



Hanse 588 - CHARTER EDITION

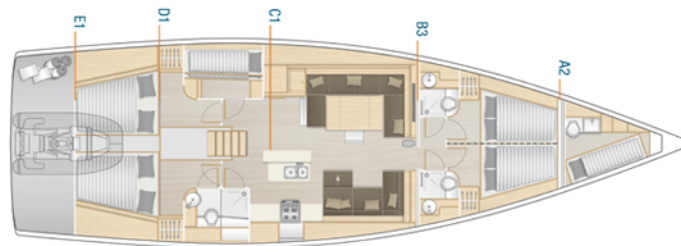
regular price ~~632.980 EUR~~

519.169 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 113.810 EUR

Estimated yearly charter management profit: 63.192 €



VALID TILL 25.10.2019.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- * Only valid for next available slot
- * No refund if single options from pack are not taken
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.

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OFFER

HANSE588

Dealer:	Croatia Yachting d.o.o.	Offer no.		Language:	English
	Dražanac 2/a, 21 000 Split, Croatia	Subject	H588 Charter Edition	Currency:	€
	EU VAT ID: HR08633766175	Hull no.		Exchange rate:	1
Customer:		Engine type		VAT:	0%
		Engine no.		Discount:	8.00%
		Length		Add. Discount:	0.00%
Date:		Year		Total Discount:	8.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex. VAT €	Price ex. VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H588.20	as per standard specification					449,900.00 €	449,900.00 €	1	8.00%	413,908.00 €	413,908.00 €
	Packages										
XW2000	B&G Navigation Package					14,950.00 €	14,950.00 €	1	100.00%	0.00 €	0.00 €
XF2000	2 instrument pods (1 per helm station)							1	100.00%		
XF2200	2 B&G Triton² multifunction displays in cockpit, incl. transducer							1	100.00%		
XF2213	2 B&G Triton² multifunction displays, 1 per helm station							1	100.00%		
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60							1	100.00%		
XF4030	2 B&G Zeus² 9" chart plotter, 1 per helm station							1	100.00%		
XF5000	B&G Autopilot with Triton² control unit and Precision 9 compass							1	100.00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	100.00%		
XW3000	Cruising Package					19,990.00 €	19,990.00 €	1	100.00%	0.00 €	0.00 €
XC9062	Helmsman footrests (free mountable)							1	100.00%		
XC9080	4 additional cleats, midship, retractable (2 each side)							1	100.00%		
XC9100	Delta-anchor 40 kg, galvanized with 60 m galvanized chain							1	100.00%		
XE1102	Backstay tensioner, hydraulic							1	100.00%		
XF4550	Hanse security cloud with 24 months subscription and device installed on board							1	100.00%		
XC3101	Bowthruster, 24 V, retractable, incl. battery							1	100.00%		
XH1001	Battery set, capacity: 1x 90 Ah + 4x 160 Ah AGM							1	100.00%		
XH2201	Inverter/charger, 12 V / 2200 W - 100 A, incl. AC panel (only with XH1001)							1	100.00%		
XV9420	Wind indicator							1	100.00%		
XV9450	Flagpole							1	100.00%		
XV9901	8 fenders							1	100.00%		
XV9902	4 mooring lines							1	100.00%		
XV9910	Add. winch handle							1	100.00%		
XV9950	HANSE maintenance kit							1	100.00%		
XW5000	Comfort Package					9,290.00 €	9,290.00 €	1	100.00%	0.00 €	0.00 €
XC9032	Courtesy lights in cockpit							1	100.00%		
XC9051	Electrical deck wash pump, mounted in bow area with outlet on deck							1	100.00%		
XC9300	2 vents for coach roof hatches							1	100.00%		
XL9001	Courtesy lights in saloon							1	100.00%		
XL9003	Indirect lights in saloon and cabins							1	100.00%		
XL9004	LED overhead lights in saloon and cabins, dimmable							1	100.00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon and fwd cabin							1	100.00%		
XN2500	Cockpit cushions (colour selection)							1	100.00%		
XV9010	Blind set with flyscreens for deck hatches							1	100.00%		
XV9060	Blinds for hull windows							1	100.00%		
XV9080	Blinds for side coach roof windows							1	100.00%		
	OPTIONS										
	HULL										
	KEEL										
XB9000	Keel and rudder - not mounted			X		890.00 €	890.00 €	1	100.00%	0.00 €	0.00 €
	LAYOUT & INTERIOR										
XL2003	B3: 2 fwd cabins with double berth, storage space and separate head with shower - convertible by a removable bulkhead into a single cabin		X			6,040.00 €	6,040.00 €	1	100.00%	0.00 €	0.00 €
XL7001	Saloon table electrically lowerable with cushions, convertible into double berth		X			2,350.00 €	2,350.00 €	1	100.00%	0.00 €	0.00 €
	WOOD (FURNITURE, FLOORBOARD)										
XM1201	Floorboard - Classic Stripes		X			1,990.00 €	1,990.00 €	1	100.00%	0.00 €	0.00 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Sorrento (colour selection)		X			1,390.00 €	1,390.00 €	1	100.00%	0.00 €	0.00 €
	DECK & OUTSIDE EQUIPMENT										
XC1300	Teak on side deck			X		18,990.00 €	18,990.00 €	1	8.00%	17,470.80 €	17,470.80 €
XC1310	Teak on coach roof			X		6,490.00 €	6,490.00 €	1	8.00%	5,970.80 €	5,970.80 €
XC1333	Teak on helmsman seats (only with XC9060)			X		290.00 €	290.00 €	1	100.00%	0.00 €	0.00 €
XC3004	2 cockpit tables, aluminium foot with teak tops, electrically lowerable into sunbed incl. upholstery		X			3,900.00 €	3,900.00 €	1	100.00%	0.00 €	0.00 €
XC5102	2 LEWMAR 65 EST EVO electrical halyard winches with automatic fuse (only with XH1001)			X		7,990.00 €	7,990.00 €	1	100.00%	0.00 €	0.00 €
XC9060	2 helmsman seats, foldable (only with XC1333 or XC1334)			X		1,800.00 €	1,800.00 €	1	100.00%	0.00 €	0.00 €
	RIG & SAILS										
XE1001	Mast, anodized aluminium with manual inmast furling system (only with XE3005)		X			3,850.00 €	3,850.00 €	1	8.00%	3,542.00 €	3,542.00 €
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
	EQUIPMENT										
XH2102	Generator 10000i, 8,0 kW / 0 - 9,0 kVA incl. maintenance kit			X		19,990.00 €	19,990.00 €	1	8.00%	18,390.80 €	18,390.80 €
XH4511	Air conditioning, 40.000 BTU, 4 units: 2 saloon, fwd cabin, aft cabin, incl. 2nd shore power			X		19,900.00 €	19,900.00 €	1	8.00%	18,308.00 €	18,308.00 €
XH5101	Additional freezer in saloon (not with XH5100 and XH5112 - only with XH1001)			X		1,450.00 €	1,450.00 €	1	8.00%	1,334.00 €	1,334.00 €
	RADIO & ENTERTAINMENT										
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ2001	Loading on truck			X		650.00 €	650.00 €	1	100.00%	0.00 €	0.00 €
XZ4000	Declaration of Conformity	X				standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4005	Safety manual	X				standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4010	Builder's Certificate	X				standard	0.00 €	1	8.00%	0.00 €	0.00 €
	LIST PRICE:									592,090.00 €	592,090.00 €
	TOTAL DISCOUNT:								19.11%	113,165.60 €	113,165.60 €
	TOTAL PRICE:									478,924.40 €	478,924.40 €
	Additional components:						Price ex VAT				

Transport Greifswald - Umag					11,450.00 €	11,450.00 €	1	0.00%	11,450.00 €	11,450.00 €
Rigging (mast assembly and installation, installation of sails and rails)					1,680.00 €	1,680.00 €	1	10.00%	1,512.00 €	1,512.00 €
Antifouling (including materials - 2 layers of primer and antifouling)					1,770.00 €	1,770.00 €	1	10.00%	1,593.00 €	1,593.00 €
Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth)					2,360.00 €	2,360.00 €	1	0.00%	2,360.00 €	2,360.00 €
Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of					600.00 €	600.00 €	1	50.00%	300.00 €	300.00 €
Keel and rudder installation					1,050.00 €	1,050.00 €	1	0.00%	1,050.00 €	1,050.00 €
Bimini top, stainless steel frame - DARK GREY					2,750.00 €	2,750.00 €	1	0.00%	2,750.00 €	2,750.00 €
Sprayhood, stainless steel, 3 windows - DARK GREY					2,090.00 €	2,090.00 €	1	0.00%	2,090.00 €	2,090.00 €
Sunbed cushions on coach roof - DARK GREY					1,200.00 €	1,200.00 €	1	0.00%	1,200.00 €	1,200.00 €
Quick chain counter and anchor windlass control unit and instalation					450.00 €	450.00 €	1	0.00%	450.00 €	450.00 €
LCD TV 32" on fwd bulkhead + Glomex antenne (including installation and materials)					850.00 €	850.00 €	1	0.00%	850.00 €	850.00 €
Coffee machine (230V)					360.00 €	360.00 €	1	0.00%	360.00 €	360.00 €
FUSION Radio with bluetooth and 4 speakers(saloon and cockpit) + cockpit remote					1,240.00 €	1,240.00 €	1	0.00%	1,240.00 €	1,240.00 €
Charter equipment (deck, safety, bedlinen, galley, navigational...)					6,800.00 €	6,800.00 €	1	0.00%	6,800.00 €	6,800.00 €
Charter make-ready pack(Jib UV protect, auto switch for windlass, various					1,250.00 €	1,250.00 €	1	0.00%	1,250.00 €	1,250.00 €
JABSCO electrical toilet pumps, sea water flush in B3, C2, D1(3 pcs)					1,680.00 €	1,680.00 €	1	0.00%	1,680.00 €	1,680.00 €
Folding passarelle					860.00 €	860.00 €	1	0.00%	860.00 €	860.00 €
A2 crew cabin with 2 bunk beds, sink and marine toilette					3,650.00 €	3,650.00 €	1	0.00%	3,650.00 €	3,650.00 €
LIST PRICE:									634,180.00 €	634,180.00 €
TOTAL DISCOUNT:									113,810.60 €	113,810.60 €
TOTAL PRICE:									520,369.40 €	520,369.40 €

Notes:

Payment conditions:

40,000 € + VAT upon order
90,000 € + VAT latest 12 weeks before start of production
Balance latest three weeks before delivery

Payment method:

IBAN: HR46 2407 0001 1004 8508 0 SWIFT: OTPVHR2X at OTP Banka Hrvatska d.d.

Delivery:

Offer valid till:

October 25th

Additional notes:

VAT is not included!
The offer is valid for Croatia Yachting charter management fleet only!
The boat will be displayed at the CBS 2020 and BBS 2020

(Date)

(Place)

(Signature)

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