

OFFER

HANSE

418

Dealer:	Croatia Yachting d.o.o.
	Dražanac 2/a, 21 000 Split, Croatia
	EU VAT ID: HR08633766175
Customer:	
Date:	DD.MM.YYYY

Offer no.	
Subject	Hanse 418 Charter Edition
Hull no.	
Engine type	
Engine no.	
Length	
Year	

Language:	English
Currency:	€
Exchange rate:	1,00
VAT:	0%
Discount:	8,00%
Add. Discount:	0,00%
Total Discount:	8,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H418.22	as per standard specification					172.900,00 €	172.900,00 €	1	13,34%	149.835,70 €	149.835,70 €
	Packages										
XW2000	B&G Navigation Package					10.090,00 €	10.090,00 €	1	50,00%	5.045,00 €	5.045,00 €
XF2200	2 B&G Triton ² multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)							1	50,00%		
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)							1	50,00%		
XF4010	B&G Zeus ^S 9" chart plotter at cockpit table							1	50,00%		
XF5000	B&G Autopilot with Triton ² control unit with WR10 remote control and Precision 9 compass							1	50,00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	50,00%		
XW3000	Charter Package Cruising					5.190,00 €	5.190,00 €	1	50,00%	2.595,00 €	2.595,00 €
XC1333	Teak on helmsman seats							1	50,00%		
XC9060	2 helmsman seats, foldable							1	50,00%		
XC9062	Helmsman footrests (free mountable)							1	50,00%		
XC9080	2 additional cleats, midship (1 each side)							1	50,00%		
XC9090	Anchor windlass, electrical, with automatic fuse and remote control with chain counter							1	50,00%		
XC9100	Delta-anchor 16 kg, galvanized with 30 m galvanized chain							1	50,00%		
XC9422	Coach roof side windows with openable portlight on stb							1	50,00%		
XF4550	MyHanse safety cloud with 24 months subscription and device installed on board							1	50,00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM							1	50,00%		
XH3110	Shower unit in cockpit, warm/coldwater							1	50,00%		
XV9420	Wind indicator							1	50,00%		
XV9450	Flagpole							1	50,00%		
XV9901	6 fenders							1	50,00%		
XV9902	4 mooring lines							1	50,00%		
XV9910	Add. winch handle							1	50,00%		
XV9950	HANSE maintenance kit							1	50,00%		
XW5000	Comfort Package Charter					3.090,00 €	3.090,00 €	1	50,00%	1.545,00 €	1.545,00 €
XC9032	Courtesy lights in cockpit							1	50,00%		
XC9033	Courtesy lights at companionway							1	50,00%		
XC9300	2 vents for coach roof hatches							1	50,00%		
XL9003	Indirect lights in saloon and cabins							1	50,00%		
XL9004	LED overhead lights in saloon and master cabin, dimmable							1	50,00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon							1	50,00%		
XV9010	Blind set with flyscreens for deck hatches							1	50,00%		
XV9060	Blinds for hull windows							1	50,00%		
XV9080	Blinds for side coach roof windows							1	50,00%		
	OPTIONS										
	HULL										
	KEEL										
	LAYOUT & INTERIOR										
XL1002	A2: Master cabin with separate head, double V-berth and storage space		X			3.650,00 €	3.650,00 €	1	50,00%	1.825,00 €	1.825,00 €
XL2002	B2: Saloon with short L-galley, dining area on stb and sofa on port - separate head with shower stall on port (only with XL3002 or XL3003)		X			780,00 €	780,00 €	1	50,00%	390,00 €	390,00 €
XL3002	C2: 2 aft cabins with double berth and storage space (only with XL2002)		X			2.290,00 €	2.290,00 €	1	50,00%	1.145,00 €	1.145,00 €
XL7200	Chart table lowerable and seat in saloon convertible into double berth		X			1.990,00 €	1.990,00 €	1	50,00%	995,00 €	995,00 €
	WOOD / FURNITURE, FLOORBOARD										
XM1201	Floorboard - Classic Stripes		X			1.590,00 €	1.590,00 €	1	8,00%	1.462,80 €	1.462,80 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Sorrento (colour selection)		X			690,00 €	690,00 €	1	8,00%	634,80 €	634,80 €
	DECK & OUTSIDE EQUIPMENT										
XC1325	Teak on cockpit bottom					2.290,00 €	2.290,00 €	1	8,00%	2.106,80 €	2.106,80 €
XC5200	2 LEWMAR 45 ST EVO manual secondary winches			X		2.250,00 €	2.250,00 €	1	8,00%	2.070,00 €	2.070,00 €
XC9404	2 openable hatches in deck windows next to companionway		X			1.190,00 €	1.190,00 €	1	50,00%	595,00 €	595,00 €
	RIG & SAILS										
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
	EQUIPMENT										
	RADIO & ENTERTAINMENT										
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ2001	Loading on truck			X		390,00 €	390,00 €	1	50,00%	195,00 €	195,00 €
XZ4000	Declaration of Conformity		X			standard	0,00 €	1	8,00%	0,00 €	0,00 €
XZ4005	Safety manual		X			standard	0,00 €	1	8,00%	0,00 €	0,00 €
XZ4010	Builder's Certificate		X			standard	0,00 €	1	8,00%	0,00 €	0,00 €
	LIST PRICE:									208.380,00 €	208.380,00 €
	TOTAL DISCOUNT:								18,21%	37.939,90 €	37.939,90 €
	TOTAL PRICE:									170.440,10 €	170.440,10 €

Additional components:		Price ex. VAT	
	Transport Greifswald - Umag	8.550,00 €	8.550,00 €
	Rigging (mast assembly and installation, installation of sails and rails)	1.170,00 €	1.170,00 €
	Antifouling (including materials - 2 layers of primer and antifouling)	1.280,00 €	1.280,00 €
	Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges)	780,00 €	780,00 €
	Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. Instruments	350,00 €	350,00 €
	Lazy bag with lazy jacks	740,00 €	740,00 €
	Bimini top	1.830,00 €	1.830,00 €
	Sprayhood	1.490,00 €	1.490,00 €
	Radio CD(MP3/USB) player with saloon and cockpit speakers	500,00 €	500,00 €
	Inverter (12V-220) 350 W	290,00 €	290,00 €
	Charter equipment (deck, safety, bedlinen, galley, navigational...)	4.200,00 €	4.200,00 €
	Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement...)	1.040,00 €	1.040,00 €
	LIST PRICE:		230.600,00 €
	TOTAL DISCOUNT:		38.219,90 €
	TOTAL PRICE:		192.380,10 €

Notes:

Payment conditions:

10.000 € + VAT upon order
30.000 € + VAT 12 weeks before production start
Balance latest three weeks before delivery

Payment method:

HR46 2407 0001 1004 85080 at OTP banka Hrvatska d.d. SWIFT: OTPVHR2X

Delivery:

Offer valid till:

until 31st of August 2021

Additional notes:

VAT is not included!
The offer is valid for Croatia Yachting charter management fleet only!
The boat will be displayed at the CBS and BBS 2022

DD.MM.YYYY

(Date)

(Place)

(Signature)

www.hanseyachts.com

Hanse
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