

XH2102	Generator 10000i, 8,0 kW / 0 - 9,0 kVA incl. maintenance kit			X		19,990.00 €	19,990.00 €	1	8.50%	18,290.85 €	18,290.85 €	
XH4511	Air conditioning, 40.000 BTU, 4 units: 2 saloon, fwd cabin, aft cabin (only with XH2102 or shore power)			X		19,900.00 €	19,900.00 €	1	8.50%	18,208.50 €	18,208.50 €	
XH5101	Additional freezer in saloon (not with XH5100 and XH5112 - only with XH1001)			X		2,450.00 €	2,450.00 €	1	8.50%	2,241.75 €	2,241.75 €	
RADIO & ENTERTAINMENT												
ACCESSORIES												
SHIPPING AND TRANSPORT												
XZ2001	Loading on truck			X		500.00 €	500.00 €	1	100.00%	0.00 €	0.00 €	
XZ4000	Declaration of Conformity	X			Croatian	standard	0.00 €	1	8.50%	0.00 €	0.00 €	
XZ4005	Safety manual	X				standard	0.00 €	1	8.50%	0.00 €	0.00 €	
XZ4010	Builder's Certificate	X				standard	0.00 €	1	8.50%	0.00 €	0.00 €	
LIST PRICE:										565,470.00 €	565,470.00 €	
TOTAL DISCOUNT:										18.93%	107,045.85 €	107,045.85 €
TOTAL PRICE:										458,424.15 €	458,424.15 €	

Additional components:		Price ex VAT									
	Transport Greifswald - Umag					11,450.00 €	11,450.00 €	1	0.00%	11,450.00 €	11,450.00 €
	Rigging (mast assembly and installation, installation of sails and rails)					1,680.00 €	1,680.00 €	1	10.00%	1,512.00 €	1,512.00 €
	Antifouling (including materials - 2 layers of primer and antifouling)					1,770.00 €	1,770.00 €	1	10.00%	1,593.00 €	1,593.00 €
	Keel and rudder installation (including materials and crane charges)					1,050.00 €	1,050.00 €	1	10.00%	945.00 €	945.00 €
	Costs of launching (including travel lift, 6 days land berth charges, 1 day sea berth charges)					2,360.00 €	2,360.00 €	1	0.00%	2,360.00 €	2,360.00 €
	Final commissioning - test of equipment, engine pre-delivery inspection, calibration of nav. instruments,					600.00 €	600.00 €	1	50.00%	300.00 €	300.00 €
	Lazy bag with lazy jacks - DARK GREY					920.00 €	920.00 €	1	0.00%	920.00 €	920.00 €
	Sprayhood, stainless steel frame, 3 windows - DARK GREY					2,090.00 €	2,090.00 €	1	0.00%	2,090.00 €	2,090.00 €
	Quick chain counter and anchor windlass control unit and instalation					450.00 €	450.00 €	1	0.00%	450.00 €	450.00 €
	Radio CD(MP3/USB) player with saloon and cockpit speakers					650.00 €	650.00 €	1	0.00%	650.00 €	650.00 €
	LCD TV 32" on fwd bulkhead + Glomex antenne (including installation and materials)					850.00 €	850.00 €	1	0.00%	850.00 €	850.00 €
	Coffee machine(230 V)					360.00 €	360.00 €	1	0.00%	360.00 €	360.00 €
	JABSCO electrical toilet pumps, sea water flush in B3, C2, D2(4 pcs)					2,240.00 €	2,240.00 €	1	0.00%	2,240.00 €	2,240.00 €
	Folding passarelle					860.00 €	860.00 €	1	0.00%	860.00 €	860.00 €
	Charter equipment (deck, safety, navigational, galley, bedlinen...)					6,800.00 €	6,800.00 €	1	0.00%	6,800.00 €	6,800.00 €
	Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement...)					1,250.00 €	1,250.00 €	1	0.00%	1,250.00 €	1,250.00 €
	A2 crew cabin with 2 bunk beds, sink and marine toilette					3,650.00 €	3,650.00 €	1	0.00%	3,650.00 €	3,650.00 €
LIST PRICE:										604,500.00 €	604,500.00 €
TOTAL DISCOUNT:											
TOTAL PRICE:										496,704.15 €	496,704.15 €

Notes:

Payment conditions

30.000,00 EUR + VAT upon order
85.000,00 EUR + VAT latest 12 weeks before start of production
Balance latest 3 weeks before delivery

Payment method

IBAN: HR30 2330 0031 1530 4592 3, SWIFT: SOGEHR22 at SPLITSKA BANKA d.d

Delivery

March / April 2018

Offer valid till

Note

VAT is not included
The offer is valid for Croatia Yachting charter management fleet only

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(Date) _____ (Place) _____

(Signature)