

OFFER

HANSE418

FINANCING TERM / FINANZIERUNG:					
Dealer:	Croatia Yachting d.o.o.				Language: English
	Dražanac 2/a, 21 000 Split, Croatia				Currency: €
	EU VAT ID: HR08633766175				Exchange rate: 1
Customer:					VAT: 0,00%
					Discount: 12,00%
					Add. Discount: 0,00%
Date:	01.07.2025.				Total Discount: 12,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex. VAT €	Selection	Discount	Price ex. VAT incl. Discount €	Price incl. VAT & Discount €
H418.25	as per standard specification					215.900,00 €	1	12,00%	189.992,00 €	189.992,00 €
Packages										
XW2000	B&G Navigation Package					11.590,00 €	1	50,00%	5.795,00 €	5.795,00 €
XF2200	2 B&G Triton² multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)						1	50,00%		
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)						1	50,00%		
XF4010	B&G Zeus²S 9" chart plotter at cockpit table						1	50,00%		
XF5000	B&G Autopilot with Triton² control unit with WR10 remote control and Precision 9 compass						1	50,00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS						1	50,00%		
XW3000	Cruising Package					8.590,00 €	1	50,00%	4.295,00 €	4.295,00 €
XC1326	Synthetic teak on cockpit bottom (colour selection)				Please insert choice of colour		1	50,00%		
XC1334	Synthetic teak on helmsman seats (colour selection)				Please insert choice of colour		1	50,00%		
XC9060	2 helmsman seats, foldable						1	50,00%		
XC9062	Helmsman footrests (free mountable)						1	50,00%		
XC9080	2 additional cleats, midship (1 each side)						1	50,00%		
XC9090	Anchor windlass, electrical, with automatic fuse and remote control with chain counter						1	50,00%		
XC9100	Delta-anchor 16 kg, galvanized with 30 m galvanized chain						1	50,00%		
XC9422	Coach roof side windows with openable portlight on stb						1	50,00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM						1	50,00%		
XH3110	Shower unit in cockpit, warm-/coldwater						1	50,00%		
XH5030	Water akku for pressure equalization						1	50,00%		
XV9420	Wind indicator						1	50,00%		
XV9450	Flagpole						1	50,00%		
XV9901	6 fenders						1	50,00%		
XV9902	4 mooring lines						1	50,00%		
XV9910	Add. winch handle						1	50,00%		
XV9920	Mast steps						1	50,00%		
XV9950	HANSE maintenance kit						1	50,00%		
XW5000	Comfort Package					4.490,00 €	1	50,00%	2.245,00 €	2.245,00 €
XC9032	Courtesy lights in cockpit						1	50,00%		
XC9033	Courtesy lights at companionway						1	50,00%		
XC9300	2 vents for coach roof hatches						1	50,00%		
XL9003	Indirect lights in saloon and cabins						1	50,00%		
XL9004	LED overhead lights in saloon and master cabin, dimmable						1	50,00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon						1	50,00%		
XN2500	Cockpit cushions (colour selection)				Please insert choice of colour		1	50,00%		

XV9010	Blind set with flyscreens for deck hatches					1	50,00%		
XV9060	Blinds for hull windows					1	50,00%		
XV9080	Blinds for side coach roof windows					1	50,00%		

OPTIONS HULL KEEL LAYOUT & INTERIOR									
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XL1002	A2: Master cabin with separate head, double V-berth and storage space		X			4.290,00 €	1	12,00%	3.775,20 €	3.775,20 €
XL2002	B2: Saloon with short L-galley, dining area on stb and sofa on port - separate head with shower stall on port (only with XL3002 or XL3003)		X			990,00 €	1	50,00%	495,00 €	495,00 €
XL3002	C2: 2 aft cabins with double berth and storage space (only with XL2002)		X			2.790,00 €	1	50,00%	1.395,00 €	1.395,00 €
XL7200	Chart table lowerable and seat in saloon convertible into double berth		X			2.290,00 €	1	12,00%	2.015,20 €	2.015,20 €

WOOD (FURNITURE, FLOORBOARD)										
XM1201	Floorboard - Classic Stripes		X			1.890,00 €	1	12,00%	1.663,20 €	1.663,20 €

UPHOLSTERY, CARPETS & CURTAINS									
XN2001	Upholstery - Sorrento (colour selection)		X	Please insert choice of colour	890,00 €	1	12,00%	783,20 €	783,20 €

DECK & OUTSIDE EQUIPMENT										
XC5200	2 LEWMAR 45 ST EVO manual secondary winches			X		2.690,00 €	1	12,00%	2.367,20 €	2.367,20 €
XC9161	Anchor and forestay fitting with double mooring roll incl. gennaker/crossover eye		X			890,00 €	1	12,00%	783,20 €	783,20 €
XC9404	2 openable hatches in deck windows next to companionway		X			1.490,00 €	1	12,00%	1.311,20 €	1.311,20 €

RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION									
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XG3101	Bowthruster, 12 V, retractable, incl. battery			X		9.090,00 €	1	12,00%	7.999,20 €	7.999,20 €
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EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT									
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XZ2001	Loading on truck			X		590,00 €	1	12,00%	519,20 €	519,20 €
XZ4000	Declaration of Conformity	X		Please select your language		standard	1	12,00%	0,00 €	0,00 €
XZ4005	Safety manual	X		Please select your language		standard	1	12,00%	0,00 €	0,00 €
XZ4010	Builder's Certificate	X				standard	1	12,00%	0,00 €	0,00 €

LIST PRICE:									268.460,00 €	268.460,00 €
TOTAL DISCOUNT:								16,03%	43.026,20 €	43.026,20 €
TOTAL PRICE:									225.433,80 €	225.433,80 €

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Additional components:						
	Transport Greifswald - Umag	10.400,00 €	1	0,00%	10.400,00 €	10.400,00 €
	Rigging (mast assembly and installation, installation of sails and rails)	1.560,00 €	1	0,00%	1.560,00 €	1.560,00 €
	Antifouling (including materials - 2 layers of primer and antifouling)	1.740,00 €	1	0,00%	1.740,00 €	1.740,00 €
	Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges)	1.020,00 €	1	0,00%	1.020,00 €	1.020,00 €
	Final commissioning - test of equipment, Engine PDI, calibration of nav. Instruments, cleaning	440,00 €	1	0,00%	440,00 €	440,00 €
	Lazy bag with lazy jacks	980,00 €	1	0,00%	980,00 €	980,00 €
	Bimini top	2.290,00 €	1	0,00%	2.290,00 €	2.290,00 €
	LED cockpit light integrated into the bimini	290,00 €	1	0,00%	290,00 €	290,00 €
	Sprayhood	1.980,00 €	1	0,00%	1.980,00 €	1.980,00 €
	Radio CD (MP3/USB) player with saloon and cockpit speakers	600,00 €	1	0,00%	600,00 €	600,00 €
	Inverter (12V-220) 350 W	390,00 €	1	0,00%	390,00 €	390,00 €
	Charter equipment (deck, safety, bedlinen, galley, navigational...)	7.290,00 €	1	0,00%	7.290,00 €	7.290,00 €
	Charter make-ready pack	1.490,00 €	1	0,00%	1.490,00 €	1.490,00 €
LIST PRICE:					298.930,00 €	298.930,00 €
TOTAL DISCOUNT:					43.026,20 €	43.026,20 €
TOTAL PRICE:					255.903,80 €	255.903,80 €

Notes:

Payment conditions:

25% + VAT upon order

Balance latest three weeks before production end

Payment method:

HR46 2407 0001 1004 85080 at OTP banka Hrvatska d.d. SWIFT: OTPVHR2X

Delivery:

TBC

Offer valid till:

Until further notice

Additional notes:

VAT is not included!

The boat will be displayed at the CBS and BBS 2025/26

The offer is valid for Croatia Yachting charter management fleet only!

01.07.2025.

(Date)

(Place)

(Signature)

www.hanseyachts.com

