1	0,00%		
XV9080	Blinds for side coach roof windows						1	0,00%		
	OPTIONS									
	HULL									
	KEEL									
	LAYOUT & INTERIOR									
XL2003	B3: Saloon with full functional L-galley on port and dining area with bar on stb (only with C3 or C4 layout)		x				1	0,00%	**0,00 €**	**0,00 €**
XL3004	C4: Cabin with double bunkbed on stb (only with B3 layout)		x				1	0,00%	**0,00 €**	**0,00 €**
XL7001	Saloon table electrically lowerable with cushions, convertible into double berth		x				1	0,00%	**0,00 €**	**0,00 €**
XL7602	Worktop and sink of the galley in Marine Mineral Stone (colour selection)		x		White		1	0,00%	**0,00 €**	**0,00 €**
	WOOD (FURNITURE, FLOORBOARD)									
XM1111	Furniture - Nordic Oak		x				1	0,00%	**0,00 €**	**0,00 €**
XM1203	Floorboard - Delight Oak		x				1	0,00%	**0,00 €**	**0,00 €**
	UPHOLSTERY, CARPETS & CURTAINS									
XN2001	Upholstery - Corsica (colour selection)		x		Mint		1	0,00%	**0,00 €**	**0,00 €**
	DECK & OUTSIDE EQUIPMENT									
XC1334	Synthetic teak on helmsman seats (colour selection - only with XC9060)			x	Please insert choise of colour		1	0,00%	**0,00 €**	**0,00 €**
XC3005	2 cockpit tables with teak tops, electrically lowerable into sunbed incl. upholstery and cockpit bench extention, on stb		x				1	0,00%	**0,00 €**	**0,00 €**
XC3100	Wetbar with gas BBQ and sink with mixing tab (only with XC9060) (not for AUS-version)			x			1	0,00%	**0,00 €**	**0,00 €**
XC5200	2 LEWMAR 45 ST EVO manual secondary winches			x			1	0,00%	**0,00 €**	**0,00 €**
XC9060	2 helmsman seats, foldable (only with XC1333 or XC1334)			x			1	0,00%	**0,00 €**	**0,00 €**
XC9171	Composite bowsprit with integrated anchor and forestay fitting with double mooring roll incl. 2nd forestay and gennaker eye		x				1	0,00%	**0,00 €**	**0,00 €**
	RIG & SAILS									
	NAVIGATION & INSTRUMENTS									
	PROPULSION									
XG3101	Bowthruster, 24 V, retractable, incl. battery			x			1	0,00%	**0,00 €**	**0,00 €**
	EQUIPMENT									
	RADIO & ENTERTAINMENT									
	ACCESSORIES									
	SHIPPING AND TRANSPORT									
XZ2001	Loading on truck			x			1	0,00%	**0,00 €**	**0,00 €**
XZ4000	Declaration of Conformity	x			Croatian	Standard	1	0,00%	**0,00 €**	**0,00 €**
XZ4005	Safety manual	x			English	Standard	1	0,00%	**0,00 €**	**0,00 €**
XZ4010	Builder´s Certificate	x				Standard	1	0,00%	**0,00 €**	**0,00 €**
	Additional components:									
	Transport Greifswald - Umag						**1**	0,00%	**0,00 €**	**0,00 €**
	Rigging (mast assembly and installation, installation of sails and rails)						**1**	0,00%	**0,00 €**	**0,00 €**
	Antifouling (including materials - 2 layers of primer and antifouling)						**1**	0,00%	**0,00 €**	**0,00 €**
	Costs of launching (including travel lift, 6 days land berth charges, 1 day sea berth charges)						**1**	0,00%	**0,00 €**	**0,00 €**
	Final commissioning - test of equipment, engine PDI, calibration of nav. instruments, cleaning						**1**	0,00%	**0,00 €**	**0,00 €**
	Fusion radio with 2 fusion speakers in saloon and 2 fusion speakers and remote control in cockpit						**1**	0,00%	**0,00 €**	**0,00 €**
	LCD TV on fwd bulkhead						**1**	0,00%	**0,00 €**	**0,00 €**
	Lazy bag with lazy jacks						**1**	0,00%	**0,00 €**	**0,00 €**
	Bimini top, stainlees steel frame						**1**	0,00%	**0,00 €**	**0,00 €**
	LED cockpit light integrated into the bimini						**1**	0,00%	**0,00 €**	**0,00 €**
	Sprayhood, stainless steel frame, 3 windows						**1**	0,00%	**0,00 €**	**0,00 €**

	Inverter (12V-220) 350 W						1	0,00%	0,00 €	0,00 €
	Charter equipment (deck, safety, navigational, galley, bedlinen…)						1	0,00%	0,00 €	0,00 €
	Charter make-ready pack						1	0,00%	0,00 €	0,00 €
	JABSCO electrical toilett pumps, sea water flush in (3 pcs)						1	0,00%	0,00 €	0,00 €
	Air conditioning, 29.000 BTU, 3 units: saloon, fwd cabin, aft cabin, incl. 2nd shore power						1	0,00%	0,00 €	0,00 €