



Hanse 458 - CHARTER EDITION

regular price 271.250 EUR

209.298 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 61.952 EUR

Estimated yearly charter management profit: 23.805 €



VALID TILL 25.10.2019.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- * Only valid for next available slot
- * No refund if single options from pack are not taken
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.

Split | tel: +385 (21) 332 332 | sales@hanseyachts.hr

Hanse
BREAKING RULES . SETTING TRENDS

www.hanseyachts.hr

OFFER

HANSE 458

Dealer:	Croatia Yachting d.o.o.	Offer no.		Language:	English
	Dražanac 2/a, 21 000 Split, Croatia	Subject	Hanse 458 Charter Edition	Currency:	€
	EU VAT ID: HR08633766175	Hull no.		Exchange rate:	1
Customer:		Engine type		VAT:	0%
		Engine no.		Discount:	0.00%
		Length		Add. Discount:	0.00%
Date:		Year		Total Discount:	8.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT	Price ex VAT	Selection	Discount	Price ex VAT incl. Discount	Price incl. VAT & Discount
						€	€			€	€
H458.20	as per standard specification					204,900.00 €	204,900.00 €	1	10.00%	184,410.00 €	184,410.00 €
	Packages										
XW1000	Charter Package					40,800.00 €	40,800.00 €	1	100.00%	0.00 €	0.00 €
XF2000	2 instrument pods (1 per helm station)							1	100.00%		
XF2200	2 B&G Triton² multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)							1	100.00%		
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)							1	100.00%		
XF4030	B&G Zeus² 9" chart plotter, stb							1	100.00%		
XF5000	B&G Autopilot with Triton² control unit and Precision 9 compass							1	100.00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	100.00%		
XC1320	Teak on cockpit bottom							1	100.00%		
XC9080	2 additional cleats, midship, retractable (1 each side)							1	100.00%		
XC9090	Anchor windlass, electrical, 1000 W, with automatic fuse and remote control with chain counter (only with XH1001)							1	100.00%		
XC9100	Delta-anchor 20 kg, galvanized with 60 m galvanized chain							1	100.00%		
XC9421	Openable portlights in side coach roof windows							1	100.00%		
XF4550	Hanse safety cloud with 24 months subscription and device installed on board							1	100.00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM							1	100.00%		
XH3110	Shower unit in cockpit, warm-coldwater							1	100.00%		
XV9420	Wind indicator							1	100.00%		
XV9450	Flagpole							1	100.00%		
XV9901	6 fenders							1	100.00%		
XV9902	4 mooring lines							1	100.00%		
XV9910	Add. winch handle							1	100.00%		
XC9032	Courtesy lights in cockpit							1	100.00%		
XC9033	Courtesy lights at companionway							1	100.00%		
XC9300	2 vents for coach roof hatches							1	100.00%		
XL9003	Indirect lights in saloon and cabins							1	100.00%		
XL9004	LED overhead lights in saloon and master cabin, dimmable (only with XL9010)							1	100.00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon and master cabin							1	100.00%		
XV9010	Blind set with flyscreens for deck hatches							1	100.00%		
XV9060	Blinds for hull windows							1	100.00%		
XV9080	Blinds for side coach roof windows							1	100.00%		
XL1002	A2: 2 fwd cabins with double berth, storage space, head on port and shower stall on stb		X					1	100.00%		
XL7001	Saloon table, lowerable for double berth		X					1	100.00%		
XC5200	2 LEWMAR 45 ST EVO manual secondary winches			X				1	100.00%		
XC3101	Bowthruster, 12 V, retractable, incl. battery			X				1	100.00%		
XZ2001	Loading on truck			X				1	100.00%		
	OPTIONS										
	HULL										
	KEEL										
	LAYOUT & INTERIOR										
	WOOD (FURNITURE, FLOORBOARD)										
XM1201	Floorboard - Classic Stripes		X			1,690.00 €	1,690.00 €	1	8.00%	1,554.80 €	1,554.80 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Sorrento (colour selection)		X		Charcoal	890.00 €	890.00 €	1	8.00%	818.80 €	818.80 €
	DECK & OUTSIDE EQUIPMENT										
	RIG & SAILS										
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
	EQUIPMENT										
	RADIO & ENTERTAINMENT										
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ4000	Declaration of Conformity	X				standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4005	Safety manual	X				standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4010	Builder's Certificate	X				standard	0.00 €	1	8.00%	0.00 €	0.00 €
	LIST PRICE:									248,280.00 €	248,280.00 €
	TOTAL DISCOUNT:								24.77%	61,496.40 €	61,496.40 €
	TOTAL PRICE:									186,783.60 €	186,783.60 €

	Price ex VAT						
Additional components:							
Transport Greifswald - Umag	7,850.00 €	7,850.00 €	1	0.00%	7,850.00 €	7,850.00 €	
Rigging (mast assembly and installation, installation of sails and rails)	1,240.00 €	1,240.00 €	1	10.00%	1,116.00 €	1,116.00 €	
Antifouling (including materials - 2 layers of primer and antifouling)	1,320.00 €	1,320.00 €	1	10.00%	1,188.00 €	1,188.00 €	
Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges)	940.00 €	940.00 €	1	0.00%	940.00 €	940.00 €	
Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. instruments, cleaning	400.00 €	400.00 €	1	50.00%	200.00 €	200.00 €	
Lazy bag with lazy jacks	780.00 €	780.00 €	1	0.00%	780.00 €	780.00 €	
Bimini top	1,890.00 €	1,890.00 €	1	0.00%	1,890.00 €	1,890.00 €	
Sprayhood	1,580.00 €	1,580.00 €	1	0.00%	1,580.00 €	1,580.00 €	
Radio CD(MP3/USB) player with saloon and cockpit speakers	500.00 €	500.00 €	1	0.00%	500.00 €	500.00 €	
Inverter (12V-220) 350 W	290.00 €	290.00 €	1	0.00%	290.00 €	290.00 €	
Charter equipment (deck, safety, bedlinen, galley, navigational...)	5,200.00 €	5,200.00 €	1	0.00%	5,200.00 €	5,200.00 €	
Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement...)	980.00 €	980.00 €	1	0.00%	980.00 €	980.00 €	
LIST PRICE:					271,250.00 €	271,250.00 €	
TOTAL DISCOUNT:					61,952.40 €	61,952.40 €	
TOTAL PRICE:					209,297.60 €	209,297.60 €	

Notes:	
Payment conditions:	18.000 € + VAT upon order 35.000 € + VAT latest 12 weeks before start of production Balance latest three weeks before delivery
Payment method:	HR46 2407 0001 1004 85080 at OTP banka Hrvatska d.d. SWIFT: OTPVHR2X
Delivery:	
Offer valid till:	October 25th
Additional notes:	VAT is not included! The offer is valid for Croatia Yachting charter management fleet only! The boat will be displayed at the CBS 2020 and BBS 2020

(Date) (Place)

(Signature)

www.hanseyachts.com

