



HANSE

455

## Hanse 455 - CHARTER EDITION

regular price 250.710 EUR

**199.478 EUR\***

FULLY EQUIPPED FOR CHARTER

**SAVING: 51.232 EUR**

Estimated yearly charter management profit: 26.378 €



**VALID TILL 30.06.2018.**

- \* The prices do not include VAT
- \* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- \* Only valid for next available slot
- \* No refund if single options from pack is not taken
- \* Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

**CROATIA YACHTING D.O.O.**

Split | tel: +385 (21) 332 332 | sales@hanseyachts.hr

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# OFFER

# HANSE 455

Dealer:	Croatia Yachting d.o.o.
	Dražanac 2/a, 21 000 Split, Croatia
	<a href="mailto:sales@hanseyachts.hr">sales@hanseyachts.hr</a>
Customer:	
Date:	

Offer no.	
Subject	Hanse 455 Charter Edition CM
Hull no.	
Engine type	
Engine no.	
Length	
Year	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0%
Discount:	8,00%
Add. Discount:	0,00%
Total Discount:	8,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H455.18	as per standard specification					191.200,00 €	191.200,00 €	1	8,00%	175.904,00 €	175.904,00 €
	Packages										
XW2000	B&G Navigation Package					12.250,00 €	12.250,00 €	1	100,00%	0,00 €	0,00 €
XF2000	2 instrument pods (1 per helm station)							1	100,00%		
XF2200	2 B&G Triton² multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)							1	100,00%		
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000 or XK5011)							1	100,00%		
XF4030	2 B&G Zeus² 9" chart plotter, 1 per helm station							1	100,00%		
XF5000	B&G Autopilot with Triton² control unit and Precision 9 compass							1	100,00%		
XF9100	GoFree wireless (only with XF4030)							1	100,00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	100,00%		
XW3000	Cruising Package					5.200,00 €	5.200,00 €	1	100,00%	0,00 €	0,00 €
XC1320	Teak on cockpit bottom							1	100,00%		
XC9062	Helmsman footrests (free mountable)							1	100,00%		
XC9080	2 additional cleats, midship, retractable (1 each side)							1	100,00%		
XC9090	Anchor windlass, electrical, 1000 W, remote control with chain counter (only with XH1001)							1	100,00%		
XC9100	Delta-anchor 20 kg, galvanized with 60 m galvanized chain, dia. 10 mm							1	100,00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM							1	100,00%		
XH3110	Shower unit in cockpit, warm-/coldwater							1	100,00%		
XV9420	Wind indicator							1	100,00%		
XV9450	Flagpole							1	100,00%		
XV9901	6 fenders							1	100,00%		
XV9902	4 mooring lines							1	100,00%		
XV9910	Add. winch handle							1	100,00%		
XV9950	HANSE maintenance kit							1	100,00%		
	OPTIONS										
	HULL										
	KEEL										
	LAYOUT & INTERIOR										
XL1002	A2: 2 fwd cabins with double berth, locker, head on port and shower stall on stb		X			4.330,00 €	4.330,00 €	1	100,00%	0,00 €	0,00 €
XL7001	Saloon table, lowerable for double berth		X			850,00 €	850,00 €	1	100,00%	0,00 €	0,00 €
	WOOD (FURNITURE, FLOORBOARD)										
XM1201	Floorboard - Classic Stripes		X			1.650,00 €	1.650,00 €	1	100,00%	0,00 €	0,00 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Monte Carlo (colour selection)		X			410,00 €	410,00 €	1	100,00%	0,00 €	0,00 €
	DECK & OUTSIDE EQUIPMENT										
XC5200	2 LEWMAR 45 ST EVO manual secondary winches			X		2.250,00 €	2.250,00 €	1	100,00%	0,00 €	0,00 €
	RIG & SAILS										
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
XG3101	Bowthruster, 12 V, retractable, incl. battery			X		8.150,00 €	8.150,00 €	1	100,00%	0,00 €	0,00 €
	EQUIPMENT										
	RADIO & ENTERTAINMENT										
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ2001	Loading on truck			X		390,00 €	390,00 €	1	100,00%	0,00 €	0,00 €
XZ4000	Declaration of Conformity		X		Croatian	standard	0,00 €	1	8,00%	0,00 €	0,00 €
XZ4005	Safety manual		X			standard	0,00 €	1	8,00%	0,00 €	0,00 €
XZ4010	Builder's Certificate		X			standard	0,00 €	1	8,00%	0,00 €	0,00 €
	LIST PRICE:									226.680,00 €	226.680,00 €
	TOTAL DISCOUNT:								22,40%	50.776,00 €	50.776,00 €
	TOTAL PRICE:									175.904,00 €	175.904,00 €

Additional components:		Price ex VAT									
	Transport Greifswald - Umag					7.850,00 €	7.850,00 €	1	0,00%	7.850,00 €	7.850,00 €
	Rigging (mast assembly and installation, installation of sails and rails)					1.240,00 €	1.240,00 €	1	10,00%	1.116,00 €	1.116,00 €
	Antifouling (including materials - 2 layers of primer and antifouling)					1.320,00 €	1.320,00 €	1	10,00%	1.188,00 €	1.188,00 €
	Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges)					940,00 €	940,00 €	1	0,00%	940,00 €	940,00 €
	Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. instruments, cleaning					400,00 €	400,00 €	1	50,00%	200,00 €	200,00 €
	Lazy bag with lazy jacks					780,00 €	780,00 €	1	0,00%	780,00 €	780,00 €
	Bimini top					1.890,00 €	1.890,00 €	1	0,00%	1.890,00 €	1.890,00 €
	Sprayhood					1.580,00 €	1.580,00 €	1	0,00%	1.580,00 €	1.580,00 €
	Radio CD(MP3/USB) player with saloon and cockpit speakers					500,00 €	500,00 €	1	0,00%	500,00 €	500,00 €
	Inverter (12V-220) 350 W					290,00 €	290,00 €	1	0,00%	290,00 €	290,00 €
	Blinds for side windows and hatches					1.060,00 €	1.060,00 €	1	0,00%	1.060,00 €	1.060,00 €
	Charter equipment (deck, safety, bedlinen, galley, navigational...)					5.200,00 €	5.200,00 €	1	0,00%	5.200,00 €	5.200,00 €
	Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement...)					980,00 €	980,00 €	1	0,00%	980,00 €	980,00 €
	LIST PRICE:									250.710,00 €	250.710,00 €
	TOTAL DISCOUNT:									51.232,00 €	51.232,00 €
	TOTAL PRICE:									199.478,00 €	199.478,00 €

Notes:	
Payment conditions:	10.000 € + VAT upon order 35.000 € + VAT 12 weeks before production start

Payment method:

Balance latest three weeks before delivery

at account HR30 2330 0031 1530 4592 3 in EURO or Kuna counter value according to selling rate of  
BANKA d.d. Split on the date of payment

Delivery:

September 2018

Offer valid till:

30th June, 2018

Additional notes:

VAT is not included!  
The offer is valid for Croatia Yachting charter management fleet only!

(Date)

(Place)

(Signature)

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