

HANSE

508



Hanse 508 - CHARTER EDITION

regular price 375.950 EUR

294.745 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 81.205 EUR

Estimated yearly charter management profit: 36.269 €



VALID TILL 30.10.2020.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- * Only valid for next available slot
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.

Split | tel: +385 (21) 332 332 | sales@hanseyachts.hr

Hanse
BREAKING RULES . SETTING TRENDS

www.hanseyachts.hr

OFFER

HANSE **508**

Dealer:	Croatia Yachting d.o.o.
	Dražanac 2/a, 21 000 Split, Croatia
	EU VAT ID: HR08633766175
Customer:	
Date:	

Offer no.:	
Subject:	Hanse 508 Charter Edition
Hull no.:	
Engine type:	
Engine no.:	
Length:	
Year:	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0%
Discount:	8,00%
Add. Discount:	0,00%
Total Discount:	8,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H508.21	as per standard specification					284.900,00 €	284.900,00 €	1	11,3%	252.843,00 €	252.843,00 €
	PACKAGES										
	Charter Package					48.240,00 €	48.240,00 €	1	100%	0,00 €	
XF2000	2 instrument pods (1 per helm station)							1	100%		
XF2200	2 B&G Triton ² multifunction displays in cockpit, incl. transducer (wind/speed/depth/temperature)							1	100%		
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)							1	100%		
XF4030	B&G Zeus ⁹ 9" chart plotter, stb							1	100%		
XF5000	B&G Autopilot with Triton ² control unit and Precision 9 compass							1	100%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	100%		
XC1325	Teak on cockpit bottom							1	100%		
XC9080	2 additional cleats, midship, retractable (1 each side)							1	100%		
XC9090	Anchor windlass, electrical, 1000 W, with automatic fuse and remote control with chain counter (only with XH1001)							1	100%		
XC9100	Delta-anchor 25 kg, galvanized with 60 m galvanized chain							1	100%		
XC9421	Openable portlight in coach roof window stb							1	100%		
XF4550	Hanse safety cloud with 24 months subscription and device installed on board							1	100%		
XH1001	Battery set, capacity: 1x 90 Ah + 4x 160 Ah AGM							1	100%		
XH3110	Shower unit in cockpit, warm-/coldwater							1	100%		
XV9420	Wind indicator							1	100%		
XV9450	Flagpole							1	100%		
XV9901	6 fenders							1	100%		
XV9902	4 mooring lines							1	100%		
XV9910	Add. winch handle							1	100%		
XC5200	2 LEWMAR 55 ST EVO manual secondary winches			X				1	100%		
XC9032	Courtesy lights in cockpit							1	100%		
XC9033	Courtesy lights at companionway							1	100%		
XC9300	2 vents for coach roof hatches							1	100%		
XL9001	Courtesy lights in saloon							1	100%		
XL9003	Indirect lights in saloon and cabins							1	100%		
XL9004	LED overhead lights in saloon and cabins, dimmable							1	100%		
XL9010	SLS - Scenario light system - touch screen controller in saloon and dimmer in cabins and heads							1	100%		
XV9010	Blind set with flyscreens for deck hatches							1	100%		
XV9060	Blinds for hull windows							1	100%		
XV9080	Blinds for side coach roof windows							1	100%		
XH2090	Wireless charging							1	100%		
XK1001	FUSION MS-AV755 Multimedia radio with bluetooth and CD/DVD player - for saloon and cockpit (only with XK5000)							1	100%		
XK1200	FUSION subwoofer with integrated amplifier in saloon							1	100%		
XK2040	4 high-end 2-way speakers in saloon							1	100%		
XK2070	2 high-end 2-way speakers in cockpit							1	100%		
XK3070	FUSION MS-NRX remote control in cockpit							1	100%		
XK5030	FUSION wireless link - remote control via mobile devices							1	100%		
XL7001	Saloon table electrically lowerable with cushions, convertible into double berth		X					1	100%		
XL2002	B2: 2 fwd cabins with double berth, storage space and separate head		X					1	100%		
XG3101	Bowthruster, 24 V, retractable, incl. battery			X				1	100%		
XZ2001	Loading on truck			X				1	100%		
	OPTIONS										
	HULL										
	KEEL										
XB9000	Keel and rudder - not mounted			X		690,00 €	690,00 €	1	8%	634,80 €	634,80 €
	LAYOUT & INTERIOR										
XL7210	Add. double seat with storage space for dining area in saloon (not with XL7220)			X		1.290,00 €	1.290,00 €	1	8%	1.186,80 €	1.186,80 €
	WOOD (FURNITURE, FLOORBOARD)										
XM1201	Floorboard - Classic Stripes		X			1.790,00 €	1.790,00 €	1	8%	1.646,80 €	1.646,80 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Sorrento (colour selection)		X			1.090,00 €	1.090,00 €	1	8%	1.002,80 €	1.002,80 €
	DECK & OUTSIDE EQUIPMENT										
XC1333	Teak on helmsman seats (only with XC9060)			X		290,00 €	290,00 €	1	8%	266,80 €	266,80 €
XC9060	2 helmsman seats, foldable (only with XC1333 or XC1334)			X		1.800,00 €	1.800,00 €	1	8%	1.656,00 €	1.656,00 €
	RIG & SAILS										
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
	EQUIPMENT										
	RADIO & ENTERTAINMENT										
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ4000	Declaration of Conformity	X				standard	0,00 €	1	8%	0,00 €	0,00 €
XZ4005	Owners manual	X				standard	0,00 €	1	8%	0,00 €	0,00 €
XZ4010	Builder's Certificate	X				standard	0,00 €	1	8%	0,00 €	0,00 €
	LIST PRICE:									340.090,00 €	340.090,00 €
	TOTAL DISCOUNT:								23,77%	80.853,00 €	80.853,00 €
	TOTAL PRICE:									259.237,00 €	259.237,00 €
	Additional components:										
	Price ex VAT										
	Transport Greifswald - Umag					10.450,00 €	10.450,00 €	1	0%	10.450,00 €	10.450,00 €
	Rigging (mast assembly and installation, installation of sails and rails)					1.480,00 €	1.480,00 €	1	10%	1.332,00 €	1.332,00 €
	Antifouling (including materials - 2 layers of primer and antifouling)					1.540,00 €	1.540,00 €	1	10%	1.386,00 €	1.386,00 €
	Keel and rudder installation (including materials and crane charges)					980,00 €	980,00 €	1	0%	980,00 €	980,00 €
	Costs of launching (including travel lift, 6 days land berth charges, 1 day sea berth charges)					1.280,00 €	1.280,00 €	1	0%	1.280,00 €	1.280,00 €
	Final commissioning - test of equipment, engine pre-delivery inspection, calibration of nav. instruments, cleaning					500,00 €	500,00 €	1	10%	450,00 €	450,00 €
	Lazy bag with lazy jacks					860,00 €	860,00 €	1	0%	860,00 €	860,00 €
	Bimini top, stainless steel frame					2.200,00 €	2.200,00 €	1	0%	2.200,00 €	2.200,00 €
	Sprayhood, stainless steel frame, 3 windows					1.800,00 €	1.800,00 €	1	0%	1.800,00 €	1.800,00 €
	Inverter (12V-220) 800 W					490,00 €	490,00 €	1	0%	490,00 €	490,00 €
	LCD TV 32" on fwd bulkhead + Glomex antenne (including installation and materials)					780,00 €	780,00 €	1	0%	780,00 €	780,00 €

LEWMAR 55 AEST electric halyard winch (including installation and materials)	3.700,00 €	3.700,00 €	1	0%	3.700,00 €	3.700,00 €
A2 crew cabin with bed and sink	2.900,00 €	2.900,00 €	1	0%	2.900,00 €	2.900,00 €
Charter equipment (deck, safety, navigational, galley, bedlinen...)	5.650,00 €	5.650,00 €	1	0%	5.650,00 €	5.650,00 €
Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement, varnishing, teak protect...)	1.250,00 €	1.250,00 €	1	0%	1.250,00 €	1.250,00 €
LIST PRICE:					375.950,00 €	375.950,00 €
TOTAL DISCOUNT:					81.205,00 €	81.205,00 €
TOTAL PRICE:					294.745,00 €	294.745,00 €

Notes:

Payment conditions

25.000,00 EUR + VAT upon order
50.000,00 EUR + VAT latest 12 weeks before start of production
Balance latest 3 weeks before delivery

Payment method

HR46 2407 0001 1004 85080 at OTP banka Hrvatska d.d. SWIFT: OTPVHR2X

Delivery

Offer valid till

October 30th 2020

Note

VAT is not included
The offer is valid for Croatia Yachting charter management fleet only
The boat will be displayed at the CBS and BBS 2021

(Date)

(Place)

(Signature)

www.hanseyachts.com

