

# PRICELIST & SPECIFICATION



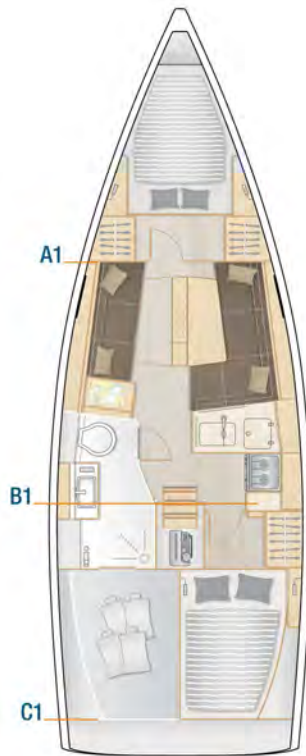
## Technical Details

LOA		10.40 m	34' 1"
Hull length		9.99 m	32' 9"
LWL		9.55 m	31' 4"
Beam		3.50 m	11' 5"
Draft			
shallow keel		1.55 m	5' 1"
L-keel, medium		1.95 m	6' 5"
Displacement			
shallow keel	approx.	6.60 t	14.551 lbs
L-keel, medium	approx.	6.30 t	13.889 lbs
Engine Diesel			
standard	approx.	21.00 PS	21.00 hp
option	approx.	29.00 PS	29.00 hp
Fuel tank	approx.	160 l	42 gal
Fresh water	approx.	230 l	57 gal
CE Certificate		B - 8	
Design		judel / vrolijk & co	
Interior		HanseYachts Design	

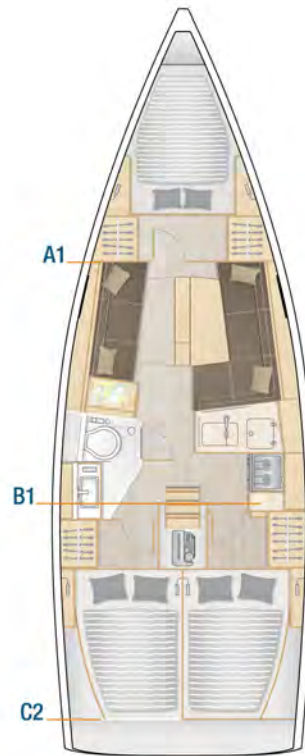
Mast length above WL	approx.	16.25 m	53' 4"
Total sail area	approx.	58.50 m <sup>2</sup>	630 sq ft
Main sail			
standard	approx.	35.50 m <sup>2</sup>	382 sq ft
furling	approx.	28.00 m <sup>2</sup>	318 sq ft
Self-tacking jib	approx.	23.00 m <sup>2</sup>	248 sq ft
CrossOver	approx.	48.90 m <sup>2</sup>	526 sq ft
Gennaker	approx.	81.60 m <sup>2</sup>	878 sq ft

# 348

Model year 2018. Valid from 2018.04.01. All measurements/figures are approximate. Errors and omissions excepted. Specification and material can be changed without notice.



Standard



Option

## HULL

- 2 hull windows (1 each side)
- GRP hull, isophthalic gelcoat, colour: Signal White (RAL 9003), 1st layer vinyl ester resin with balsa sandwich core.
- Waterline and cove line, isophthalic gelcoat, colour: Dark Grey (RAL 7043)

## KEEL

- L-keel, cast iron, draft: 1.95 m
- GRP rudder with sea-water resistant aluminium shaft and selfaligning bearings

## LAYOUT & INTERIOR

- A1: Master cabin with double V-berth, hanging locker and shelves
- B1: Saloon with L-galley, dining area on stb and sofa on port
- C1: Aft cabin with double berth and storage on stb, utility room on port - separate head with shower stall on port
- 2-burner gas stove, 12 V fridge approx. 130 l, waste bin, double stainless steel sink with mixing tab
- Interior furniture in high quality marine plywood, satin varnish
- Hanse companionway closing system
- Saloon table, folding with stowage
- Worktop in galley - Black Quartz

## WOOD (FURNITURE, FLOORBOARD)

- Furniture - Mahogany Style, Satin Varnish
- Cupboard fronts in wood colour
- Floorboard - Acacia

## UPHOLSTERY, CARPETS & CURTAINS

- Mattresses for all berths
- Upholstery - Monte Carlo, colour: Cream

## DECK & OUTSIDE EQUIPMENT

- GRP deck with antislip surface, isophthalic gelcoat, colour: Signal White (RAL 9003), 1st layer vinyl ester resin with balsa sandwich core. Cockpit locker on port and stb, anchor locker at bow.
- Teak on cockpit benches
- Twin wheel steering system with emergency tiller
- 2 stainless steel steering wheels with leather cover
- Pulpit and pushpit, stainless steel

- Railing, incl. stanchions and stainless steel wire
- Halyards and control lines with organizers and jammers on coach roof, 4 mooring cleats, handrail on coach roof, bow anchor fitting
- 2 LEWMAR 40 ST EVO manual halyard winches
- Swimming ladder
- Self tacking jib system
- Mainsheet system
- 5 deck hatches - openable, anchor locker hatch, stowage on coach roof with acrylic glass hatch
- 6 deck coach roof windows, acrylic glass next to companionway

## RIG & SAILS

- Rig, anodized aluminium, deck stepped, with kicker, standing and running rigging and 2 reefs
- ELVSTRÖM Dacron sails - full battened, main and jib

## NAVIGATION & INSTRUMENTS

- Illuminated compass
- Navigation lights - LED

## PROPULSION

- Fuel tank, approx. 160 l
- Engine (Diesel, approx. 21 hp) - saildrive, 2-blade fix propeller

## EQUIPMENT

- 12 V and 230 V electric system with main panels.
- AGM battery set, capacity: 1x 90 Ah + 1x 160 Ah AGM
- Country Version: EU / AUS
- Battery charger 35 A
- Manual toilet with sea water flush
- LPG gas system, stowage for 1 gas bottle
- Blackwater system (appr. 65 l) with deck extraction and seacock for head, electric and manual bilge pump
- Freshwater system with electric pump
- Fresh water tank, appr. 230 l

## SHIPPING & TRANSPORT

- CE - Certificate cat. B - 8
- Owners manual
- EC - Type Examination Certificate

## AS PER STANDARD SPECIFICATION

excl. VAT  
95.800 €

## PACKAGES

### XW2000 B&G Navigation Package (only with XC3001 or XC3003) 7.750 €

- XF2200 2 B&G Triton<sup>2</sup> multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)
- XF3000 B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000 or XK5011)
- XF4010 B&G Zeus<sup>3</sup> 9" chart plotter at cockpit table
- XF5000 B&G Autopilot with Triton<sup>2</sup> control unit and Precision 9 compass
- XK5000 VHF preparation with antenna and splitter for FM and AIS

### XW2001 Upgrade - 12" chart plotter 1.200 €

- XF4011 B&G Zeus<sup>3</sup> 12" chart plotter at cockpit table

### XW3000 Cruising Package 5.700 €

- XC1325 Teak on cockpit bottom
- XC9062 Helmsman footrests (free mountable)
- XC9080 2 additional cleats, midship (1 each side)
- XC9090 Anchor windlass, electrical, remote control with chain counter (only with XH1001)
- XC9100 Delta-anchor 10 kg, galvanized with 30 m galvanized chain, dia. 8 mm
- XH1001 Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM
- XH3110 Shower unit in cockpit, warm-/coldwater
- XH3120 Shower unit in head
- XH5010 Boiler, 20 l
- XV9420 Wind indicator
- XV9450 Flagpole
- XV9901 6 fenders
- XV9902 4 mooring lines
- XV9910 Add. winch handle
- XV9950 HANSE maintenance kit

### XW3001 Upgrade - synthetic teak 300 €

- XC1326 Synthetic teak on cockpit bottom (colour selection)
- XC1341 Synthetic teak on cockpit benches (colour selection)

<b>XW3002</b>	<b>Upgrade - stainless steel anchor with chain</b>	<b>1.600 €</b>
XC9101	Delta-anchor 12 kg, stainless steel, with 'Ultra Flip' swivel and 50 m stainless steel chain, dia. 8 mm	
<b>XW4000</b>	<b>Performance Package</b>	<b>6.600 €</b>
XC2201	2 GRP steering wheels, Y-spoke (colour selection)	
XC5200	2 LEWMAR 40 ST EVO manual secondary winches	
XE3005	ELVSTRÖM FCL performance sails - full battened, triradial, main and jib	
XE9001	Dyneema halyards for main and jib	
XE9002	Selden MDS mainsail slider system	
<b>XW4100</b>	<b>Gennaker Package</b>	<b>3.520 €</b>
XE3105	ELVSTRÖM Gennaker (colour selection)	
XE3110	Squeezer for Gennaker	
XE9003	Gennaker/Crossover package incl. halyard, 2 sheets, 2 blocks and padeyes	
<b>XW5000</b>	<b>Comfort Package</b>	<b>3.600 €</b>
XC3001	Cockpit table, stainless steel with folding teak tops	
XC9033	Courtesy lights at companionway	
XC9300	2 vents for coach roof hatches	
XL9003	Indirect lights in saloon and cabins	
XL9004	LED overhead lights in saloon and master cabin, dimmable (only with XL9010)	
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon and master cabin	
XN2500	Cockpit cushions (colour selection)	
XV9010	Blind set with flyscreens for deck hatches	
XV9060	Venetian blinds for saloon hull windows	
<b>XW7000</b>	<b>Entertainment Package</b>	<b>1.390 €</b>
XK1000	FUSION MS-RA205 Multimedia radio - for saloon and cockpit	
XK2000	2x 2 speakers in saloon and cockpit	
XK3000	FUSION MS-NRX remote control in cockpit	
XK3200	XK3200 FUSION MS-BT100 Bluetooth audio link	
<b>XW7001</b>	<b>Upgrade - premium radio</b>	<b>590 €</b>
XK1001	FUSION MS-AV750 Multimedia radio with bluetooth and CD/DVD player - for saloon and cockpit	
XK5030	FUSION wireless link - remote control via mobile devices	

<b>XW7005</b>	<b>TV Package - Saloon</b>	<b>1.390 €</b>
XK4040	TV preparation in saloon	
XK4140	LED TV flat screen in saloon	
XK5020	DVB-T2 antenna for TV	

---

## OPTIONS

---

excl. VAT

### HULL

XA1001	GRP hull, coloured gelcoat (colour selection)	<b>2.800 €</b>
XA3001	Waterline and cove line, coloured gelcoat (colour selection)	<b>390 €</b>

### KEEL

XB1001	L-keel, cast iron, draft: 1.55 m	<b>2.050 €</b>
XB9000	Keel and rudder - not mounted	<b>490 €</b>

### LAYOUT & INTERIOR

XL3002	C2: 2 aft cabins with double berth and storage - separate head on port	<b>1.560 €</b>
XL7200	Seating area in saloon convertible into double berth	<b>850 €</b>
XL7601	Worktop in galley - Seashell White	<b>490 €</b>

### WOOD (FURNITURE, FLOORBOARD)

XM1101	Furniture - Canadian Chestnut	<b>2.600 €</b>
XM1104	Furniture - French Oak	<b>2.360 €</b>
XM1161	Cupboard fronts coloured (partial as per design - colour selection)	<b>890 €</b>
XM1201	Floorboard - Classic Stripes	<b>1.250 €</b>
XM1202	Floorboard - Noce Nero	<b>690 €</b>
XM1203	Floorboard - Delight Oak	<b>690 €</b>

### UPHOLSTERY, CARPETS & CURTAINS

XN2001	Upholstery - Monte Carlo (colour selection)	<b>350 €</b>
XN2002	Upholstery - Valencia (colour selection)	<b>950 €</b>
XN2003	Upholstery - Florence (colour selection)	<b>1.250 €</b>
XN2004	Upholstery - Portofino Leather (colour selection)	<b>1.950 €</b>

XN2500	Cockpit cushions (colour selection)	790 €
--------	-------------------------------------	-------

---

### DECK & OUTSIDE EQUIPMENT

XC1300	Teak on side deck	5.750 €
XC1301	Synthetic teak on side deck (colour selection)	6.550 €
XC1350	Teak on bathing platform (only with XC6001)	0 €
XC1351	Synthetic teak on bathing platform (colour selection - only with XC6001)	100 €
XC3001	Cockpit table, stainless steel with folding teak tops	990 €
XC4001	Gateway stanchion	790 €
XC5102	2 LEWMAR 40 EST EVO electrical halyard winches (only with XH1001)	4.500 €
XC5200	2 LEWMAR 40 ST EVO manual secondary winches	1.950 €
XC6001	Bathing platform, manual fold-out with swimming ladder (only with XC1350 or XC1351)	2.250 €
XC9020	Rub rail, teak	1.000 €
XC9421	Portlight in coach roof window stb	1.620 €

---

### RIG & SAILS

XE1001	Mast, anodized aluminium with manual inmast furling system	1.900 €
XE2001	Lazy bag with lazy jacks (colour selection - not with XE1001)	790 €
XE2012	Sprayhood with stainless steel stake, 3 windows (1 openable - colour selection)	1.450 €
XE2015	Cockpit canopy with removable stainless steel stake (colour selection, not with XE2021)	2.100 €
XE2021	Bimini with stainless steel stake (colour selection, not with XE2015)	2.400 €
XE3005	ELVSTRÖM FCL performance sails - full battened, triradial, main and jib	3.950 €
XE3300	ELVSTRÖM CZ Crossover sail - with CX endless furler and storage bag	3.420 €
XE9003	Gennaker/Crossover package incl. halyard, 2 sheets, 2 blocks and padeyes	690 €

---

### NAVIGATION & INSTRUMENTS

XF2203	B&G Triton <sup>2</sup> multifunction displays additional in cockpit	650 €
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000 or XK5011)	990 €
XF4000	B&G Zeus <sup>3</sup> 9" chart plotter at chart table	2.750 €
XF4500	B&G 4G Broadband Radar (only with XF4000, XF4010 or XF4011)	2.750 €
XF4600	B&G AIS Class B transponder (only with XF4000, XF4010 or XF4011)	1.150 €

---

**PROPULSION**

XG1001	Engine (Diesel, approx. 21 hp) - saildrive, 2-blade folding propeller	<b>1.000 €</b>
XG1101	Engine (Diesel, approx. 29 hp) - saildrive, 2-blade folding propeller	<b>2.600 €</b>

**EQUIPMENT**

XH2201	Inverter (12 V - 220 V), 300 W (only with XH1001)	<b>390 €</b>
XH4011	Heating, hot air with blowers in saloon and master cabin	<b>3.150 €</b>
XH4021	Outlet for heating in aft cabin Stb (only with XH4011 and XL3001)	<b>250 €</b>
XH4022	Outlet for heating in aft cabins (only with XH4011 and XL3002)	<b>480 €</b>
XH5610	Grey-water system "Lakes" for bathrooms and galley, tank: 65 l - no hull-through fittings	<b>1.250 €</b>
XH6001	Grey-water system for bathrooms and galley, tank: 65 l	<b>1.450 €</b>

**RADIO & ENTERTAINMENT**

XK5000	VHF preparation with antenna and splitter for FM and AIS	<b>390 €</b>
XK5011	Antenna for 3G/4G internet and Wi-Fi onboard	<b>1.180 €</b>

**ACCESSORIES**

XV9120	Cockpit table cover (colour selection)	<b>330 €</b>
XV9130	Cover for steering wheels (colour selection)	<b>390 €</b>

**SHIPPING & TRANSPORT**

XZ1010	Shrink wrap foil	<b>300 €</b>
XZ2001	Loading on truck	<b>390 €</b>
XZ2002	Launching at yard	<b>390 €</b>
XZ2003	Oversea shipping pack (cradle)	<b>2.500 €</b>

All mentioned prices in €, basic prices ex yard and excl. VAT. All weights and measures are calculated numbers based on the construction data. Changes in construction and equipment reserved.  
 Above mentioned prices are recommended for ex yard deliveries within 4 month after order confirmation. For later delivery time the company reserves right to apply latest price list. Company reserves additional 15 working days when painted hull or deck is ordered. All measurements/figures are approximate. Errors and omissions excepted. Specification and material can be changed without notice.  
 Valid 2018.04.01