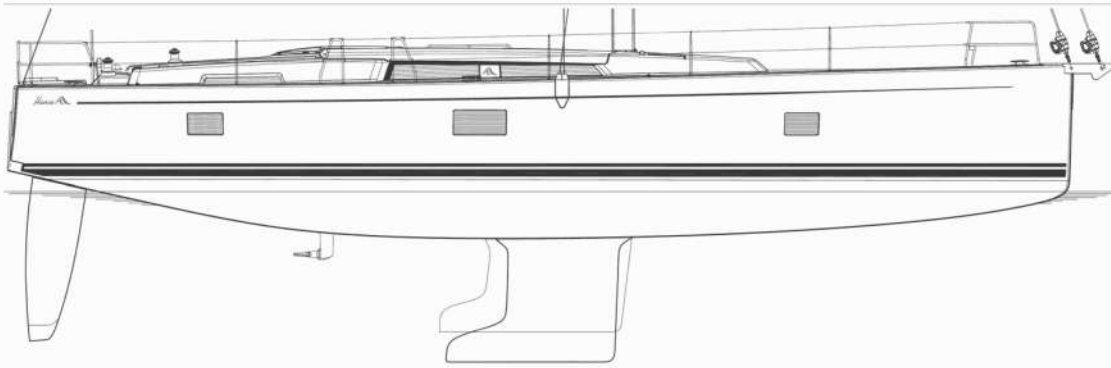


PRICELIST & SPECIFICATION



| | | | |
|----------------|----------------------|----------|------------|
| LOA | | 15.55 m | 51' |
| Hull length | | 14.93 m | 49' |
| LWL | | 13.54 m | 44' 5" |
| Beam | | 4.75 m | 15' 7" |
| Draft | | | |
| shallow keel | | 1.98 m | 6' 6" |
| L-keel, medium | | 2.40 m | 7' 10" |
| Displacement | | | |
| shallow keel | approx. | 15.10 t | 33,290 lbs |
| L-keel, medium | | 14.70 t | 32,408 lbs |
| Engine Diesel | | | |
| standard | approx. | 80.00 PS | 80.00 hp |
| Fuel tank | approx. | 280 l | 74 gal |
| Fresh water | approx. | 630 l | 166 gal |
| CE Certificate | A - 12 | | |
| Design | judel / vrolijk & co | | |
| Interior | HanseYachts Design | | |

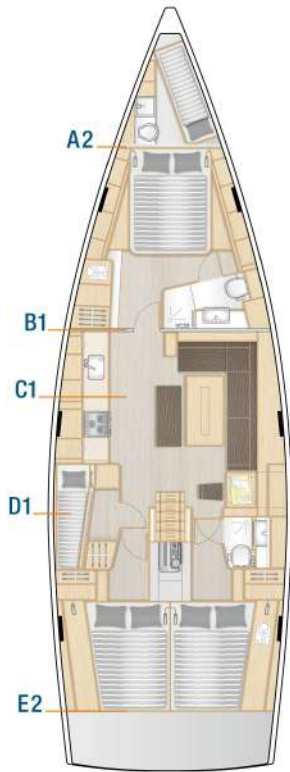
| | | | |
|----------------------|---------|-----------------------|-------------|
| Mast length above WL | approx. | 22.05 m | 72' 4" |
| Total sail area | approx. | 119.00 m ² | 1,281 sq ft |
| Main sail | | | |
| standard | approx. | 66.50 m ² | 716 sq ft |
| furling | approx. | 61.00 m ² | 657 sq ft |
| Self-tacking jib | approx. | 51.50 m ² | 554 sq ft |
| Gennaker | approx. | 200.00 m ² | 2,153 sq ft |
| Reacher | approx. | 87.00 m ² | 936 sq ft |

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Model year 2019. Valid from 2018.07.01. All measurements/figures are approximate. Errors and omissions excepted. Specification and material can be changed without notice.



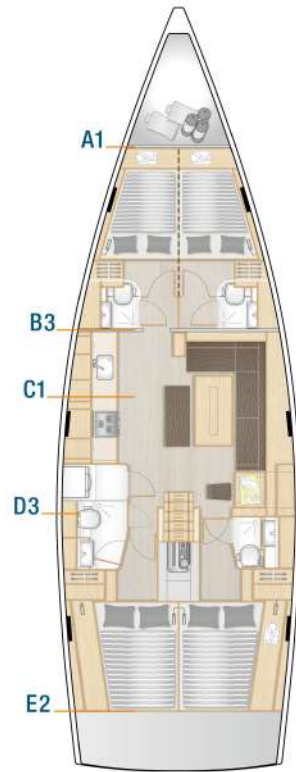
Standard



Option



Option



Option

HULL

- 6 hull windows (3 each side)
- GRP hull, isophthalic gelcoat, colour: Signal White (RAL 9003), 1st layer vinyl ester resin with balsa sandwich core.
- Waterline and cove line, isophthalic gelcoat, colour: Dark Grey (RAL 7043)

KEEL

- L-keel, cast iron, draft: 2.38 m
- GRP rudder with seawater resistant aluminium shaft and self-aligning bearings

LAYOUT & INTERIOR

- A1: Sail locker with extensive storage space
- B1: Master cabin with island double berth, storage space and a head with separate shower stall
- C1: Saloon with full functional galley and dining area on port and lounge area with chart table on stb
- D1: Cabin with double bunk bed on port with storage space
- E2: 2 aft cabins with double berth, storage space and separate head
- 3-burner gas stove with oven, waste bin, 12 V fridge approx. 130 l, double stainless steel sink with mixing tap
- Interior furniture in high quality marine plywood, satin varnish
- Hanse companionway closing system
- Saloon table, fixed
- Worktop in galley - Black Quartz

WOOD (FURNITURE, FLOORBOARD)

- Furniture - Mahogany Style, Satin Varnish
- Cupboards fronts in wood colour
- Floorboard - Acacia

UPHOLSTERY, CARPETS & CURTAINS

- Mattresses for all berths
- Upholstery - Monte Carlo, colour: Cream

DECK & OUTSIDE EQUIPMENT

- GRP deck with antislip surface, isophthalic gelcoat, colour: Signal White (RAL 9003), 1st layer vinyl ester resin with balsa sandwich core. 1 cockpit locker on port and stb, stern locker port and stb, stowage for running rigging at helm position, anchor locker at bow.

- Teak on cockpit benches
- Twin wheel steering system with emergency tiller
- 2 cockpit tables, stainless steel with teak tops
- Pulpit and pushpit, stainless steel
- Railing, incl. stanchions and stainless steel wire
- Covered halyards and control lines lead to cockpit helm position, organizers and jammers, 4 retractable mooring cleats, handrail on coach roof, bow anchor fitting with step
- 2 LEWMAR 55 ST EVO manual halyard winches
- Anchor and forestay fitting
- Self tacking jib system
- Mainsheet system
- 7 large and 6 small deck hatches - openable, anchor locker hatch, stowage on coach roof with acrylic glass hatch
- 4 deck coach roof windows - acrylic glass with portlights next to companionway, portlights in cockpit side for aft cabins

RIG & SAILS

- Rig, anodized aluminium, deck stepped, with kicker, standing and running rigging and 2 reefs
- Manual jib furler
- ELVSTRÖM Dacron sails - full battened, main and jib

NAVIGATION & INSTRUMENTS

- Illuminated compass at each helm
- Navigation lights - LED

PROPULSION

- Fuel tank, approx. 280 l
- Engine (Diesel, approx. 75 hp) - saildrive, 2-blade fix propeller

EQUIPMENT

- 12 V and 230 V electric system with 230 V shore power and sockets in cabins and heads
- AGM battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM
- Country Version: EU / AUS
- Battery charger 70 A
- Manual toilet with sea water flush - cabin layout B1
- Manual toilet with sea water flush - cabin layout E2 (only with XL5002)
- LPG gas system, stowage for 1 gas bottle

- Blackwater system (appr. 60 l) with deck extraction and seacock for head, electric and manual bilge pump
- Freshwater system with electric pump and 20 l hot water, heated by main engine
- Fresh water tank, appr. 630 l

ACCESSORIES

- Mast steps

SHIPPING & TRANSPORT

- CE - Certificate cat. A - 12
- Owners manual
- EC - Type Examination Certificate

AS PER STANDARD SPECIFICATION

excl. VAT
274.900 €

PACKAGES

| | | |
|---------------|--|-----------------|
| XW2000 | B&G Navigation Package | 10.950 € |
| XF2000 | 2 instrument pods (1 per helm station) | |
| XF2200 | 2 B&G Triton ² multifunction displays in cockpit, incl. transducer (wind/speed/depth/temperature) | |
| XF3000 | B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000 or XK5011) | |
| XF4030 | B&G Zeus ³ 9" chart plotter, stb | |
| XF5000 | B&G Autopilot with Triton ² control unit and Precision 9 compass | |
| XK5000 | VHF preparation with antenna and splitter for FM and AIS | |
| <hr/> | | |
| XW2001 | Upgrade - H5000 instruments | 4.550 € |
| XF2201 | 2 B&G H5000 multifunction displays in cockpit, incl. transducer (wind/speed/depth/temperature) | |
| XF5001 | B&G Autopilot with H5000 control unit and Precision 9 compass | |
| XF5200 | B&G CPU Hydra computer (only with XF2201) | |
| XF9100 | GoFree WiFi adapter | |
| <hr/> | | |
| XW2002 | Upgrade - second chart plotter | 1.950 € |
| XF4031 | B&G Zeus ³ 9" chart plotter, ps | |
| <hr/> | | |
| XW3000 | Cruising Package | 5.900 € |
| XC1325 | Teak on cockpit bottom | |
| XC9062 | Helmsman footrests (free mountable) | |
| XC9080 | 2 additional cleats, midship, retractable (1 each side) | |
| XC9090 | Anchor windlass, electrical, 1000 W, remote control with chain counter (only with XH1001) | |
| XC9100 | Delta-anchor 25 kg, galvanized with 60 m galvanized chain, dia. 10 mm | |
| XE1102 | Backstay tensioner, hydraulic | |
| XH1001 | Battery set, capacity: 1x 90 Ah + 4x 160 Ah AGM | |
| XH3110 | Shower unit in cockpit, warm-/coldwater | |
| XV9420 | Wind indicator | |
| XV9450 | Flagpole | |
| XV9901 | 6 fenders | |
| XV9902 | 4 mooring lines | |

XV9910 Add. winch handle

XV9950 HANSE maintenance kit

XW3001 Upgrade - Synthetic Teak 600 €

XC1326 Synthetic teak on cockpit bottom (colour selection)

XC1341 Synthetic teak on cockpit benches (colour selection)

XC1351 Synthetic teak on bathing platform (colour selection)

XW3002 Upgrade - Stainless steel anchor with chain 3.700 €

XC9101 Ultra-anchor 27 kg, stainless steel, with 'Ultra Flip' swivel and 100 m stainless steel chain, dia. 10 mm

XW4000 Performance Package 9.490 €

XC2201 2 GRP steering wheels, Y-spoke (black or white)

XE3005 ELVSTRÖM FCL performance sails - full battened, triradial, main and jib

XE9001 Dyneema halyards for main and jib

XE9002 Selden MDS mainsail slider system (only with XE1000)

XW4001 Upgrade - HPM sails 9.900 €

XE3010 ELVSTRÖM HPM high-performance sails - full battened, UV-protected membrane, main and jib

XW4002 Upgrade - secondary winches 2.150 €

XC5200 2 LEWMAR 55 ST EVO manual secondary winches

XW4100 Gennaker Package 7.220 €

XE3105 ELVSTRÖM Gennaker (colour selection - only with XC9161)

XE3110 Squeezer for Gennaker

XE9003 Gennaker package incl. halyard, 2 sheets, 2 blocks and padeyes (only with XC9161)

XW5000 Comfort Package 5.200 €

XC9032 Courtesy lights in cockpit

XC9033 Courtesy lights at companionway

XC9300 2 vents for coach roof hatches

XL9001 Courtesy lights in saloon

XL9003 Indirect lights in saloon and cabins

XL9004 LED overhead lights in saloon and cabins, dimmable

XL9010 SLS - Scenario light system - touch screen controller in saloon and dimmer in cabins and heads

- XN2500 Cockpit cushions (colour selection)
- XV9010 Blind set with flyscreens for deck hatches
- XV9060 Blinds for hull windows
- XV9080 Blinds for side coach roof windows

XW7000 Entertainment Package - Saloon and Cockpit 2.990 €

- XH2090 Wireless charging
- XK1001 FUSION MS-AV750 Multimedia radio with bluetooth and CD/DVD player - for saloon and cockpit
- XK1200 FUSION subwoofer with integrated amplifier in saloon
- XK2040 4 high-end 2-way speakers in saloon
- XK2070 2 high-end 2-way speakers in cockpit
- XK3070 FUSION MS-NRX remote control in cockpit
- XK5030 FUSION wireless link - remote control via mobile devices

XW7010 Entertainment Package - Master cabin (only for B1) 3.900 €

- XK1010 FUSION MS-AV750 Multimedia radio with bluetooth and CD/DVD player - for master cabin
- XK2010 2 high-end 2-way speakers in master cabin
- XK4010 TV preparation in master cabin (only with XL2001)
- XK4110 LED TV flat screen in master cabin (only with XL2001)

XW7030 TV Package - Saloon 3.900 €

- XK4040 TV preparation in saloon
- XK4140 LED TV flat screen in saloon
- XK5020 DVB-T2 antenna for TV

OPTIONS

excl. VAT

HULL

- XA1001 GRP hull, gelcoat colour: Grey (RAL 7040) 4.900 €
- XA1002 GRP hull, painted, non metallic (colour selection) 18.900 €
- XA1003 GRP hull, painted, metallic (colour selection) 23.900 €
- XA3001 Waterline and cove line, gelcoat colour: Signal White (RAL 9003) (only with XA1000 or XA1001) 590 €
- XA3002 Waterline and cove line, painted, non metallic (colour selection - only with XA1002 or XA1003) 590 €
- XA3003 Waterline and cove line, painted, metallic (colour selection - only with XA1002 or XA1003) 590 €

KEEL

| | | |
|--------|----------------------------------|---------|
| XB1001 | L-keel, cast iron, draft: 1.98 m | 3.150 € |
| XB9000 | Keel and rudder - not mounted | 690 € |

LAYOUT & INTERIOR

| | | |
|--------|---|---------|
| XL1002 | A2: Crew cabin with sink, toilet and storage space | 5.800 € |
| XL2002 | B2: 2 fwd cabins with double berth, storage space and separate head | 4.350 € |
| XL2003 | B3: 2 fwd cabins with double berth, storage space and separate head - convertible by a removable bulkhead into a single cabin | 5.140 € |
| XL4002 | D2: Head on port with sink, toilet and separate shower stall | 2.750 € |
| XL4003 | D3: Head on port with sink, toilet and separate utility room | 3.950 € |
| XL6050 | Day head door for head in saloon (only with XL4002) | 890 € |
| XL7001 | Saloon table electrically lowerable with cushions, convertible into double berth | 2.350 € |
| XL7210 | Add. double seat with storage space for dining area in saloon | 1.290 € |
| XL7601 | Worktop in galley - Seashell White | 590 € |

WOOD (FURNITURE, FLOORBOARD)

| | | |
|--------|---|---------|
| XM1101 | Furniture - Canadian Chestnut | 4.900 € |
| XM1104 | Furniture - French Oak | 4.900 € |
| XM1161 | Cupboard fronts coloured (partial as per design - colour selection) | 1.390 € |
| XM1201 | Floorboard - Classic Stripes | 1.750 € |
| XM1202 | Floorboard - Noce Nero | 890 € |
| XM1203 | Floorboard - Delight Oak | 890 € |

UPHOLSTERY, CARPETS & CURTAINS

| | | |
|--------|---|---------|
| XN1100 | Comfort mattresses for all berths | 2.950 € |
| XN2001 | Upholstery - Monte Carlo (colour selection) | 390 € |
| XN2002 | Upholstery - Valencia (colour selection) | 1.290 € |
| XN2003 | Upholstery - Florence (colour selection) | 1.690 € |
| XN2004 | Upholstery - Portofino Leather (colour selection) | 4.990 € |
| XN2400 | Sun bed cushions on coach roof (colour selection) | 1.850 € |
| XN2503 | Cushions for helmsman seats (colour selection) | 490 € |
| XN2505 | Cushion for wetbar (colour selection) | 290 € |

DECK & OUTSIDE EQUIPMENT

| | | |
|--------|---|----------|
| XC1300 | Teak on side deck | 14.900 € |
| XC1301 | Synthetic teak on side deck (colour selection) | 17.200 € |
| XC1310 | Teak on coach roof | 4.950 € |
| XC1311 | Synthetic teak on coach roof (colour selection) | 5.790 € |
| XC1333 | Teak on helmsman seats (only with XC9060) | 0 € |
| XC1334 | Synthetic teak on helmsman seats (colour selection - only with XC9060) | 180 € |
| XC2201 | 2 GRP steering wheels, Y-spoke (black or white) | 1.590 € |
| XC3004 | 2 cockpit tables, aluminium foot with teak tops, electrically lowerable into sunbed incl. upholstery | 3.900 € |
| XC3100 | Wetbar with BBQ and sink with mixing tab | 4.900 € |
| XC4001 | Gateway stanchion | 790 € |
| XC5102 | 2 LEWMAR 55 EST EVO electrical halyard winches (only with XH1001) | 6.500 € |
| XC5200 | 2 LEWMAR 55 ST EVO manual secondary winches | 2.450 € |
| XC6150 | Bathing platform, hydraulic fold-out, remote control and swimming stairs (only with XC1350 or XC1351) | 4.950 € |
| XC6501 | Gangway, carbon, foldable with bag, 220 cm | 2.190 € |
| XC6601 | Stainless steel ladder for gateway exit, foldable (only with XC4001) | 810 € |
| XC7100 | Air compressor for tender | 680 € |
| XC9020 | Rub rail, teak | 1.950 € |
| XC9021 | Additional stainless steel rail | 2.000 € |
| XC9051 | Electrical deck wash pump, mounted in bow area with outlet on deck | 990 € |
| XC9060 | 2 helmsman seats, foldable (only with XC1333 or XC1334) | 1.800 € |
| XC9161 | Anchor and forestay fitting with double mooring roll incl. 2nd forestay and gennaker eye | 1.190 € |
| XC9200 | Genoa tracks with pin stop cars (only with XE1221) | 1.300 € |
| XC9421 | Portlight in coach roof side window stb | 1.320 € |

RIG & SAILS

| | | |
|--------|--|----------|
| XE1001 | Mast, anodized aluminium with manual inmast furling system (only with XE3005 or XE3010) | 2.850 € |
| XE1010 | Mast, anodized aluminium with electric inmast furling system (only with XH1001 and XE3005 or XE3010) | 11.500 € |
| XE1210 | Electric jib furler (only with XH1001) | 9.900 € |
| XE1221 | Second forestay with second furler, electrical (only with XH1001 and XC9161) | 10.900 € |
| XE2001 | Lazy bag with lazy jacks (colour selection - not with XE1001 or XE1010) | 1.190 € |
| XE2012 | Sprayhood with stainless steel stake, 3 windows - 1 openable (colour selection) | 2.850 € |
| XE2021 | Bimini with stainless steel stake (colour selection) | 3.600 € |
| XE3005 | ELVSTRÖM FCL performance sails - full battened, triradial, main and jib | 7.950 € |

| | | |
|--------|---|-----------------|
| XE3010 | ELVSTRÖM HPM high-performance sails - full battened, UV-protected membrane, main and jib | 18.900 € |
| XE3023 | ELVSTRÖM FCL performance sail - for second forestay, vertical battens, triradial, Reacher 145% (only with XE1221 and XC9200 and XC9161) | 8.790 € |
| XE3024 | ELVSTRÖM HPM high-performance sail - for second forestay, vertical battened, UV-protected membrane, Reacher 145% (only with XE1221 and XC9200 and XC9161) | 12.890 € |
| XE9001 | Dyneema halyards for main and jib | 1.100 € |

NAVIGATION & INSTRUMENTS

| | | |
|--------|--|----------------|
| XF4000 | B&G Zeus ³ 12" chart plotter at chart table | 3.750 € |
| XF4500 | B&G 4G Broadband Radar (only with XF4000 or XF4030 or XF4031) | 2.750 € |
| XF4600 | B&G AIS Class B transponder (only with XK5000 and XF4000 or XF4030 or XF4031) | 1.150 € |
| XF9001 | NMEA engine information interface for chart plotter (only with XF4000 or XF4030 or XF4031) | 1.000 € |

PROPULSION

| | | |
|--------|---|----------------|
| XG1003 | Engine (Diesel, approx. 75 hp) - saildrive, 3-blade folding propeller | 1.900 € |
| XG3101 | Bowthruster, 24 V, retractable, incl. battery | 9.900 € |
| XG3201 | Sternthruster, 24 V, retractable, incl. battery (only with XG3101) | 9.900 € |

EQUIPMENT

| | | |
|--------|---|-----------------|
| XH2101 | Generator 10000i, 8,0 kW / 0 - 9,0 kVA, incl. maintenance kit | 17.900 € |
| XH2202 | Inverter/charger, 12 V / 2200 W - 100 A, incl. AC panel (only with XH1001) | 2.990 € |
| XH3011 | Electric toilet with sea water flush - cabin layout B1 (only with XL2001) | 1.250 € |
| XH3013 | 2 electric toilets with sea water flush - cabin layout B2 or B3 (only with XL2002 or XL2003) | 2.500 € |
| XH3031 | Electric toilet with sea water flush - cabin layout D2 or D3 (only with XL4002 or XL4003) | 1.250 € |
| XH3200 | Freshwater dockside connection in cockpit | 450 € |
| XH4100 | Heating, hot water ring with blowers in each cabin and head (not with XH4511) | 9.900 € |
| XH4511 | Air conditioning, 28.000 BTU, 3 units: saloon, master cabin, aft cabin, incl. 2nd shore power (not with XH4100) | 15.900 € |
| XH5020 | Water maker, 230 V, 60 L / h (only with XH2101) | 20.900 € |
| XH5101 | Additional fridge in wetbar (only with XC3100) | 1.450 € |
| XH5110 | Additional fridge in utility room (only with XL4003 - not with XH5120) | 1.450 € |
| XH5120 | Additional freezer in utility room (only with XL4003 - not with XH5110) | 1.450 € |
| XH5125 | Optional freezer drawer in standard fridge | 250 € |
| XH5150 | Microwave in galley | 1.490 € |
| XH5210 | Dishwasher in galley | 1.690 € |
| XH5311 | Washing machine with dryer function, front opening, in utility room - cabin layout D3 (only with XL4003) | 2.950 € |

| | | |
|--------|---|----------------|
| XH5430 | Kitchen hood | 990 € |
| XH6001 | Grey-water system for bathrooms and galley, tank: 100 l (not with XH6011) | 2.900 € |
| XH6011 | Additional freshwater tank, 180 l (not with XH6001) | 1.650 € |

RADIO & ENTERTAINMENT

| | | |
|--------|--|----------------|
| XK4140 | LED TV flat screen in saloon | 1.750 € |
| XK5000 | VHF preparation with antenna and splitter for FM and AIS | 290 € |
| XK5011 | Antenna for 3G/4G internet and Wi-Fi onboard | 1.180 € |

ACCESSORIES

| | | |
|--------|---|--------------|
| XV9120 | Cockpit table cover (colour selection) | 330 € |
| XV9130 | Covers for steering wheels (colour selection) | 390 € |

SHIPPING & TRANSPORT

| | | |
|--------|--|----------------|
| XZ1010 | Shrink wrap foil (not with XA1002 or XA1003) | 550 € |
| XZ2001 | Loading on truck | 500 € |
| XZ2003 | Oversea shipping pack (cradle) | 3.250 € |

All mentioned prices in €, basic prices ex yard and excl. VAT. All weights and measures are calculated numbers based on the construction data. Changes in construction and equipment reserved.
 Above mentioned prices are recommended for ex yard deliveries within 4 month after order confirmation. For later delivery time the company reserves right to apply latest price list. Company reserves additional 15 working days when painted hull or deck is ordered. All measurements/figures are approximate. Errors and omissions excepted. Specification and material can be changed without notice.
 Valid 2018.07.01