

OFFER

HANSE **548**

Dealer:	Croatia Yachting d.o.o.
	Dražanac 2/a, 21 000 Split, Croatia
	EU VAT ID: HR08633766175
Customer:	
Date:	DD.MM.YYYY

Offer no.	
Subject	Hanse 548 Charter Edition
Hull no.	
Engine type	
Engine no.	
Length	
Year	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0%
Discount:	8,00%
Add. Discount:	0,00%
Total Discount:	8,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex. VAT €	Price ex. VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H548.22	as per standard specification					403.900,00 €	403.900,00 €	1	12,36%	353.974,60 €	353.974,60 €
	Packages										
XW2000	B&G Navigation Package					15.490,00 €	15.490,00 €	1	50,00%	7.745,00 €	7.745,00 €
XF2000	2 instrument pods (1 per helm station)							1	50,00%		
XF2200	2 B&G Triton² multifunction displays at helm station, incl. transducer							1	50,00%		
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)							1	50,00%		
XF4030	2 B&G Zeus²S 9" chart plotter, 1 per helm station							1	50,00%		
XF5000	B&G Autopilot with Triton² control unit with WR10 remote control and Precision 9 compass							1	50,00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	50,00%		
XW3000	Cruising Package					11.390,00 €	11.390,00 €	1	50,00%	5.695,00 €	5.695,00 €
XC9062	Helmsman footrests (free mountable)							1	50,00%		
XC9080	4 additional cleats, midship, retractable (2 each side)							1	50,00%		
XC9100	Delta-anchor 40 kg, galvanized with 60 m galvanized chain							1	50,00%		
XC9421	Openable portlight in coach roof window ps and 2 openable hatches in deck windows next to							1	50,00%		
XE1102	Backstay tensioner, hydraulic							1	50,00%		
XF4550	MyHanse safety cloud with 24 months subscription and device installed on board							1	50,00%		
XH1001	Battery set, capacity: 1x 90 Ah + 4x 160 Ah AGM							1	50,00%		
XH2201	Inverter/charger, 12 V / 2600 W - 100 A, incl. AC panel (only with XH1001)							1	50,00%		
XH5030	Water akku for pressure equalization							1	50,00%		
XV9420	Wind indicator							1	50,00%		
XV9450	Flagpole							1	50,00%		
XV9901	8 fenders							1	50,00%		
XV9902	4 mooring lines							1	50,00%		
XV9910	Add. winch handle							1	50,00%		
XV9950	HANSE maintenance kit							1	50,00%		
XW5000	Comfort Package Charter					7.390,00 €	7.390,00 €	1	50,00%	3.695,00 €	3.695,00 €
XC9032	Courtesy lights in cockpit							1	50,00%		
XC9051	Electrical deck wash pump, mounted in bow area with outlet on deck							1	50,00%		
XC9300	2 vents for coach roof hatches							1	50,00%		
XL9001	Courtesy lights in saloon							1	50,00%		
XL9003	Indirect lights in saloon and cabins							1	50,00%		
XL9004	LED overhead lights in saloon and cabins, dimmable							1	50,00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon, fwd- and VIP cabin							1	50,00%		
XV9010	Blind set with flyscreens for deck hatches							1	50,00%		
XV9060	Blinds for hull windows							1	50,00%		
XV9080	Blinds for side coach roof windows							1	50,00%		
XW7001	Entertainment Package - Saloon and Cockpit					3.090,00 €	3.090,00 €	1	50,00%	1.545,00 €	1.545,00 €
XH2090	Wireless charging							1	50,00%		
XK1000	FUSION APOLLO MS-RA770 Multimedia radio with Wi-Fi and touchscreen - for saloon and cockpit (only with XK5000)							1	50,00%		
XK1200	FUSION MS-AB206 subwoofer with integrated amplifier in saloon							1	50,00%		
XK2040	4 high-end 2-way speakers in saloon							1	50,00%		
XK2070	2 high-end 2-way speakers in cockpit							1	50,00%		
XK3000	FUSION MS-ERX400 remote control in cockpit							1	50,00%		
XK5030	FUSION wireless link - remote control via mobile devices							1	50,00%		
	OPTIONS										
	HULL										
	KEEL										
XB9000	Keel and rudder - not mounted			X		890,00 €	890,00 €	1	8,00%	818,80 €	818,80 €
	LAYOUT & INTERIOR										
XL2003	B3: 2 fwd cabins with double berth, storage space and separate head with shower - convertible by a removable bulkhead into a single cabin		X			5.530,00 €	5.530,00 €	1	50,00%	2.765,00 €	2.765,00 €
XL7001	Saloon table electrically lowerable with cushions, convertible into double berth		X			2.350,00 €	2.350,00 €	1	50,00%	1.175,00 €	1.175,00 €
XL7210	Add. double bench for dining area in saloon			X		990,00 €	990,00 €	1	8,00%	910,80 €	910,80 €
	WOOD (FURNITURE, FLOORBOARD)										
XM1201	Floorboard - Classic Stripes		X			1.890,00 €	1.890,00 €	1	8,00%	1.738,80 €	1.738,80 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Sorrento (colour selection)		X			1.190,00 €	1.190,00 €	1	8,00%	1.094,80 €	1.094,80 €
	DECK & OUTSIDE EQUIPMENT										
XC1333	Teak on helmsman seats (only with XC9060)			X		290,00 €	290,00 €	1	8,00%	266,80 €	266,80 €
XC5102	2 LEWMAR 65 EST EVO electrical halyard winches with automatic fuse (only with XH1001)			X		7.990,00 €	7.990,00 €	1	50,00%	3.995,00 €	3.995,00 €
XC7200	Davits, telescopic			X		2.950,00 €	2.950,00 €	1	8,00%	2.714,00 €	2.714,00 €
XC9060	2 helmsman seats, foldable (only with XC1333 or XC1334)			X		1.800,00 €	1.800,00 €	1	8,00%	1.656,00 €	1.656,00 €
	RIG & SAILS										
XE1001	Mast, anodized aluminium with manual inmast furling system (only with XE3001, XE3005 or XE3001)		X			3.490,00 €	3.490,00 €	1	8,00%	3.210,80 €	3.210,80 €
XE3001	QUANTUM Blue Water Dacron sails - full battened, main and jib (with XE1001 and XE1010)			X		2.390,00 €	2.390,00 €	1	8,00%	2.198,80 €	2.198,80 €
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
XG3101	Bowthruster, 24 V, retractable, incl. battery			X		11.900,00 €	11.900,00 €	1	50,00%	5.950,00 €	5.950,00 €
	EQUIPMENT										
XH2101	Generator, 10000i, 8,0 kW / 0 - 9,0 kVA, incl. maintenance kit			X		19.900,00 €	19.900,00 €	1	8,00%	18.308,00 €	18.308,00 €

XH4511	Air conditioning, 40.000 BTU, 4 units: 2 saloon, fwd cabin, aft cabin, incl. 2nd shore power			X		19.900,00 €	19.900,00 €	1	8,00%	18.308,00 €	18.308,00 €
XH5125	Optional freezer drawer in standard fridge			X		250,00 €	250,00 €	1	8,00%	230,00 €	230,00 €
RADIO & ENTERTAINMENT											
ACCESSORIES											
SHIPPING AND TRANSPORT											
XZ2001	Loading on truck			X		600,00 €	600,00 €	1	50,00%	300,00 €	300,00 €
XZ4000	Declaration of Conformity	X				standard	0,00 €	1	8,00%	0,00 €	0,00 €
XZ4005	Safety manual	X				standard	0,00 €	1	8,00%	0,00 €	0,00 €
XZ4010	Builder's Certificate	X				standard	0,00 €	1	8,00%	0,00 €	0,00 €
LIST PRICE:										525.560,00 €	525.560,00 €
TOTAL DISCOUNT:										16,60%	87.264,80 €
TOTAL PRICE:										438.295,20 €	438.295,20 €

Additional components:		Price ex VAT									
	Transport Greifswald - Umag					10.950,00 €	10.950,00 €	1	0,00%	10.950,00 €	10.950,00 €
	Rigging (mast assembly and installation, installation of sails and rails)					1.650,00 €	1.650,00 €	1	10,00%	1.485,00 €	1.485,00 €
	Antifouling (including materials - 2 layers of primer and antifouling)					1.740,00 €	1.740,00 €	1	10,00%	1.566,00 €	1.566,00 €
	Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges)					2.140,00 €	2.140,00 €	1	0,00%	2.140,00 €	2.140,00 €
	Final commissioning - test of equipment, Engine PDI, calibration of nav. instruments, cleaning					560,00 €	560,00 €	1	10,00%	504,00 €	504,00 €
	Keel and ruder installation					1.020,00 €	1.020,00 €	1	0,00%	1.020,00 €	1.020,00 €
	Quick chain counter and anchor windlass control unit and instalation					480,00 €	480,00 €	1	0,00%	480,00 €	480,00 €
	Bimini top, stainless steel frame, 3 windows - DARK GREY					2.680,00 €	2.680,00 €	1	0,00%	2.680,00 €	2.680,00 €
	Sprayhood, stainless steel frame, 3 windows -DARK GREY					2.090,00 €	2.090,00 €	1	0,00%	2.090,00 €	2.090,00 €
	Sun bed cushions on coach roof					1.200,00 €	1.200,00 €	1	0,00%	1.200,00 €	1.200,00 €
	Cushions for helmsman seats					300,00 €	300,00 €	1	0,00%	300,00 €	300,00 €
	Radio CD(MP3/USB) player with saloon and cockpit speakers					650,00 €	650,00 €	1	0,00%	650,00 €	650,00 €
	Charter equipment (deck, safety, bedlinen, galley, navigational...)					6.800,00 €	6.800,00 €	1	0,00%	6.800,00 €	6.800,00 €
	Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement...)					1.250,00 €	1.250,00 €	1	0,00%	1.250,00 €	1.250,00 €
	A2 crew cabin with 1 bed and sink					3.650,00 €	3.650,00 €	1	0,00%	3.650,00 €	3.650,00 €
	Coffee machine(230 V)					360,00 €	360,00 €	1	0,00%	360,00 €	360,00 €
	JABSCO electrical toilet pumps, sea water flush in B3, C2, D1(3 pcs)					1.680,00 €	1.680,00 €	1	0,00%	1.680,00 €	1.680,00 €
	LCD TV 32" on fwd bulkhead + Glomex antenne (including installation and materials)					850,00 €	850,00 €	1	0,00%	850,00 €	850,00 €
	Folding passarelle					880,00 €	880,00 €	1	0,00%	880,00 €	880,00 €
LIST PRICE:										566.490,00 €	566.490,00 €
TOTAL DISCOUNT:										87.659,80 €	87.659,80 €
TOTAL PRICE:										478.830,20 €	478.830,20 €

Notes:	
Payment conditions:	30.000 € + VAT upon order 85.000 € + VAT latest 12 weeks before start of production Balance latest three weeks before delivery
Payment method:	IBAN: HR46 2407 0001 1004 8508 0 SWIFT: OTPVHR2X at OTP Banka Hrvatska d.d.
Delivery:	
Offer valid till:	31st of August 2021
Additional notes:	VAT is not included! The offer is valid for Croatia Yachting charter management fleet only! The boat will be displayed at the CBS and BBS 2022

DD.MM.YYYY (Date) _____ (Place) _____ (Signature)