

Hanse 385 as per standard specification

111.900,00 €

Individual Customization

H385 Mat.No.	Item	Basic	Options	Add on	Price € excl. VAT
HULL					
XA1000	GRP hull, white gelcoat, standard	■			standard
XA1001	Gelcoat coloured hull (colour selection)		○		2.900,00
XA1002	Painted hull (colour selection - non metallic)		○		10.900,00
XA1004	Gelcoat coloured hull (white grey)		○		1.450,00
XA3000	Waterline, 2 stripes and cove line, standard, dark grey	■			standard
XA3001	Individual waterline and cove line in gelcoat colour (colour selection)		○		390,00
XA3002	Waterline, painted (colour selection - non metallic, only with XA1002)		○		390,00
KEEL					
XB1000	Keel, T-shape, standard draft, cast iron, 1,99m	■			standard
XB1001	Keel, L-shape, shallow draft, cast iron, 1,63m		○		2.150,00
XB1002	Keel, L-shape, standard draft, cast iron/ lead, 1,99m		○		9.000,00
XB9000	Keel, not mounted, on pallet (rudder not mounted)			○	500,00
LAYOUT & INTERIOR					
XL1001	A1: generous V berth with hanging lockers & lockers with shelves	■			standard
XL2001	B1: salon: large bench, big L-shaped galley (only with XL3001)	■			standard
XL2002	B2: salon like B1 with short L-shaped galley + wardrobe stb, instead of extended galley (only with XL3002)		○		490,00
XL2003	B3: salon with chart table & two seats, convertible to bench, extended L-shaped galley (only with XL3001)		○		1.300,00
XL2004	B4: salon with chart table & two seats, convertible to bench, short L-shaped galley + wardrobe stb (only with XL3001)		○		1.300,00
XL3001	C1: single aft cabin with double berth & storage locker	■			standard
XL3002	C2: double aft cabins with double berths & storage lockers(only with XL2002 or XL2004)		○		1.400,00
XL7200	Double berth in salon, sliding			○	815,00
XL7600	Worktop in galley, Black quartz	■			standard
XL7601	Worktop in galley, Seashell white		○		490,00
WOOD (FURNITURE, FLOORBOARD)					
XM1100	Furniture - Mahogany style, satin varnish	■			standard
XM1101	Furniture - American Cherry, satin varnish		○		3.350,00
XM1102	Furniture - Italian Oak style, satin varnish		○		2.550,00
XM1200	Floorboard - Acacia style	■			standard
XM1201	Floorboard - Classic Stripes		○		1.400,00
XM1202	Floorboard - Noce Nero style		○		690,00
XM9000	Floorboard in teak style in heads and showers			○	590,00
UPHOLSTERY, CARPETS & CURTAINS					
XN1000	Matrasses, standard for all berths	■			standard
XN1100	Deluxe matrasses for all berths		○		1.850,00
XN2000	Upholstery 'Monte Carlo', cream	■			standard
XN2001	Upholstery 'Monte Carlo' (colour selection)		○		350,00
XN2002	Upholstery 'Valencia' (colour selection)		○		1.150,00
XN2003	Upholstery 'Florence' (colour selection)		○		1.450,00
XN2004	Leather upholstery 'Portofino' (colour selection)		○		2.150,00
XN2100	Design upholstery in salon			○	890,00
XN2500	Cockpit cushions (colour selection)			○	890,00

Packages

XW2000	B&G Navigation Package Basic	7.750,00 €
XF2200	Triton ² multifunction display in cockpit, incl. transducer (speed, depth, temp)	
XF2210	Triton ² multifunction display in cockpit, incl. windtransducer	
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000)	
XF4010	B&G Zeus ² 9 chart plotter, at cockpit table, incl. plotter rack	
XF5000	B&G Autopilot, B&G control unit & Precision 9 Compass	
XF9100	GoFree wireless link (only with chart plotter)	
XK5000	VHF preparation with antenna and splitter for FM and AIS	
XW2010	B&G Navigation Package Plus	8.950,00 €
XF2200	Triton ² multifunction display in cockpit, incl. transducer (speed, depth, temp)	
XF2210	Triton ² multifunction display in cockpit, incl. windtransducer	
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000)	
XF4011	B&G Zeus ² 12 chart plotter, at cockpit table, incl. plotter rack	
XF5000	B&G Autopilot, B&G control unit & Precision 9 Compass	
XF9100	GoFree wireless link (only with chart plotter)	
XK5000	VHF preparation with antenna and splitter for FM and AIS	
XW3000	Cruising Package - Teak	4.250,00 €
XC1320	Teak on cockpit bottom	
XC9062	Helmsman footrests (not mounted)	
XC9080	Spring cleats	
XC9090	Anchor windlass, electrical, remote control with chain counter (only with XH1001)	
XC9100	Anchor 'Delta' 16kg, with 30m galvanized chain, 8mm	
XH1001	Battery set, capacity upgraded to: 1x90Ah + 2x160Ah AGM	
XH3110	Shower unit at cockpit / stern, cold & warm water	
XV9420	Wind indicator	
XV9450	Flagpole	
XV9901	6 fenders	
XV9902	4 mooring lines	
XV9910	Second winch handle	
XV9950	HANSE maintenance kit	
XW3001	Cruising Package Basic - Synthetic teak	4.600,00 €
XC1321	Synthetic teak on cockpit bottom (colour selection)	
XC1341	Synthetic teak on cockpit benches (colour selection)	
XC9062	Helmsman footrests (not mounted)	
XC9080	Spring cleats	
XC9090	Anchor windlass, electrical, remote control with chain counter (only with XH1001)	
XC9100	Anchor 'Delta' 16kg, with 30m galvanized chain, 8mm	
XH1001	Battery set, capacity upgraded to: 1x90Ah + 2x160Ah AGM	
XH3110	Shower unit at cockpit / stern, cold & warm water	
XV9420	Wind indicator	
XV9450	Flagpole	
XV9901	6 fenders	
XV9902	4 mooring lines	
XV9910	Second winch handle	
XV9950	HANSE maintenance kit	

XW3010	Cruising Package Plus - Teak	5.950,00 €
XC1320	Teak on cockpit bottom	
XC9062	Helmsman footrests (not mounted)	
XC9080	Spring cleats	
XC9090	Anchor windlass, electrical, remote control with chain counter (only with XH1001)	
XC9101	Anchor Ultra 16, stainless steel, with Ultra Flip swivel & 50m stainless steel chain 8mm	
XH1001	Battery set, capacity upgraded to: 1x90Ah + 2x160Ah AGM	
XH3110	Shower unit at cockpit / stern, cold & warm water	
XV9420	Wind indicator	
XV9450	Flagpole	
XV9901	6 fenders	
XV9902	4 mooring lines	
XV9910	Second winch handle	
XV9950	HANSE maintenance kit	
XW3011	Cruising Package Plus - Synthetic teak	6.300,00 €
XC1321	Synthetic teak on cockpit bottom (colour selection)	
XC1341	Synthetic teak on cockpit benches (colour selection)	
XC9062	Helmsman footrests (not mounted)	
XC9080	Spring cleats	
XC9090	Anchor windlass, electrical, remote control with chain counter (only with XH1001)	
XC9101	Anchor Ultra 16, stainless steel, with Ultra Flip swivel & 50m stainless steel chain 8mm	
XH1001	Battery set, capacity upgraded to: 1x90Ah + 2x160Ah AGM	
XH3110	Shower unit at cockpit / stern, cold & warm water	
XV9420	Wind indicator	
XV9450	Flagpole	
XV9901	6 fenders	
XV9902	4 mooring lines	
XV9910	Second winch handle	
XV9950	HANSE maintenance kit	
XW4000	Performance Package Basic	7.700,00 €
XC2201	Double steering system, GRP wheels, black or white, Y spoke, 2x900mm	
XC5200	2 LEWMAR 40 ST EVO manual secondary winches	
XE3005	ELVSTRÖM FCL triradial cut performance sails, full batten, main & self tacking jib for XE1000	
XE9001	Dyneema halyards for main & jib	
XE9002	Selden MDS slider system	
XW4001	Performance Package Plus	12.800,00 €
XC2201	Double steering system, GRP wheels, black or white, Y spoke, 2x900mm	
XC5200	2 LEWMAR 40 ST EVO manual secondary winches	
XE3010	ELVSTRÖM HPM sails, with UV Protection, full batten, main & self tacking jib for XE1000	
XE9001	Dyneema halyards for main & jib	
XE9002	Selden MDS slider system	
XW4100	Gennaker Package	3.990,00 €
XE3100	ELVSTRÖM Gennaker, white	
XE3110	Squeezer for Gennaker	
XE9003	Gennaker/Crossover package incl. halyard, 2 sheets, 2 blocks & 2 padeyes	
XW5000	Comfort Package	2.900,00 €
XC9032	Courtesy lights in cockpit	
XC9033	Courtesy light at companionway	
XC9035	LED light in cockpit table, removable	
XC9300	Vent on coachroof hatches	
XL9003	Indirect lights in salon	
XL9004	LED overhead lights	
XL9010	SLS - Scenario light system touch screen controller & dimmer	
XN2500	Cockpit cushions (colour selection)	
XV9010	Blind set with flyscreens for hatches	
XV9060	Blinds for side windows	

XW7000	Entertainment Package Basic	1.390,00 €
XK1000	FUSION MS-RA205 FM/AM Radio and VHF receiver, 2 zone system	
XK2040	2 high end 2-way speakers in salon	
XK2070	2 high end 2-way speakers in cockpit, watertight	
XK3000	FUSION MS-NRX200i remote control in cockpit	
XK3100	FUSION MS-UNIDOCK Dockingstation - iPod/iPhone, USB, Android	
XK3200	FUSION MS-BT100 Bluetooth audio link	

XW7001	Entertainment Package Plus	2.290,00 €
XK1001	Fusion MS-AV750, Multimedia radio, CD/DVD player inc. bluetooth	
XK2040	2 high end 2-way speakers in salon	
XK2070	2 high end 2-way speakers in cockpit, watertight	
XK3000	FUSION MS-NRX200i remote control in cockpit	
XK3100	FUSION MS-UNIDOCK Dockingstation - iPod/iPhone, USB, Android	
XK5030	FUSION wireless link to remote control from mobile devices	

Options

H385 Mat.No.	Item	Basic	Options	Add on	Price € excl. VAT
DECK & OUTSIDE EQUIPMENT					
XC1000	Deck, standard (non slip)	■			standard
XC1300	Teak on side decks		○		7.500,00
XC1301	Synthetic teak on side decks (colour selection)		○		8.900,00
XC1350	Teak on bathing platform		○		500,00
XC1351	Synthetic teak on bathing platform (colour selection)		○		600,00
XC2200	Double steering system, stainless steel/leather wheels	■			standard
XC2201	Double steering system, GRP wheels, black or white, Y spoke, 2x900mm		○		1.250,00
XC3001	Cockpit table, stainless steel with folding teak tops	■			standard
XC3003	Cockpit table, with dedicated place for fridge box		○		790,00
XC3010	Fridge unit for cockpit table (only with XC3003 and XH1001)			○	590,00
XC4000	Guard rail	■			standard
XC4001	Guard rail with exit on both sides		○		790,00
XC5100	2 LEWMAR 40 ST EVO manual halyard winches	■			standard
XC5102	2 LEWMAR 40 EST EVO electrical halyard winches (only with XH1001)		○		4.500,00
XC5200	2 LEWMAR 40 ST EVO manual secondary winches			○	1.950,00
XC6001	Bathing platform, folding			○	1.750,00
XC6501	Gangway, carbon, folding incl. bag, 220 cm			○	1.890,00
XC6601	Stainless steel removable ladder to rail gate exit			○	810,00
XC9020	Rub rail, teak			○	1.800,00
XC9021	Additional stainless steel rail for XC9020			○	1.100,00
XC9080	Spring cleats			○	420,00
XC9090	Anchor windlass, electrical, remote control with chain counter (only with XH1001)			○	1.400,00
XC9200	Genoa tracks with pin stop cars			○	850,00
RIG & SAILS					
XE1000	Mast, standard rig	■			standard
XE1001	Mast with inmast furling system		○		2.050,00
XE2001	Lazy bag with lazy jacks (colour selection)			○	890,00
XE2012	Sprayhood, stainless steel frame, 3 windows, one openable (colour selection)			○	1.990,00
XE2015	Cockpit canopy, stainless steel frame (colour selection, only with XE2011 or XE2012)			○	2.450,00
XE2021	Bimini top, stainless steel frame (colour selection)			○	2.930,00
XE3000	ELVSTRÖM Dacron sails, full batten main & self tacking jib for XE1000	■			standard
XE3005	ELVSTRÖM FCL triradial cut performance sails, full batten, main & self tacking jib for XE1000		○		4.750,00
XE3006	ELVSTRÖM FCL triradial cut performance sails, main selftacking jib for XE1001		○		4.750,00
XE3010	ELVSTRÖM HPM sails, with UV Protection, full batten, main & self tacking jib for XE1000		○		9.900,00
XE3011	ELVSTRÖM HPM sails, with UV protection, main & self tacking jib for XE1001		○		9.900,00
XE3021	ELVSTRÖM FCL Genoa 105%, vertical battens (only with XC9200)			○	3.200,00
XE3022	ELVSTRÖM HPM Genoa 105%, with UV protection, vertical battens (only with XC9200)			○	4.700,00

Mat.No.	Item	Basic	Options	Add on	Price € excl. VAT
H385					
XE3100	ELVSTRÖM Gennaker, white		O		2.853,00
XE3105	ELVSTRÖM Gennaker (colour selection)		O		3.135,00
XE3110	Squeezer for Gennaker		O		730,00
XE3300	ELVSTRÖM CZ Crossover sail, with CX endless furler, storage bag		O		4.950,00
XE9001	Dyneema halyards for main & jib		O		780,00
XE9002	Selden MDS slider system		O		700,00
XE9003	Gennaker/Crossover package incl. halyard, 2 sheets, 2 blocks & 2 padeyes		O		1.350,00
NAVIGATION & INSTRUMENTS					
XF2213	Triton ² multifunction display in cockpit, additional		O		650,00
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000)		O		990,00
XF4500	B&G 4G Broadband Radar (only with chart plotter)		O		2.690,00
XF4600	B&G AIS Class B transponder (only with XK5000 and chart plotter)		O		1.100,00
XF5150	B&G WR10 wireless autopilot remote controller (only with XF5000)		O		400,00
PROPULSION					
XG1000	Engine (Diesel, approx. 27hp), saildrive, propeller 2 blade fix	■			standard
XG1001	Engine (Diesel, approx. 27hp), saildrive, propeller 2 blade folding		O		1.000,00
XG1100	Engine (Diesel, approx. 38hp), saildrive, propeller 2 blade fix		O		2.700,00
XG1101	Engine (Diesel, approx. 38hp), saildrive, propeller 2 blade folding		O		3.600,00
XG3101	Bowthruster, 12V, retractable incl. battery			O	7.900,00
EQUIPMENT					
XH1000	Battery set, capacity: 1x90Ah + 1x160Ah AGM	■			standard
XH1001	Battery set, capacity upgraded to: 1x90Ah + 2x160Ah AGM		O		390,00
XH1600	Country Version: EU / AUS	■			standard
XH1601	Country Version: US / JPN		O		250,00
XH2000	Charger 30A	■			standard
XH2201	Inverter (12V-220V), 350W (only with XH1001)			O	550,00
XH2202	Inverter/Charger, 12/1600-60, AC panel (only with XH1001)			O	2.800,00
XH3000	Toilet, manual	■			standard
XH3001	JABSCO electric toilet, sea water flush in aft head			O	1.250,00
XH3200	Freshwater Dockside Connection in Transom			O	450,00
XH4011	EBERSPÄCHER Airtronic D4plus heating system, 3 outlets (only with XH1001)			O	3.550,00
XH4021	Additional heating outlet for C1			O	250,00
XH4023	2 additional heating outlets for C2			O	480,00
XH4511	AirCon, 12.000 BTU, 1 unit: salon & fwd cabin			O	6.500,00
XH5110	Fridge, front opening 70l, (only with XL2001 or XL2003)			O	1.650,00
XH5150	Microwave (230V, not for US/JPN)			O	690,00
XH5160	NESPRESSO coffee machine (230V, not for US/JPN)			O	690,00
XH5610	Greywater Lake system, no thru hull fittings (just toilet intake), additional waste tank			O	1.450,00
RADIO & ENTERTAINMENT					
XK5000	VHF preparation with antenna and splitter for FM and AIS			O	390,00
XK5011	Antenna for 3/4G internet and Wi-Fi onboard			O	1.180,00
ACCESSORIES					
XV9120	Cockpit table cover (colour selection)			O	330,00
XV9130	Steering wheel covers (colour selection)			O	390,00
SHIPPING & TRANSPORT					
XZ1010	Shrink wrap foil			O	350,00
XZ2001	Loading on truck			O	390,00
XZ2002	Launching into water (Yard, Greifswald)			O	390,00
XZ2003	Oversea shipping pack (cradle)			O	2.700,00

All mentioned prices in €, basic prices ex yard and excl. VAT. All weights and measures are calculated numbers based on the construction data. Changes in construction and equipment reserved. Above mentioned prices are recommended for ex yard deliveries within 4 month after order confirmation. For later delivery time the company reserves right to apply latest price list. Company reserves additional 15 working days when painted hull or deck are ordered. Valid 2016.12.22
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