

NEW
HANSE
548



Hanse 548 - CHARTER EDITION

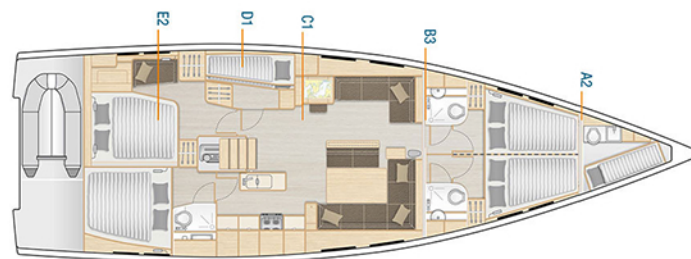
regular price 537.250 EUR

440.436 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 96.814 EUR

Estimated yearly charter management profit: 49.021 €



VALID TILL 25.10.2019.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- * Only valid for next available slot
- * No refund if single options from pack are not taken
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.

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Hanse
BREAKING RULES . SETTING TRENDS

www.hanseyachts.hr

OFFER

HANSE548

Dealer:	Croatia Yachting d.o.o.	Offer no.		Language:	English
	Dražanac 2/a, 21 000 Split, Croatia	Subject	H548 Charter Edition	Currency:	€
	EU VAT ID: HR08633766175	Hull no.		Exchange rate:	1
Customer:		Engine type		VAT:	0%
		Engine no.		Discount:	8.00%
		Length		Add. Discount:	0.00%
Date:		Year		Total Discount:	8.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex. VAT €	Price ex. VAT €	Selectio n	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H548.20	as per standard specification					375,900.00 €	375,900.00 €	1	8.00%	345,828.00 €	345,828.00 €
	Packages										
XW2000	B&G Navigation Package					14,490.00 €	14,490.00 €	1	100.00%	0.00 €	0.00 €
XF2000	2 instrument pods (1 per helm station)							1	100.00%		
XF2200	2 B&G Triton² multifunction displays at helm station, incl. transducer							1	100.00%		
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)							1	100.00%		
XF4030	2 B&G Zeus³ 9" chart plotter, 1 per helm station							1	100.00%		
XF5000	B&G Autopilot with Triton² control unit and Precision 9 compass							1	100.00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	100.00%		
XW3000	Cruising Package					10,590.00 €	10,590.00 €	1	100.00%	0.00 €	0.00 €
XC9080	4 additional cleats, midship, retractable (2 each side)							1	100.00%		
XC9421	Openable portlight in coach roof window ps and 2 openable hatches in deck windows next to							1	100.00%		
XE1102	Backstay tensioner, hydraulic							1	100.00%		
XF4550	Hanse security cloud with 24 months subscription and device installed on board							1	100.00%		
XH1001	Battery set, capacity: 1x 90 Ah + 4x 160 Ah AGM							1	100.00%		
XH2201	Inverter/charger, 12 V / 3000 W - 150 A, incl. AC panel (only with XH1001)							1	100.00%		
XV9420	Wind indicator							1	100.00%		
XV9450	Flagpole							1	100.00%		
XV9901	8 fenders							1	100.00%		
XV9902	4 mooring lines							1	100.00%		
XV9910	Add. winch handle							1	100.00%		
XW5000	Comfort Package					8,990.00 €	8,990.00 €	1	100.00%	0.00 €	0.00 €
XC9032	Courtesy lights in cockpit							1	100.00%		
XC9300	2 vents for coach roof hatches							1	100.00%		
XL9001	Courtesy lights in saloon							1	100.00%		
XL9003	Indirect lights in saloon and cabins							1	100.00%		
XL9004	LED overhead lights in saloon and cabins, dimmable							1	100.00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon, fwd- and VIP cabin							1	100.00%		
XN2500	Cockpit cushions (colour selection)							1	100.00%		
XV9010	Blind set with flyscreens for deck hatches							1	100.00%		
XV9060	Blinds for hull windows							1	100.00%		
XV9080	Blinds for side coach roof windows							1	100.00%		
	OPTIONS										
	HULL										
	KEEL										
XB9000	Keel and rudder - not mounted			X		890.00 €	890.00 €	1	100.00%	0.00 €	0.00 €
	LAYOUT & INTERIOR										
XL2003	B3: 2 fwd cabins with double berth, storage space and separate head with shower - convertible by a removable bulkhead into a single cabin		X			5,530.00 €	5,530.00 €	1	100.00%	0.00 €	0.00 €
XL7001	Saloon table electrically lowerable with cushions, convertible into double berth		X			2,350.00 €	2,350.00 €	1	100.00%	0.00 €	0.00 €
XL7210	Add. double bench for dining area in saloon			X		990.00 €	990.00 €	1	100.00%	0.00 €	0.00 €
	WOOD (FURNITURE, FLOORBOARD)										
XM1201	Floorboard - Classic Stripes		X			1,890.00 €	1,890.00 €	1	100.00%	0.00 €	0.00 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Sorrento (colour selection)		X			1,190.00 €	1,190.00 €	1	100.00%	0.00 €	0.00 €
XN2400	Sun bed cushions on coach roof (colour selection)			X		1,950.00 €	1,950.00 €	1	8.00%	1,794.00 €	1,794.00 €
XN2503	Cushions with backrest for helmsman seats (colour selection - only with XC9060)			X		990.00 €	990.00 €	1	8.00%	910.80 €	910.80 €
	DECK & OUTSIDE EQUIPMENT										
XC1333	Teak on helmsman seats (only with XC9060)			X		290.00 €	290.00 €	1	100.00%	0.00 €	0.00 €
XC3004	2 cockpit tables, aluminium foot with teak tops, electrically lowerable into sunbed incl. upholstery		X			3,900.00 €	3,900.00 €	1	8.00%	3,588.00 €	3,588.00 €
XC5102	2 LEWMAR 65 EST EVO electrical halyard winches with automatic fuse (only with XH1001)		X			7,990.00 €	7,990.00 €	1	8.00%	7,350.80 €	7,350.80 €
XC7200	Davits, telescopic			X		2,950.00 €	2,950.00 €	1	8.00%	2,714.00 €	2,714.00 €
XC9060	2 helmsman seats, foldable (only with XC1333 or XC1334)			X		1,800.00 €	1,800.00 €	1	100.00%	0.00 €	0.00 €
	RIG & SAILS										
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
XG3101	Bowthruster, 24 V, retractable, incl. battery			X		11,900.00 €	11,900.00 €	1	100.00%	0.00 €	0.00 €
	EQUIPMENT										
XH2101	Generator, 10000i, 8,0 kW / 0 - 9,0 kVA, incl. maintenance kit			X		19,900.00 €	19,900.00 €	1	8.00%	18,308.00 €	18,308.00 €
XH4511	Air conditioning, 40.000 BTU, 4 units: 2 saloon, fwd cabin, aft cabin, incl. 2nd shore power			X		19,900.00 €	19,900.00 €	1	8.00%	18,308.00 €	18,308.00 €
XH5125	Optional freezer drawer in standard fridge			X		250.00 €	250.00 €	1	8.00%	230.00 €	230.00 €
	RADIO & ENTERTAINMENT										
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ2001	Loading on truck			X		600.00 €	600.00 €	1	100.00%	0.00 €	0.00 €
	LIST PRICE:									495,230.00 €	495,230.00 €
	TOTAL DISCOUNT:								19.42%	96,198.40 €	96,198.40 €
	TOTAL PRICE:									399,031.60 €	399,031.60 €

Additional components:						Price ex VAT					
	Transport Greifswald - Umag					10,950.00 €	10,950.00 €	1	0.00%	10,950.00 €	10,950.00 €
	Rigging (mast assembly and installation, installation of sails and rails)					1,650.00 €	1,650.00 €	1	10.00%	1,485.00 €	1,485.00 €
	Antifouling (including materials - 2 layers of primer and antifouling)					1,710.00 €	1,710.00 €	1	10.00%	1,539.00 €	1,539.00 €
	Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth					2,140.00 €	2,140.00 €	1	0.00%	2,140.00 €	2,140.00 €

	Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of				560.00 €	560.00 €	1	50.00%	280.00 €	280.00 €
	Keel and ruder installation				1,020.00 €	1,020.00 €	1	0.00%	1,020.00 €	1,020.00 €
	Quick chain counter and anchor windlass control unit and instalation				450.00 €	450.00 €	1	0.00%	450.00 €	450.00 €
	Lazy bag with lazy jacks - DARK GREY				880.00 €	880.00 €	1	0.00%	880.00 €	880.00 €
	Bimini top, stainless steel frame, 3 windows - DARK GREY				2,680.00 €	2,680.00 €	1	0.00%	2,680.00 €	2,680.00 €
	Sprayhood, stainless steel frame, 3 windows -DARK GREY				2,090.00 €	2,090.00 €	1	0.00%	2,090.00 €	2,090.00 €
	Sun bed cushions on coach roof				1,200.00 €	1,200.00 €	1	0.00%	1,200.00 €	1,200.00 €
	Cushions for helmsman seats				300.00 €	300.00 €	1	0.00%	300.00 €	300.00 €
	Radio CD(MP3/USB) player with saloon and cockpit speakers				650.00 €	650.00 €	1	0.00%	650.00 €	650.00 €
	Inverter (12V-220) 350 W				290.00 €	290.00 €	1	0.00%	290.00 €	290.00 €
	Charter equipment (deck, safety, bedlinen, galley, navigational...)				6,800.00 €	6,800.00 €	1	0.00%	6,800.00 €	6,800.00 €
	Charter make-ready pack(Jib UV protect, auto switch for windlass, various				1,250.00 €	1,250.00 €	1	0.00%	1,250.00 €	1,250.00 €
	A2 crew cabin with 1 bed and sink				3,650.00 €	3,650.00 €	1	0.00%	3,650.00 €	3,650.00 €
	Coffee machine(230 V)				360.00 €	360.00 €	1	0.00%	360.00 €	360.00 €
	JABSCO electrical toilet pumps, sea water flush in B3, C2, D1(3 pcs)				1,680.00 €	1,680.00 €	1	0.00%	1,680.00 €	1,680.00 €
	LCD TV 32" on fwd bulkhead + Glomex antenne (including installation and materials)				850.00 €	850.00 €	1	0.00%	850.00 €	850.00 €
	Folding passarelle				860.00 €	860.00 €	1	0.00%	860.00 €	860.00 €
LIST PRICE:									537,250.00 €	537,250.00 €
TOTAL DISCOUNT:									96,814.40 €	96,814.40 €
TOTAL PRICE:									440,435.60 €	440,435.60 €

Payment conditions:	30.000 € + VAT upon order 85.000 € + VAT latest 12 weeks before start of production Balance latest three weeks before delivery
Payment method:	IBAN: HR46 2407 0001 1004 8508 0 SWIFT: OTPVHR2X at OTP Banka Hrvatska d.d.
Delivery:	
Offer valid till:	October 25th
Additional notes:	VAT is not included! The offer is valid for Croatia Yachting charter management fleet only! The boat will be displayed at the CBS 2020 and BBS 2020

(Date) _____ (Place) _____

(Signature)