

PRICELIST & SPECIFICATION



348

Technical Details

LOA	10.40 m	34' 1"
Hull length	9.99 m	32' 9"
LWL	9.55 m	31' 4"
Beam	3.50 m	11' 6"

Draft

shallow keel	1.55 m	5' 1"
L-keel, medium	1.95 m	6' 5"

Displacement

shallow keel	approx.	6.70 t	14,771 lbs
L-keel, medium	approx.	6.56 t	14,462 lbs

Engine Diesel

standard	approx.	21.00 PS	21.00 hp
option	approx.	29.00 PS	29.00 hp

Fuel tank	approx.	160 l	42 gal
Fresh water	approx.	230 l	57 gal

CE Certificate A - 4 (XB1000, XE1000)

Design judel / vrolijk & co

Interior HanseYachts Design

Mast length above WL	approx.	16.25 m	53' 4"
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Total sail area	approx.	55.90 m ²	602 sq ft
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Main sail

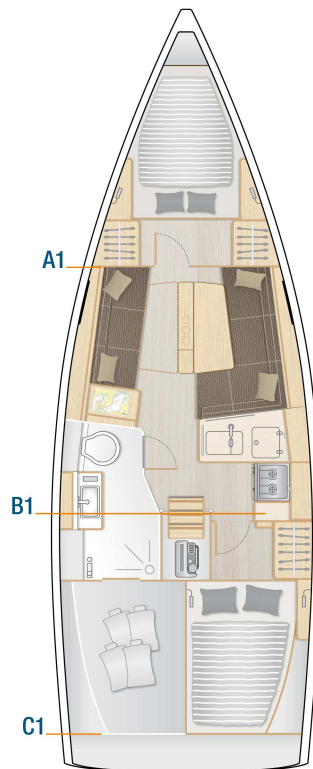
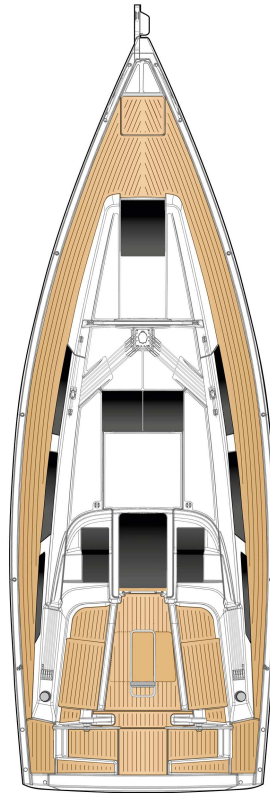
standard	approx.	34.00 m ²	366 sq ft
furling	approx.	31.50 m ²	339 sq ft

Self-tacking jib	approx.	21.90 m ²	236 sq ft
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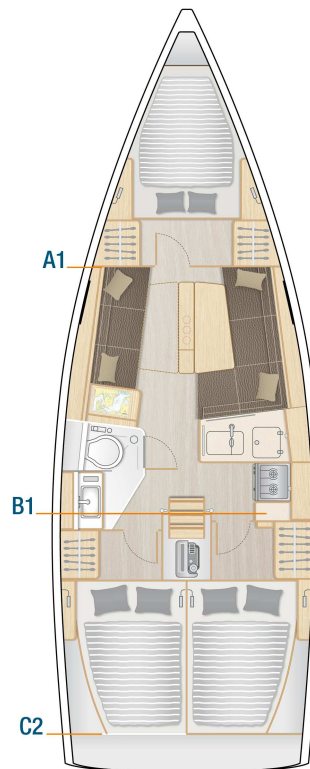
Crossover	approx.	63.00 m ²	678 sq ft
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Gennaker	approx.	87.70 m ²	944 sq ft
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All measurements/figures are approximate. Errors and omissions excepted. Specification and material can be changed without notice. Valid from 2023.01.01 for deliveries until 2024.12.31.



Standard



Option

HULL

- 2 hull windows (1 each side)
- GRP hull, isophthalic gelcoat, colour Signal White (RAL 9003), 1st layer vinyl ester resin and solid laminat
- Waterline and cove line, isophthalic gelcoat, colour: Dark Grey (RAL 7043)

KEEL

- L-keel, cast iron, draft: 1.95 m
- GRP rudder with sea-water resistant aluminium shaft and selfaligning bearings

LAYOUT & INTERIOR

- A1: Master cabin with double V-berth and storage space
- B1: Saloon with L-galley, dining area on stb and sofa on port
- C1: Aft cabin with double berth and storage space on stb, utility room on port - separate head with shower stall on port
- 2-burner gas stove, 12 V fridge approx. 130 l, waste bin, double stainless steel sink with mixing tab
- Interior furniture in high quality marine plywood, satin varnish
- Hanse companionway closing system
- Saloon table, folding with stowage
- Worktop in galley - Black Quartz

WOOD (FURNITURE, FLOORBOARD)

- Furniture - Mahogany Style, Satin Varnish
- Cupboard fronts in wood colour
- Floorboard - Acacia

UPHOLSTERY

- Mattresses for all berths
- Upholstery - Monte Carlo, colour: Cream

DECK & OUTSIDE EQUIPMENT

- GRP deck with antislip surface, isophthalic gelcoat, colour: Signal White (RAL 9003), 1st layer vinyl ester resin with balsa sandwich core. Cockpit lockers on port and stb, anchor locker at bow.
- Teak on cockpit benches
- Twin wheel steering system with emergency tiller
- 2 stainless steel steering wheels with leather cover
- Pulpit and pushpit, stainless steel

- Railing, incl. stanchions and stainless steel wire
- Halyards and control lines with organizers and jammers on coach roof, 4 mooring cleats, handrails on coach roof, bow anchor fitting with teakstep
- 2 LEWMAR 40 ST EVO manual halyard winches
- Swimming ladder
- Self tacking jib system
- Mainsheet system
- 5 deck hatches - openable, anchor locker hatch, stowage on coach roof with acrylic glass hatch
- 6 deck coach roof windows, acrylic glass next to companionway

RIG & SAILS

- Rig, anodized aluminium, deck stepped, with kicker, standing and running rigging and 2 reefs
- Manual jib furler
- QUANTUM Dacron sails - full battened, main and jib

NAVIGATION & INSTRUMENTS

- Illuminated compass
- Navigation lights - LED

PROPULSION

- Fuel tank, approx. 160 l
- Engine (Diesel, approx. 21 hp) - saildrive, 2-blade fix propeller

EQUIPMENT

- 12 V and 230 V electric system with main panels and 230 V shore power and sockets
- AGM battery set, capacity: 1x 90 Ah + 1x 160 Ah AGM
- Country Version: EU / AUS
- Battery charger 35 A
- Manual toilet with sea water flush
- LPG gas system, stowage for 1 gas bottle
- Black water system (appr. 35 l) with deck extraction and seacock for head, electric and manual bilge pump
- Fresh water system with electric pump
- Fresh water tank, appr. 210 l

SHIPPING & TRANSPORT

- CE - Certificate cat. A - 4 (XB1000, XE1000) / B - 8 / C - 10 / D - 12
- Owners manual
- EC - Type Examination Certificate

AS PER STANDARD SPECIFICATION

excl. VAT
137.900 €

PACKAGES

XW2000	B&G Navigation Package (only with XC3001)	5.290 €
XF2200	2 B&G Triton ² multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)	
XF4010	B&G Zeus ³ S 9" chart plotter at cockpit table (only with XC3001)	
XW2001	Upgrade - 12" chart plotter	1.290 €
XF4011	B&G Zeus ³ S 12" chart plotter at cockpit table (only with XC3001)	
XW2002	Upgrade - Navigation Package	5.890 €
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)	
XF5000	B&G Autopilot with Triton ² control unit with WR10 remote control and Precision 9 compass	
XK5000	VHF preparation with antenna and splitter for FM and AIS	
XW3100	Cruising Package	7.690 €
XC1325	Teak on cockpit bottom	
XC9062	Helmsman footrests (free mountable)	
XC9080	2 additional cleats, midship (1 each side)	
XC9090	Anchor windlass, electrical, with automatic fuse and remote control with chain counter	
XC9100	Delta-anchor 10 kg, galvanized with 30 m galvanized chain	
XC9421	Openable portlight in coach roof window stb	
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM	
XH3110	Shower unit in cockpit, warm-/coldwater	
XH3120	Shower unit in head	
XH5010	Boiler, 20 l	
XH5030	Water akku for pressure equalization	
XV9420	Wind indicator	
XV9450	Flagpole	
XV9901	6 fenders	
XV9902	4 mooring lines	
XV9910	Add. winch handle	
XV9950	HANSE maintenance kit	

XW3101	Upgrade - Flexiteek (colour selection)	490 €
XC1326	Flexiteek on cockpit bottom	
XC1341	Flexiteek on cockpit benches	
XW3102	Upgrade - stainless steel anchor with chain	1.790 €
XC9101	Delta-anchor 10 kg, stainless steel, with 'Power Ball' swivel and 50 m stainless steel chain	
XW4000	Performance Package	5.790 €
XC2201	2 GRP steering wheels, Y-spoke (black or white)	
XE3005	QUANTUM AC5 performance sails - full battened, triradial, main and jib	
XE9001	Dyneema halyards for main and jib	
XE9002	Selden MDS mainsail slider system	
XW4001	Upgrade - Secondary Winches	2.090 €
XC5200	2 LEWMAR 40 ST EVO manual secondary winches	
XW4100	Gennaker Package	3.790 €
XE3105	QUANTUM Gennaker (colour selection)	
XE3110	Squeezer for Gennaker	
XE9003	Gennaker/Crossover package incl. halyard, 2 sheets, 2 blocks and padeyes	
XW5000	Comfort Package	3.090 €
XC9033	Courtesy lights at companionway	
XC9300	2 vents for coach roof hatches	
XL9003	Indirect lights in saloon	
XL9004	LED overhead lights in saloon, dimmable	
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon	
XN2500	Cockpit cushions (colour selection)	
XV9010	Blind set with flyscreens for deck hatches	
XV9060	Blinds for hull windows	
XV9080	Blinds for side coach roof windows	

XW6500 Smart Connection Package 2.990 €

- XF4655 Interior camera
- XK5031 WLAN router incl. booster antenna

XW7000 Entertainment Package 1.990 €

- XH2090 Wireless charging
- XK1000 FUSION MS-RA70N Multimedia radio with bluetooth - for saloon and cockpit (only with XK5000)
- XK2000 2x 2 speakers in saloon and cockpit
- XK3000 FUSION MS-NRX remote control in cockpit

XW7001 Upgrade - premium radio 790 €

- XK1001 FUSION APOLLO MS-RA770 Multimedia radio with Wi-Fi and touchscreen - for saloon and cockpit (only with XK5000)
- XK3001 FUSION MS-ERX400 remote control in cockpit
- XK5030 FUSION wireless link - remote control via mobile devices

XW7030 TV Package - Saloon 1.690 €

- XK4040 TV preparation in saloon
- XK4140 LED TV flat screen in saloon
- XK5020 DVB-T2 antenna for TV

OPTIONS

excl. VAT

HULL

- XA1001 GRP hull, gelcoat colour: Grey (RAL 7040) 3.290 €
- XA3001 Waterline and cove line, coloured gelcoat (colour selection) 590 €

KEEL

- XB1001 L-keel, cast iron, draft: 1.55 m 2.490 €
- XB9000 Keel and rudder - not mounted 690 €

LAYOUT & INTERIOR

- XL3002 C2: 2 aft cabins with double berth and storage space - separate head on port 2.090 €
- XL7200 Seating area in saloon convertible into double berth 1.390 €

XL7601	Worktop in galley - Seashell White	690 €
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WOOD (FURNITURE, FLOORBOARD)

XM1101	Furniture - Canadian Chestnut	2.990 €
XM1102	Furniture - Teak	2.990 €
XM1104	Furniture - French Oak	2.990 €
XM1161	Cupboard fronts coloured (partial as per design - colour selection)	990 €
XM1201	Floorboard - Classic Stripes	1.590 €
XM1202	Floorboard - Noce Nero	690 €
XM1203	Floorboard - Delight Oak	690 €

UPHOLSTERY

XN2001	Upholstery - Sorrento (colour selection)	690 €
XN2002	Upholstery - Florence (colour selection)	1.090 €
XN2003	Upholstery - Monaco (colour selection)	1.490 €
XN2004	Upholstery - Portofino Leather (colour selection)	2.990 €
XN2500	Cockpit cushions (colour selection)	1.190 €

DECK & OUTSIDE EQUIPMENT

XC1300	Teak on side deck	9.190 €
XC1301	Flexiteek on side deck (colour selection)	9.390 €
XC1350	Teak on bathing platform (only with XC6001)	690 €
XC1351	Flexiteek on bathing platform (colour selection - only with XC6001)	790 €
XC2201	2 GRP steering wheels, Y-spoke (black or white)	1.790 €
XC3001	Cockpit table, stainless steel with folding teak tops	1.190 €
XC4001	Gateway stanchion	990 €
XC5102	2 LEWMAR 40 EST EVO electrical halyard winches with automatic fuse (only with XH1001)	5.940 €
XC5200	2 LEWMAR 40 ST EVO manual secondary winches	2.290 €
XC6001	Bathing platform, manual fold-out with swimming ladder (only with XC1350 or XC1351)	2.690 €
XC9020	Rub rail, teak	1.190 €

RIG & SAILS

XE1001	Mast, anodized aluminium with manual inmast furling system	2.290 €
XE2001	Lazy bag with lazy jacks (colour selection - not with XE1001)	990 €
XE2012	Sprayhood with stainless steel stake, 3 windows (1 openable - colour selection)	1.940 €

XE2021	Bimini with stainless steel stake (colour selection)	3.190 €
XE3005	QUANTUM AC5 performance sails - full battened, triradial, main and jib	4.090 €
XE3300	QUANTUM CZ Crossover sail - with CX endless furler and storage bag	4.390 €
XE9001	Dyneema halyards for main and jib	990 €
XE9003	Gennaker/Crossover package incl. halyard, 2 sheets, 2 blocks and padeyes	890 €

NAVIGATION & INSTRUMENTS

XF2203	B&G Triton ² multifunction display additional in cockpit	690 €
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)	1.190 €
XF4000	B&G Zeus ³ S 9" chart plotter at chart table	3.390 €
XF4500	B&G HAL020+ Broadband Radar (only with chart plotter)	3.890 €
XF4560	MyHanse Safety Cloud hardware with 30 days free trial subscription and an interior light, switchable by APP	1.290 €
XF4600	B&G AIS Class B transponder (only with chart plotter and XK5000)	1.590 €

PROPULSION

XG1001	Engine (Diesel, approx. 21 hp) - saildrive, 2-blade folding propeller	1.490 €
XG1101	Engine (Diesel, approx. 29 hp) - saildrive, 2-blade folding propeller	3.190 €

EQUIPMENT

XH1110	Deep charge protection for service batteries	1.390 €
XH1601	Country Version: US / JPN	1.490 €
XH2201	Inverter (12 V - 220 V), 300 W (only with XH1001)	590 €
XH4011	Heating, hot air with blowers in saloon and master cabin	3.690 €
XH4021	Outlet for heating in aft cabin Stb (only with XH4011 and layout C1)	490 €
XH4022	Outlet for heating in aft cabins (only with XH4011 and XL3002)	690 €
XH5409	Gas leak detector	990 €
XH5610	Grey water system "Lakes" for bathrooms and galley, tank: 65 l - no hull-through fittings for grey and black water	1.490 €
XH6001	Grey water system for bathrooms and galley, tank: 65 l	1.690 €

RADIO & ENTERTAINMENT

XK5000	VHF preparation with antenna and splitter for FM and AIS	490 €
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ACCESSORIES

XV9120	Cockpit table cover (colour selection)	540 €
XV9130	Cover for steering wheels (colour selection)	540 €
XV9380	Shrink wrap foil (for storage purpose only / not for transport)	490 €

SHIPPING & TRANSPORT

XZ2001	Loading on truck	490 €
XZ2003	Oversea shipping pack (cradle)	2.990 €
XZ2020	Ready for pickup	690 €

All mentioned prices in €, basic prices ex yard and excl. VAT. All weights and measures are calculated numbers based on the construction data. Changes in construction and equipment reserved.
 Above mentioned prices are recommended for ex yard deliveries within 4 month after order confirmation. For later delivery time the company reserves right to apply latest price list. Company reserves additional 15 working days when painted hull or deck is ordered. All measurements/figures are approximate. Errors and omissions excepted. Specification and material can be changed without notice.
 Valid from 2023.01.01 for deliveries until 2024.12.31.