

OFFER

HANSE

455

Dealer:	CROATIA YACHTING d.o.o.
	Dražanac 2/a, 21 000 Split, CROATIA
	sales@hanseyachts.hr
Customer:	
Date:	

Offer No.	
Subject	H455 Charter Edition CM
Hull number	
Engine number	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0%
Discount:	6.00%
Add. Discount:	0.00%
Total Discount:	6.00%

MatNr	Items	Standard	Options	Acc-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H455.18	as per standard specification					183,900.00 €	183,900.00 €	1	6.00%	172,866.00 €	172,866.00 €
	Packages										
XW2000	B&G Navigation Package					12,250.00 €	12,250.00 €	1	100.00%	0.00 €	0.00 €
XF2000	2 instrument pods (1 per helm station)							1	100.00%		
XF2200	2 B&G Triton ² multifunction displays in cockpit, incl. transducer							1	100.00%		
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000 or XK5011)							1	100.00%		
XF4030	2 B&G Zeus ³ 9" chart plotter, 1 per helm station							1	100.00%		
XF5000	B&G Autopilot with Triton ² control unit and Precision 9 compass							1	100.00%		
XF9100	GoFree wireless (only with XF4030)							1	100.00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	100.00%		
XW8000	Cruising Package					5,200.00 €	5,200.00 €	1	100.00%	0.00 €	0.00 €
XC1320	Teak on cockpit bottom							1	100.00%		
XC9062	Helmsman footrests (free mountable)							1	100.00%		
XC9080	2 additional cleats, midship, retractable (1 each side)							1	100.00%		
XC9090	Anchor windlass, electrical, 1000 W, remote control with chain counter (only with XH1001)							1	100.00%		
XC9100	Delta-anchor 20 kg, galvanized with 60 m galvanized chain, dia. 10 mm							1	100.00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM							1	100.00%		
XV9420	Wind indicator							1	100.00%		
XV9450	Flagpole							1	100.00%		
XV9901	6 fenders							1	100.00%		
XV9902	4 mooring lines							1	100.00%		
XV9910	Add. winch handle							1	100.00%		
XV9950	HANSE maintenance kit							1	100.00%		
	OPTIONS										
	HULL										
	KEEL										
	LAYOUT & INTERIOR										
XL1002	A2: Master cabin with double berth, hanging locker and separate head with shower		X			4,200.00 €	4,200.00 €	1	100.00%	0.00 €	0.00 €
XL7001	Saloon table, lowerable for double berth		X			850.00 €	850.00 €	1	100.00%	0.00 €	0.00 €
	WOOD (FURNITURE, FLOORBOARD)										
XM1201	Floorboard - Classic Stripes		X			1,650.00 €	1,650.00 €	1	6.00%	1,551.00 €	1,551.00 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Monte Carlo (colour selection)		X		Dark Grey	410.00 €	410.00 €	1	100.00%	0.00 €	0.00 €
	DECK & OUTSIDE EQUIPMENT										
XC5200	2 LEWMAR 45 ST EVO manual secondary winches			X		2,250.00 €	2,250.00 €	1	6.00%	2,115.00 €	2,115.00 €
	RIG & SAILS										
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
XG3101	Bowthruster, 12 V, retractable, incl. battery			X		8,150.00 €	8,150.00 €	1	100.00%	0.00 €	0.00 €
	EQUIPMENT										
	RADIO & ENTERTAINMENT										
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ2001	Loading on truck			X		390.00 €	390.00 €	1	100.00%	0.00 €	0.00 €
XZ4000	Declaration of Conformity	X			Croatian	standard	0.00 €	1	6.00%	0.00 €	0.00 €
XZ4005	Safety manual	X				standard	0.00 €	1	6.00%	0.00 €	0.00 €
XZ4010	Builder's Certificate	X				standard	0.00 €	1	6.00%	0.00 €	0.00 €
XZ4100	Export Accompanying Document			X		0.00 €	0.00 €	1	6.00%	0.00 €	0.00 €
XZ4110	EUR1 Certificate			X		0.00 €	0.00 €	1	6.00%	0.00 €	0.00 €
XZ4120	T2L Certificate			X		0.00 €	0.00 €	1	6.00%	0.00 €	0.00 €
XZ4130	ATR Certificate			X		0.00 €	0.00 €	1	6.00%	0.00 €	0.00 €
XZ4140	Certificate of origin			X		0.00 €	0.00 €	1	6.00%	0.00 €	0.00 €
XZ4150	Supplier's declaration			X		0.00 €	0.00 €	1	6.00%	0.00 €	0.00 €
	LIST PRICE:									219,250.00 €	219,250.00 €
	TOTAL DISCOUNT:								19.48%	42,718.00 €	42,718.00 €
	TOTAL PRICE:									176,532.00 €	176,532.00 €

	Price ex VAT					
Additional components:						
Transport Greifswald - Umag	7,850.00 €	7,850.00 €	1	0.00%	7,850.00 €	7,850.00 €
Rigging (mast assembly and installation, installation of sails and rails)	1,240.00 €	1,240.00 €	1	10.00%	1,116.00 €	1,116.00 €
Antifouling (including materials - 2 layers of primer and antifouling)	1,320.00 €	1,320.00 €	1	10.00%	1,188.00 €	1,188.00 €
Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges)	940.00 €	940.00 €	1	0.00%	940.00 €	940.00 €
Final commissioning - test of equipment, engine pre-delivery inspection, calibration of nav.	400.00 €	400.00 €	1	50.00%	200.00 €	200.00 €
Lazy bag with lazy jacks	780.00 €	780.00 €	1	0.00%	780.00 €	780.00 €
Bimini top, stainless steel frame	1,890.00 €	1,890.00 €	1	0.00%	1,890.00 €	1,890.00 €
Sprayhood, stainless steel frame, 3 windows	1,580.00 €	1,580.00 €	1	0.00%	1,580.00 €	1,580.00 €
Radio CD(MP3/USB) player with saloon and cockpit speakers	500.00 €	500.00 €	1	0.00%	500.00 €	500.00 €
Inverter (12V-220) 350 W	290.00 €	290.00 €	1	0.00%	290.00 €	290.00 €
Blinds for side windows and hatches	1,060.00 €	1,060.00 €	1	0.00%	1,060.00 €	1,060.00 €
Charter equipment (deck, safety, navigational, galley, bedlinen...)	5,200.00 €	5,200.00 €	1	0.00%	5,200.00 €	5,200.00 €
Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement...)	980.00 €	980.00 €	1	0.00%	980.00 €	980.00 €
LIST PRICE:					243,280.00 €	243,280.00 €
TOTAL DISCOUNT:					43,174.00 €	43,174.00 €
TOTAL PRICE:					200,106.00 €	200,106.00 €

Notes:

Payment conditions

10,000.00 EUR + VAT upon order
35,000.00 EUR + VAT latest 12 weeks before start of production
Balance latest 3 weeks before delivery

Payment method

IBAN: HR30 2330 0031 1530 4592 3. SWIFT: SOGEHR22 at SPLITSKA BANKA d.d

Delivery

February / March 2018

Offer valid till

January 31st 2018

Note

VAT is not included
The offer is valid for Croatia Yachting charter management fleet only
The boat will be exhibited at Croatia boat show and Biograd boat show 2018

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(Date)

(Place)

(Signature)

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