

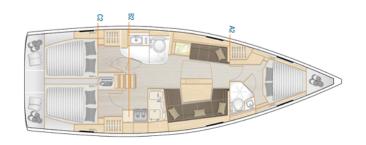
Hanse 418 - CHARTER EDITION

regular price 212.440 EUR

FULLY EQUIPPED FOR CHARTER

SAVING: 36.783 EUR

Estimated yearly charter management profit: 17.089 €



VALID TILL 25.10.2019.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- Only valid for next available slot
- * No refund if single options from pack are not taken
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below



Split I tel: +385 (21) 332 332 I sales@hanseyachts.hr



www.hanseyachts.hr

OFFER

418

	Croatia Yachting d.o.o. Dražanac 2/a, 21 000 Split, Croatia EU VAT ID: HR08633766175				Offer no. Subject Hull no.	Hanse 418 Char	ter Edition			Currency:	English E 1.00
ustomer:	CO YAT ID. HK00033/001/3				Engine type Engine no. Length					VAT:	0% 8.00%
ate:					Year					Total Discount:	
latNr	Items	Standard	Options	Add-On	Feature	Price ex VAT	Price ex VAT	Selection	Discount	Price ex VAT incl. Discount	Price incl. VAT & Discount
1418.20	as per standard specification					158,900.00 €	158,900.00 €	1	5.00%	150,955.00 €	150,955.00
W1000	Packages Charter Package					28,070.00 €	28,070.00 €	1	100%	0.00 €	0.00
F2200 F3000	2 B&G Triton ² multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature) B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)		-	-				0	100% 100%		
F4010	B&G Zeus³ 9" chart plotter at cockpit table							0	100%		
F5000 K5000	B&G Autopilot with Triton ² control unit and Precision 9 compass VHF preparation with antenna and splitter for FM and AIS		-	-				0	100% 100%		
C1333	Teak on helmsman seats							0	100%		
C9060 C9080	2 helmsman seats, foldable 2 additional cleats, midship (1 each side)		-	-				0	100% 100%		
C9090	Anchor windlass, electrical, with automatic fuse and remote control with chain counter (only with							0	100%		
C9100	XH1001) Delta-anchor 16 kg, galvanized with 30 m galvanized chain		-	-				0	100%		
C9422	Coach roof side windows with openable portlight on stb							0	100%		
F4550 H1001	Hanse safety cloud with 24 months subscription and device installed on board Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM		-	-				0	100% 100%		
H3110	Shower unit in cockpit, warm-/coldwater							0	100%		
(V9420 (V9450	Wind indicator Flagpole	H						0	100% 100%		
V9901	6 fenders							0	100%		
V9902 V9910	4 mooring lines Add. winch handle	H	-T	Ŧ				0	100% 100%		
C9032	Courtesy lights in cockpit							0	100%		
(C9033 (C9300	Courtesy lights at companionway 2 vents for coach roof hatches	H						0	100% 100%		
(L9003	Indirect lights in saloon and cabins							0	100%		
(L9004 (L9010	LED overhead lights in saloon and master cabin, dimmable SLS - Scenario light system - touch screen controller and dimmer in saloon		-	-				0	100% 100%		
(V9010	Blind set with flyscreens for deck hatches							0	100%		
(V9060 (V9080	Blinds for hull windows Blinds for side coach roof windows		-	-				0	100% 100%		
(L1002	A2: Master cabin with separate head, double V-berth and storage space		Х					0	100%		
(L2002	B2: Saloon with short L-galley, dining area on stb and sofa on port - separate head with shower stall		Х					0	100%		
KL3002	on port (only with XL3002) C2: 2 aft cabins with double berth and storage space (only with XL2002)		Х					0	100%		
KL7201 KC9404	Seat in saloon convertible into double berth 2 openable hatches in deck windows next to companionway		X	-				0	100% 100%		
	OPTIONS										
	HULL										
	HULL KEEL LAYOUT & INTERIOR										
XM1201	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes		X			1,590.00 €	1,590.00 €	1	8.00%	1,462.80 €	1,462.80 €
XM1201 XN2001	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS Upholstery - Sorrento (colour selection)		X		Charcoal	1,590.00 €			8.00% 8.00%		1,462.80
XN2001	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS Upholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT		Х		Charcoal		690.00 €	1		634.80 €	634.80
	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS Upholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS		Х		Charcoal	690.00 €	690.00 €	1	8.00%	634.80 €	
KN2001	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS Upholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom		Х		Charcoal	690.00 €	690.00 €	1	8.00%	634.80 €	634.80
(N2001	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS Upholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION FOR THE SAILS PROPULSION EQUIPMENT		Х		Charcoal	690.00 €	690.00 €	1	8.00%	634.80 €	634.80
(N2001	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS UDholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES		Х		Charcoal	690.00 €	690.00 €	1	8.00%	634.80 €	634.80
(N2001 (C1325	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS UPHOLSTERY, CARPETS & CURTAINS UPHOLSTERY, COLUMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT		Х		Charcoal	690.00 € 2,090.00 €	690.00 € 2,090.00 €	1	8.00%	634.80 € 1,922.80 €	634.80 (1,922.80 (
(N2001 (C1325 (Z4000 (Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS Upholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual	X	Х		Charcoal	690.00 € 2,090.00 € standard standard	690.00 € 2,090.00 € 0.00 €	1	8.00% 8.00% 8.00% 8.00%	634.80 € 1,922.80 € 0.00 €	634.80 (1,922.80 (0.00 (0.00 (
CC1325	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS UPHOLSTERY, CARPETS & CURTAINS UPHOLSTERY - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate	X	Х		Charcoal	690.00 € 2,090.00 €	690.00 € 2,090.00 € 0.00 €	1	8.00% 8.00%	634.80 € 1,922.80 € 0.00 € 0.00 €	0.00 0.00 0.00
CC1325	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS UPHOLSTERY TEAK ON COCKPIT WHEN T TOACESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT:	X	Х		Charcoal	690.00 € 2,090.00 € standard standard	690.00 € 2,090.00 € 0.00 €	1	8.00% 8.00% 8.00% 8.00%	0.00 € 0.00 € 0.00 € 0.00 € 191,340.00 € 36,364.60 €	0.00 (
(N2001 (C1325 (Z4000	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classie Stripes UPHOLSTERY, CARPETS & CURTAINS UDholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE:	X	Х		Charcoal	690.00 € 2,090.00 € standard standard	690.00 € 2,090.00 € 0.00 €	1	8.00% 8.00% 8.00% 8.00% 8.00%	0.00 € 0.00 € 0.00 € 0.00 € 191,340.00 € 36,364.60 €	0.00 (0.00 (191,340,00 (191,34
CC1325	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS UPHOLSTERY RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: Additional components:	X	Х		Charcoal	690.00 € 2,090.00 € standard standard standard	0.00 € 0.00 € 0.00 €	1 1 1 1 1	8.00% 8.00% 8.00% 8.00% 8.00% 19.01%	0.00 € 0.00 € 0.00 € 0.00 € 191,340.00 € 154,975.40 €	0.00 0.00 0.00 191,340,00 154,975,40
C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classie Stripes UPHOLSTERY, CARPETS & CURTAINS UDHOLSTERY, CARPETS & CURTAINS UDHOLSTERY - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: Additional components: Transport Greifswald - Umag	X	Х		Charcoal	standard standard Price ex. VAT 7,600.00 €	0.00 € 0.00 € 0.00 € 7,600.00 €	1 1 1 1 1 1	8.00% 8.00% 8.00% 8.00% 8.00% 19.01%	0.00 € 0.00 € 0.00 € 0.00 € 191,340,00 € 36,364,60 € 154,975,40 €	0.00 0.00 0.00 191,340,00 36,364,60 154,975,40
C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS UDholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: Additional components: Transport Greifswald - Umaq Risqing (mast assembly and installation, installation of sails and rails) Antifolining (including materials - 2 layers of primer and antifouling)	X	Х		Charcoal	\$\text{standard}\$	0.00 € 2,090.00 € 0.00 € 0.00 € 7,600.00 € 1,170.00 €	1 1 1 1 1 1 1 1 1 1 1	8.00% 8.00% 8.00% 8.00% 8.00% 19.01% 10.00% 10.00%	0.00 € 0.00 € 0.00 € 0.00 € 191,340,00 € 35,364,50 € 154,975,40 €	0.00 0.00 0.00 0.00 191,340.00 36,364,60 154,975,40 7,600.00 1,053.00
N2001 C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classie Stripes UPHOLSTERY, CARPETS & CURTAINS UDholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: Additional components: Transport Greifswald - Umaq Rigging (mast assembly and installation, installation of sails and rails) Antifouling (including materials - 2 layers of primer and antifouling) Costs of launching (including target) iff, 5 days land berth charges, 1 day sea berth charges)	XXXX	X			\$\text{standard}\$ \$stan	2,090.00 € 2,090.00 € 0.00 € 0.00 € 7,800.00 € 1,170.00 € 1,280.00 € 7,800.00 €		8.00% 8.00% 8.00% 8.00% 8.00% 19.01% 0.00% 10.00% 0.00%	0.00 € 0.	0.00 0.00 0.00 1,922.80 191,340.00 36,364.60 154,975.40 7,600.00 1,053.00 1,134.00 780.00
N2001 C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classie Stripes UPHOLSTERY, CARPETS & CURTAINS UDholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: Additional components: Transport Greifswald - Umag Risgina (mast assembly and installation, installation of sails and rails) Antifouling (including materials - 2 layers of primer and antifouling) Costs of launching (including materials - 2 layers of primer and antifouling) Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges) Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nay. Inst	XXXX	X			Standard Standard Standard Standard Price ex. VAT 7,600.00 € 1.260.00 € 780.00 € 740.00 €	2,090.00 € 2,090.00 € 0,00 € 0,00 € 1,170.00 € 1,120.00 € 1,20.00 € 350.00 €		8.00% 8.00% 8.00% 8.00% 8.00% 19.01% 0.00% 0.00% 50.00%	0.00 € 0.00 € 0.00 € 191,340.00 € 36,384.50 € 1,053.00 € 1,134.00 € 780.00 € 1754.00 €	0.00 0.00 0.00 0.00 191,340,00 36,364,60 154,975,40 7,600.00 1,053,00 780.00 175,00
N2001 C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS Upholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: Additional components: ITransport Greifswald - Umaq Rigqing (mast assembly and installation, installation of sails and rails) Antifouling (including materials - 2 layers of primer and antifouling) Costs of launching (including travellift, 5 days land berth charges, 1 day sea berth charges) Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nay, installation in top	XXXX	X			standard	2,090.00 € 2,090.00 € 0.00 € 0.00 € 1,170.00 € 1,260.00 € 1,260.00 € 350.00 €		8.00% 8.00% 8.00% 8.00% 8.00% 19.01% 10.00% 10.00% 10.00%	0.00 € 0.	0.00 0.00 0.00 1,922.80 191,340.00 36,364.60 154,975.40 7,600.00 1,053.00 1,134.00 175.00 740.00
N2001 C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS UDholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: Additional components: Transport Greifswald - Umaq Rigging (mast assembly and installation, installation of sails and rails) Antifouling (including materials - 2 layers of primer and antifouling) Costs of launching (including travel) iff, 5 days land berth charges, 1 day sea berth charges) Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. ins Lazy bag with lazy jacks Birnini top Sorayhood Radio CD(MP3/USB) player with saloon and cockpit speakers	XXXX	X			Standard Standard Standard Standard Standard Standard 17,600.00 € 1,170.00 € 1,260.00 € 780.00 € 1,490.00 € 1,490.00 € 1,490.00 € 500.00 €	2,090.00 € 2,090.00 € 0.00 € 0.00 € 1,170.00 € 1,280.00 € 1,280.00 € 350.00 € 1,490.00 € 1,490.00 € 1,490.00 €		8.00% 8.00% 8.00% 8.00% 8.00% 19.01% 0.00% 10.00% 0.00% 0.00%	0.00 € 0	0.00 0.00 0.00 1,922.80 191,340.00 36,364.60 154,975.40 7,600.00 1,053.00 1,134.00 175.00 1,740.00 1,830.00 1,830.00 1,830.00
N2001 C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classie Stripes UPHOLSTERY, CARPETS & CURTAINS UDholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Salety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: Additional components: Transport Greifswald - Umaq Ringina (mast assembly and installation, installation of sails and rails) Antifouling (including materials - 2 layers of primer and antifouling) Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges) Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. ins Birmini top Sprayhood Radio CD(MP3/USB) player with saloon and cockpit speakers Inverter (12V-220) 350 W Charter equipment (fdex, safety, bedlinen, galley, navigational)	XXXX	X			Standard St	7,600.00 € 7,600.00 € 1,170.00 € 1,170.00 € 7,800.00 € 1,180.00 € 1,180.00 € 1,180.00 € 2,180.00 € 4,200.00 €		8.00% 8.00% 8.00% 8.00% 8.00% 19.01% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	0.00 € 0.00 € 0.00 € 0.00 € 191,340.00 € 36,364.60 € 1,053.00 € 1,053.00 € 1,134.00 € 780.00 € 175.00 € 175.00 € 1,830.00 € 1,830.00 € 1,830.00 € 1,830.00 €	0.00 0.00 0.00 1,922.80 191,340.00 36,364.60 154,975.40 7,600.00 1,134.00 780.00 740.00 1,430
N2001 C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS UDholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIC & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: Additional components: Transport Greifswald - Umaq Ricquing (mast assembly and installation, installation of sails and rails) Antifouling (including materials - 2 layers of primer and antifouling) Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges) Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. ins Lazy bag with lazy jacks Birmin top Sprayhood Radio CD(MP3/USB) player with saloon and cockpit speakers Inverter (12Y-220) 350 W Charter equipment (deck, safety, bedlinen, galley, navigational) Charter equipment (deck, safety, bedlinen, galley, navigational) Charter equipment (deck, safety, bedlinen, galley, navigational)	XXXX	X			Standard	7,600.00 € 7,600.00 € 1,170.00 € 1,170.00 € 740.00 € 1,1830.00 € 1,1830.00 € 2,200.00 €		8.00% 8.00% 8.00% 8.00% 19.01% 10.00% 10.00% 10.00% 0.00% 0.00% 0.00% 0.00%	0.00 € 0.	0.00 0.00 0.00 0.00 191,340,00 154,975,40 7,600,00 1,053,00 1,134,00 175,00 1740,00 1,490,00 290,00 4,200,00 890,00
C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classie Stripes UPHOLSTERY, CARPETS & CURTAINS UDholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: Additional components: Transport Greifswald - Umaq Rigging (mast assembly and installation, installation of sails and rails) Antifouling (including materials - 2 layers of primer and antifouling) Costs of launching (including travel) lift, 5 days land berth charges, 1 day sea berth charges) Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. ins Lazy bag with lazy jacks Birnini top Sorayhood Radio CD/(MP3/USB) player with saloon and cockpit speakers Inverter (12V-220) 350 W Charter equipment (deck, safety, bedlinen, galley, navigational) Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement) LIST PRICE: TOTAL DISCOUNT:	XXXX	X			Standard Standard Standard Standard Standard Price ex. VAT 7,600.00 € 1,170.00 € 780.00 € 740.00 € 1,830.00 € 1,490.00 € 290.00 € 4,200.00 €	7,600.00 € 7,600.00 € 1,170.00 € 1,170.00 € 7,800.00 € 1,180.00 € 1,180.00 € 1,180.00 € 2,180.00 € 4,200.00 €		8.00% 8.00% 8.00% 8.00% 8.00% 19.01% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	0.00 € 0.00 € 0.00 € 0.00 € 191,340,00 € 36,364,50 € 1,053,00 € 1,053,00 € 1,053,00 € 1,053,00 € 1,050,00 € 1,050,00 € 1,050,00 € 1,050,00 € 1,050,00 € 1,050,00 € 1,050,00 € 1,050,00 € 1,050,00 € 1,050,00 € 1,050,00 € 1,050,00 € 200,00 € 200,00 €	0.00 0.00 0.00 191,340,00 154,975,40
N2001 C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classie Stripes UPHOLSTERY, CARPETS & CURTAINS UDHOLSTERY, CARPETS & CURTAINS UDHOLSTERY - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: Additional components: Transport Greifswald - Umag Rigging (mast assembly and installation, installation of sails and rails) Antifouling (including materials - 2 layers of primer and antifouling) Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges) Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. Installation of Manual Components Birmini top Sprayhood Radio CD(MP3/USB) player with saloon and cockpit speakers Inverter (12V-220) 350 W Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement) LIST PRICE:	XXXX	X			Standard Standard Standard Standard Standard Price ex. VAT 7,600.00 € 1,170.00 € 780.00 € 740.00 € 1,830.00 € 1,490.00 € 290.00 € 4,200.00 €	7,600.00 € 7,600.00 € 1,170.00 € 1,170.00 € 7,800.00 € 1,180.00 € 1,180.00 € 1,180.00 € 2,180.00 € 4,200.00 €		8.00% 8.00% 8.00% 8.00% 8.00% 19.01% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	0.00 € 0.00 € 0.00 € 0.00 € 191,340.00 € 36,364.60 € 1,053.00 € 1,053.00 € 1,053.00 € 1,053.00 € 1,050.00 € 1,050.00 € 200.00 € 290.00 € 390.00 € 290.00 €	0.00 0.00 0.00 191,340.00 36,364.60 154,975.40 7,600.00 1,053.00 1,134.00 175.00 1,830.00 1,8
N2001 C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classie Stripes UPHOLSTERY, CARPETS & CURTAINS UDholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: Additional components: Transport Greifswald - Umaq Rigging (mast assembly and installation, installation of sails and rails) Antifouling (including materials - 2 layers of primer and antifouling) Costs of launching (including travel) lift, 5 days land berth charges, 1 day sea berth charges) Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. ins Lazy bag with lazy jacks Birnini top Sorayhood Radio CD/(MP3/USB) player with saloon and cockpit speakers Inverter (12V-220) 350 W Charter equipment (deck, safety, bedlinen, galley, navigational) Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement) LIST PRICE: TOTAL DISCOUNT:	XXXX	X			Standard Standard Standard Standard Standard Price ex. VAT 7,600.00 € 1,170.00 € 780.00 € 740.00 € 1,830.00 € 1,490.00 € 290.00 € 4,200.00 €	7,600.00 € 7,600.00 € 1,170.00 € 1,170.00 € 7,800.00 € 1,180.00 € 1,180.00 € 1,180.00 € 2,180.00 € 4,200.00 €		8.00% 8.00% 8.00% 8.00% 8.00% 19.01% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	0.00 € 0.00 € 0.00 € 1.053.00 € 1.754.00 € 1.755.00 € 1.830.00 € 1.900.00 € 290.00 € 290.00 € 212.440.00 € 36.782.60 €	0.00 0.00 0.00 191,340,00 36,364,60 154,975,40 7,600.00 1,1053.00 1,134.00 175.00 1,134.00 1,430.00 1,430.00 1,430.00 1,430.00 1,430.00 290.00 290.00 212,440.00 36,782,60
N2001 C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classie Stripes UPHOLSTERY, CARPETS & CURTAINS UDholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: Additional components: Transport Greifswald - Umag Risging (mast assembly and installation, installation of sails and rails) Antifouling (including materials - 2 layers of primer and antifouling) Costs of launching (including materials - 2 layers of primer and antifouling) Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges) Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. Ins Laye bag with lazy jacks Bimini top Sprayhood Radio CD(MP3/USB) player with saloon and cockpit speakers Inverter (12V-220) 350 W Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement) LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE:	XXXX	X	, cle	aning 10.000 € + VAT 30.000 € + VAT	Standard St	7,600.00 € 7,600.00 € 1,170.00 € 1,170.00 € 1,1260.00 € 1,430.00 € 1,430.00 € 1,430.00 € 1,430.00 € 1,430.00 €		8.00% 8.00% 8.00% 8.00% 8.00% 19.01% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	0.00 € 0.00 € 0.00 € 1.053.00 € 1.754.00 € 1.755.00 € 1.830.00 € 1.900.00 € 290.00 € 290.00 € 212.440.00 € 36.782.60 €	0.00 0.00 0.00 0.00 191,340,00 36,364,60 154,975,40 7,600.00 1,053.00 1,134.00 175.00 1,430.00 1,430.00 1,430.00 290.00 290.00 890.00 212,440.00 36,782,60
N2001 C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classie Stripes UPHOLSTERY, CARPETS & CURTAINS UDHOLSTERY - Sorrento (Colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SALLS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL PRICE: TOTAL PRICE: Additional components: Transport Greifswald - Umaq Risquing (mest assembly and installation, installation of sails and rails) Antifouling (including materials - 2 layers of primer and antifouling) Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges) Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. installation (COMPS) Sprayhood Radio CD(MP3/USB) player with saloon and cockpit speakers Inverter (T2V-220) 350 W Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement) LIST PRICE: TOTAL PRICE: TOTAL PRICE: TOTAL PRICE:	XXXX	X	, cle	aning 10.000 € + VAT 30.000 € + VAT Balance latest	Standard St	7,600,00 € 2,090,00 € 0,00 € 0,00 € 1,170,00 € 1,260,00 € 780,00 € 740,00 € 1,490,00 € 1,490,00 € 890,00 €		8.00% 8.00% 8.00% 8.00% 8.00% 19.01% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	0.00 € 0.00 € 0.00 € 0.00 € 191,340.00 € 36,364.60 € 1,053.00 € 1,053.00 € 1,053.00 € 1,053.00 € 1,050.00 € 1,050.00 € 290.00 € 38,364.60 € 1,330.00 € 1,330.00 € 1,330.00 € 1,330.00 € 1,330.00 € 290.00 € 38,782.60 € 175,657.40 €	0.00 0.00 0.00 191,340,00 36,364,60 154,975,40 7,600.00 1,053.00 1,134.00 175.00 1,134.00 1,430.00 1,430.00 1,430.00 1,430.00 1,430.00 290.00 290.00 36,782,60
N2001 C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classic Stripes UPHOLSTERY, CARPETS & CURTAINS UDholstery - Sorrento (colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: TOTAL PRICE: Additional components: Transport Greifswald - Umaq Risqing (mast assembly and installation, installation of sails and rails) Antifouling (including materials - 2 layers of primer and antifouling) Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges) Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. ins Lazy bag with lazy jacks Blimini top Sprayhood Radio CD(MP3/USB) player with saloon and cockpit speakers Inverter (T2V-220) 350 W Charter equipment (dock, safety, bedlinen, galley, navigational) Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement) LIST PRICE: TOTAL DISCOUNT: TOTAL PRICE: Notes: Payment conditions:	XXXX	X	, cle	aning 10.000 € + VAT 30.000 € + VAT Balance latest	Standard Standard Standard Standard Standard Standard 1.170.00 € 1.260.00 € 780.00 € 740.00 € 1.830.00 € 1.490.00 € 890.00 € 4.200.00 € 4.200.00 € 1.200.00 €	7,600,00 € 2,090,00 € 0,00 € 0,00 € 1,170,00 € 1,260,00 € 780,00 € 740,00 € 1,490,00 € 1,490,00 € 890,00 €		8.00% 8.00% 8.00% 8.00% 8.00% 19.01% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	0.00 € 0.00 € 0.00 € 0.00 € 191,340.00 € 36,364.60 € 1,053.00 € 1,053.00 € 1,053.00 € 1,053.00 € 1,050.00 € 1,050.00 € 290.00 € 38,364.60 € 1,330.00 € 1,330.00 € 1,330.00 € 1,330.00 € 1,330.00 € 290.00 € 38,782.60 € 175,657.40 €	0.00 0.00 0.00 191,340,00 36,364,60 154,975,40 7,600.00 1,1053.00 1,134.00 175.00 1,134.00 1,430.00 1,430.00 1,430.00 1,430.00 1,430.00 290.00 290.00 212,440.00 36,782,60
N2001 C1325 Z4000 Z4005	HULL KEEL LAYOUT & INTERIOR WOOD (FURNITURE, FLOORBOARD) Floorboard - Classie Stripes UPHOLSTERY, CARPETS & CURTAINS UDHOLSTERY - Sorrento (Colour selection) DECK & OUTSIDE EQUIPMENT Teak on cockpit bottom RIG & SAILS NAVIGATION & INSTRUMENTS PROPULSION EQUIPMENT RADIO & ENTERTAINMENT ACCESSORIES SHIPPING AND TRANSPORT Declaration of Conformity Safety manual Builder's Certificate LIST PRICE: TOTAL PRICE: TOTAL PRICE: Additional components: Transport Greifswald - Umag Risging (mast assembly and installation, installation of sails and rails) Antifouling (including materials - 2 layers of primer and antifouling) Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges) Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. installation COMMISSION of Price	XXXX	X	, cle	aning 10.000 € + VAT 30.000 € + VAT Balance latest	Standard Standard Standard Standard Standard Standard 1.170.00 € 1.260.00 € 780.00 € 740.00 € 1.830.00 € 1.490.00 € 890.00 € 4.200.00 € 4.200.00 € 1.200.00 €	7,600,00 € 2,090,00 € 0,00 € 0,00 € 1,170,00 € 1,260,00 € 780,00 € 740,00 € 1,490,00 € 1,490,00 € 890,00 €		8.00% 8.00% 8.00% 8.00% 8.00% 19.01% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	0.00 € 0.00 € 0.00 € 0.00 € 191,340.00 € 36,364.60 € 1,053.00 € 1,053.00 € 1,053.00 € 1,053.00 € 1,050.00 € 1,050.00 € 290.00 € 38,364.60 € 1,330.00 € 1,330.00 € 1,330.00 € 1,330.00 € 1,330.00 € 290.00 € 38,782.60 € 175,657.40 €	0.00 0.00 0.00 191,340,00 36,364,60 154,975,40 7,600.00 1,1053.00 1,134.00 175.00 1,134.00 1,430.00 1,430.00 1,430.00 1,430.00 1,430.00 290.00 290.00 212,440.00 36,782,60

The offer is valid for Croatia	Yachting charter management fleet only
The boat will be displayed at	the CBS 2020 and BBS 2020

(Date) (Place) (Signature)

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