

OFFER

HANSE **508**

Dealer:	Croatia Yachting d.o.o.
	Dražanač 2/a, 21 000 Split, Croatia
	EU VAT ID: HR08633766175
Customer:	
Date:	DD.MM.YYYY

Offer no.	
Subject	Hanse 508 Charter Edition
Hull no.	
Engine type	
Engine no.	
Length	
Year	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0%
Discount:	8,00%
Add. Discount:	0,00%
Total Discount:	8,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H508.22	as per standard specification					300.900,00 €	300.900,00 €	1	15,90%	253.051,00 €	253.051,00 €
	PACKAGES										
XW2000	B&G Navigation Package					12.490,00 €	12.490,00 €	1	50,00%	6.245,00 €	6.245,00 €
XF2000	2 instrument pods (1 per helm station)							1	50,00%		
XF2200	2 B&G Triton ² multifunction displays in cockpit, incl. transducer (wind/speed/depth/temperature)							1	50,00%		
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)							1	50,00%		
XF4030	B&G Zeus ^S 9" chart plotter, stb							1	50,00%		
XF5000	B&G Autopilot with Triton ² control unit with WR10 remote control and Precision 9 compass							1	50,00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	50,00%		
XW3000	Cruising Package Charter					7.490,00 €	7.490,00 €	1	50,00%	3.745,00 €	3.745,00 €
XC9062	Helmman footrests (free mountable)							1	50,00%		
XC9080	2 additional cleats, midship, retractable (1 each side)							1	50,00%		
XC9090	Anchor windlass, electrical, 1000 W, with automatic fuse and remote control with chain counter							1	50,00%		
XC9100	Delta-anchor 25 kg, galvanized with 60 m galvanized chain							1	50,00%		
XC9423	Openable portlight in coach roof window ps							1	50,00%		
XE1102	Backstay tensioner, hydraulic							1	50,00%		
XF4550	MyHanse safety cloud with 24 months subscription and device installed on board							1	50,00%		
XH1001	Battery set, capacity: 1x 90 Ah + 4x 160 Ah AGM							1	50,00%		
XH3110	Shower unit in cockpit, warm-/coldwater							1	50,00%		
XV9420	Wind indicator							1	50,00%		
XV9450	Flagpole							1	50,00%		
XV9901	6 fenders							1	50,00%		
XV9902	4 mooring lines							1	50,00%		
XV9910	Add. winch handle							1	50,00%		
XV9950	HANSE maintenance kit							1	50,00%		
XW5000	Comfort Package Charter					3.790,00 €	3.790,00 €	1	50,00%	1.895,00 €	1.895,00 €
XC9032	Courtesy lights in cockpit							1	50,00%		
XC9033	Courtesy lights at companionway							1	50,00%		
XC9300	2 vents for coach roof hatches							1	50,00%		
XL9001	Courtesy lights in saloon							1	50,00%		
XL9003	Indirect lights in saloon and cabins							1	50,00%		
XL9004	LED overhead lights in saloon and cabins, dimmable							1	50,00%		
XL9010	SLS - Scenario light system - touch screen controller in saloon and dimmer in cabins and heads							1	50,00%		
XV9010	Blind set with flyscreens for deck hatches							1	50,00%		
XV9060	Blinds for hull windows							1	50,00%		
XV9080	Blinds for side coach roof windows							1	50,00%		
XW7000	Entertainment Package - Saloon and Cockpit					3.090,00 €	3.090,00 €	1	50,00%	1.545,00 €	1.545,00 €
XK2090	Wireless charging							1	50,00%		
XK1001	FUSION APOLLO MS-RA770 Multimedia radio with Wi-Fi and touchscreen - for saloon and cockpit (only with XK5000)							1	50,00%		
XK1200	FUSION MS-AB206 subwoofer with integrated amplifier in saloon							1	50,00%		
XK2040	4 high-end 2-way speakers in saloon							1	50,00%		
XK2070	2 high-end 2-way speakers in cockpit							1	50,00%		
XK3070	FUSION MS-ERX400 remote control in cockpit							1	50,00%		
XK5030	FUSION wireless link - remote control via mobile devices							1	50,00%		
	OPTIONS										
	HULL										
	KEEL										
XB9000	Keel and rudder - not mounted			X		690,00 €	690,00 €	1	8,00%	634,80 €	634,80 €
	LAYOUT & INTERIOR										
XL2003	B3: 2 fwd cabins with double berth, storage space and separate head - convertible by a removable bulkhead into a single cabin			X		5.140,00 €	5.140,00 €	1	50,00%	2.570,00 €	2.570,00 €
XL7001	Saloon table electrically lowerable with cushions, convertible into double berth			X		2.350,00 €	2.350,00 €	1	50,00%	1.175,00 €	1.175,00 €
XL7210	Add. double seat with storage space for dining area in saloon (not with XL7220)			X		1.290,00 €	1.290,00 €	1	8,00%	1.188,80 €	1.188,80 €
	WOOD (FURNITURE, FLOORBOARD)										
XM1201	Floorboard - Classic Stripes			X		1.790,00 €	1.790,00 €	1	8,00%	1.646,80 €	1.646,80 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Sorrento (colour selection)			X		1.090,00 €	1.090,00 €	1	8,00%	1.002,80 €	1.002,80 €
	DECK & OUTSIDE EQUIPMENT										
XC1325	Teak on cockpit bottom					3.190,00 €	3.190,00 €	1	8,00%	2.934,80 €	2.934,80 €
XC1333	Teak on helmman seats (only with XC9060)				X	290,00 €	290,00 €	1	8,00%	266,80 €	266,80 €
XC5200	2 LEWMAR 55 ST EVO manual secondary winches				X	2.450,00 €	2.450,00 €	1	50,00%	1.225,00 €	1.225,00 €
XC9060	2 helmman seats, foldable (only with XC1333 or XC1334)				X	1.800,00 €	1.800,00 €	1	8,00%	1.656,00 €	1.656,00 €
	RIG & SAILS										
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
XG3101	Bowthruster, 24 V, retractable, incl. battery				X	9.900,00 €	9.900,00 €	1	50,00%	4.950,00 €	4.950,00 €
	EQUIPMENT										
	RADIO & ENTERTAINMENT										
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ2001	Loading on truck				X	500,00 €	500,00 €	1	50,00%	250,00 €	250,00 €
XZ4000	Declaration of Conformity			X		standard	0,00 €	1	8,00%	0,00 €	0,00 €
XZ4005	Owners manual			X		standard	0,00 €	1	8,00%	0,00 €	0,00 €
XZ4010	Builder's Certificate			X		standard	0,00 €	1	8,00%	0,00 €	0,00 €
	LIST PRICE:									358.240,00 €	358.240,00 €
	TOTAL DISCOUNT:								20,17%	72.260,20 €	72.260,20 €
	TOTAL PRICE:									285.979,80 €	285.979,80 €
	Additional components:										
	Transport Greifswald - Umag						10.450,00 €	1	0,00%	10.450,00 €	10.450,00 €
	Rigging (mast assembly and installation, installation of sails and rails)						1.480,00 €	1	10,00%	1.332,00 €	1.332,00 €

Antifouling (including materials - 2 layers of primer and antifouling)	1.540,00 €	1	10,00%	1.386,00 €	1.386,00 €
Keel and rudder installation (including materials and crane charges)	980,00 €	1	0,00%	980,00 €	980,00 €
Costs of launching (including travel lift, 6 days land berth charges, 1 day sea berth charges)	1.280,00 €	1	0,00%	1.280,00 €	1.280,00 €
Final commissioning - test of equipment, engine pre-delivery inspection, calibration of nav. instruments, cleaning	500,00 €	1	10,00%	450,00 €	450,00 €
Lazy bag with lazy jacks	860,00 €	1	0,00%	860,00 €	860,00 €
Bimini top, stainless steel frame	2.200,00 €	1	0,00%	2.200,00 €	2.200,00 €
Sprayhood, stainless steel frame, 3 windows	1.800,00 €	1	0,00%	1.800,00 €	1.800,00 €
Inverter (12V-220) 800 W	490,00 €	1	0,00%	490,00 €	490,00 €
LCD TV 32" on fwd bulkhead + Glomex antenne (including installation and materials)	780,00 €	1	0,00%	780,00 €	780,00 €
LEWMAR 55 AEST electric halyard winch (including installation and materials)	3.700,00 €	1	0,00%	3.700,00 €	3.700,00 €
A2 crew cabin with bed and sink	2.900,00 €	1	0,00%	2.900,00 €	2.900,00 €
Charter equipment (deck, safety, navigational, galley, bedlinen...)	5.650,00 €	1	0,00%	5.650,00 €	5.650,00 €
Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement, varnishing, teak protect...)	1.250,00 €	1	0,00%	1.250,00 €	1.250,00 €
LIST PRICE:				394.100,00 €	394.100,00 €
TOTAL DISCOUNT:				72.612,20 €	72.612,20 €
TOTAL PRICE:				321.487,80 €	321.487,80 €

Notes:

Payment conditions	25.000,00 EUR + VAT upon order 50.000,00 EUR + VAT latest 12 weeks before start of production Balance latest 3 weeks before production end
Payment method	HR46 2407 0001 1004 85080 at OTP banka Hrvatska d.d. SWIFT: OTPVHR2X
Delivery	
Offer valid till	31st of August 2021
Note	VAT is not included The offer is valid for Croatia Yachting charter management fleet only The boat will be displayed at the CBS and BBS 2022

DD.MM.YYYY

(Date) (Place)

(Signature)

www.hanseyachts.com

Hanse
BREAKING RULES . SETTING TRENDS