

OFFER

HANSE

458

Dealer:	Croatia Yachting d.o.o.
	Dražanac 2/a, 21 000 Split, Croatia
	EU VAT ID: HR08633766175
Customer:	
Date:	3.10.2018

Offer no.:	H458#031
Subject:	Hanse 458 Charter Edition CM
Hull no.:	#031
Engine type:	
Engine no.:	
Length:	
Year:	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0%
Discount:	0,00%
Add. Discount:	0,00%
Total Discount:	0,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H458.19	as per standard specification					199.900,00 €	199.900,00 €	1	0,00%	199.900,00 €	199.900,00 €
	Packages										
XW2000	B&G Navigation Package					10.950,00 €	10.950,00 €	1	0,00%	10.950,00 €	10.950,00 €
XF2000	2 instrument pods (1 per helm station)							1	0,00%		
XF2200	2 B&G Triton ² multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)							1	0,00%		
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000 or XK5011)							1	0,00%		
XF4030	B&G Zeus ³ 9" chart plotter, stb							1	0,00%		
XF5000	B&G Autopilot with Triton ² control unit and Precision 9 compass							1	0,00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	0,00%		
XW2001	Upgrade - H5000 instruments					4.450,00 €	4.450,00 €	0	0,00%	0,00 €	0,00 €
XF2201	2 B&G H5000 multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)							0	0,00%		
XF5001	B&G Autopilot with H5000 control unit and Precision 9 compass							0	0,00%		
XF5200	B&G CPU Hydra computer (only with XF2201)							0	0,00%		
XF9100	GoFree WiFi adapter							0	0,00%		
XW2002	Upgrade - second chart plotter					1.950,00 €	1.950,00 €	0	0,00%	0,00 €	0,00 €
XF4031	B&G Zeus ³ 9" chart plotter, ps							0	0,00%		
XW3000	Cruising Package					5.390,00 €	5.390,00 €	1	0,00%	5.390,00 €	5.390,00 €
XC1320	Teak on cockpit bottom							1	0,00%		
XC9062	Helmsman footrests (free mountable)							1	0,00%		
XC9080	2 additional cleats, midship, retractable (1 each side)							1	0,00%		
XC9090	Anchor windlass, electrical, 1000 W, remote control with chain counter (only with XH1001)							1	0,00%		
XC9100	Delta-anchor 20 kg, galvanized with 60 m galvanized chain, dia. 10 mm							1	0,00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM							1	0,00%		
XH3110	Shower unit in cockpit, warm/coldwater							1	0,00%		
XV9420	Wind indicator							1	0,00%		
XV9450	Flagpole							1	0,00%		
XV9901	6 fenders							1	0,00%		
XV9902	4 mooring lines							1	0,00%		
XV9910	Add. winch handle							1	0,00%		
XV9950	HANSE maintenance kit							1	0,00%		
XW3001	Upgrade - Synthetic Teak					500,00 €	500,00 €	0	0,00%	0,00 €	0,00 €
XC1321	Synthetic teak on cockpit bottom (colour selection)							0	0,00%		
XC1341	Synthetic teak on cockpit benches (colour selection)							0	0,00%		
XC1351	Synthetic teak on bathing platform (colour selection)							0	0,00%		
XW3002	Upgrade - Stainless steel anchor with chain					3.500,00 €	3.500,00 €	0	0,00%	0,00 €	0,00 €
XC9101	Delta-anchor 21 kg, stainless steel, with 'Ultra Flip' swivel and 100 m stainless steel chain, dia. 10 mm							0	0,00%		
XW4000	Performance Package					8.490,00 €	8.490,00 €	0	0,00%	0,00 €	0,00 €
XC2201	2 GRP steering wheels, Y-spoke (black or white)							0	0,00%		
XE3005	ELVSTRÖM FCL performance sails - full battened, triradial, main and jib							0	0,00%		
XE9001	Dyneema halyards for main and jib							0	0,00%		
XE9002	Selden MDS mainsail slider system							0	0,00%		
XW4002	Upgrade - secondary winches					1.950,00 €	1.950,00 €	0	0,00%	0,00 €	0,00 €
XC5200	2 LEWMAR 45 ST EVO manual secondary winches							0	0,00%		
XW4100	Gennaker Package					6.220,00 €	6.220,00 €	0	0,00%	0,00 €	0,00 €
XE3105	ELVSTRÖM Gennaker (colour selection - only with XC9191)							0	0,00%		
XE3110	Squeezer for Gennaker							0	0,00%		
XE9003	Gennaker package incl. halyard, 2 sheets, 2 blocks and padeyes (only with XC9161 - not with XE9004)							0	0,00%		
XW5000	Comfort Package					4.490,00 €	4.490,00 €	0	0,00%	0,00 €	0,00 €
XC9032	Courtesy lights in cockpit							0	0,00%		
XC9033	Courtesy lights at companionway							0	0,00%		
XC9300	2 vents for coach roof hatches							0	0,00%		
XL9003	Indirect lights in saloon and cabins							0	0,00%		
XL9004	LED overhead lights in saloon and master cabin, dimmable (only with XL9010)							0	0,00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon and master cabin							0	0,00%		
XN2500	Cockpit cushions (colour selection)							0	0,00%		
XV9010	Blind set with flyscreens for deck hatches							0	0,00%		
XV9060	Blinds for hull windows							0	0,00%		
XV9080	Blinds for side coach roof windows							0	0,00%		
XW7000	Entertainment Package					1.560,00 €	1.560,00 €	0	0,00%	0,00 €	0,00 €
XH2090	Wireless charging							0	0,00%		
XK1000	FUSION MS-RA70N Multimedia radio with bluetooth - for saloon and cockpit							0	0,00%		
XK2040	4 high-end 2-way speakers in saloon							0	0,00%		
XK2070	2 high-end 2-way speakers in cockpit							0	0,00%		
XK3070	FUSION MS-NRX remote control in cockpit							0	0,00%		
XW7001	Upgrade - Premium Radio					490,00 €	490,00 €	0	0,00%	0,00 €	0,00 €
XK1001	FUSION MS-AV750 Multimedia radio with bluetooth and CD/DVD player - for saloon and cockpit							0	0,00%		
XK5030	FUSION wireless link - remote control via mobile devices							0	0,00%		
XW7030	TV Package - Saloon					1.390,00 €	1.390,00 €	0	0,00%	0,00 €	0,00 €
XK4040	TV preparation in saloon							0	0,00%		
XK4140	LED TV flat screen in saloon							0	0,00%		
XK5020	DVB-T2 antenna for TV							0	0,00%		
	OPTIONS										
	HULL										
XA1001	GRP hull, gelcoat colour: Grey (RAL 7040)		X			3.900,00 €	3.900,00 €	0	0,00%	0,00 €	0,00 €
XA3001	Waterline and cove line, gelcoat colour: Signal White (RAL 9003)		X			490,00 €	490,00 €	0	0,00%	0,00 €	0,00 €
	KEEL										
XB1001	L-keel, cast iron, draft: 1.82 m		X			2.650,00 €	2.650,00 €	0	0,00%	0,00 €	0,00 €
XB9000	Keel and rudder - not mounted			X		690,00 €	690,00 €	0	0,00%	0,00 €	0,00 €
	LAYOUT & INTERIOR										
XL1002	A2: 2 fwd cabins with double berth, storage space, head on port and shower stall on stb		X			4.200,00 €	4.200,00 €	0	0,00%	0,00 €	0,00 €
XL7001	Saloon table, lowerable for double berth		X			1.490,00 €	1.490,00 €	1	0,00%	1.490,00 €	1.490,00 €

Inverter (12V-220) 350 W				290,00 €	290,00 €	1	0,00%	290,00 €	290,00 €
Blinds for side windows and hatches				1.060,00 €	1.060,00 €	1	0,00%	1.060,00 €	1.060,00 €
Charter equipment (deck, safety, bedlinen, galley, navigational...)				5.200,00 €	5.200,00 €	1	0,00%	5.200,00 €	5.200,00 €
LEWMAR 50 AEST electric halyard winch (including installation and materials)				1.940,00 €	1.940,00 €	0	0,00%	0,00 €	0,00 €
LCD TV 26" on fwd bulkhead + Glomex antenne (including installation and materials)				750,00 €	750,00 €	0	0,00%	0,00 €	0,00 €
Installation of Glomex Thalita antenne and cabling (TV and TV bracket to be delivered by the customer)				360,00 €	360,00 €	0	0,00%	0,00 €	0,00 €
2 X GRP Composite 3Y spoke steering wheels 1.000 mm				1.160,00 €	1.160,00 €	0	0,00%	0,00 €	0,00 €
Installation of Webasto Air Top Evo 55 heating system				2.900,00 €	2.900,00 €	0	0,00%	0,00 €	0,00 €
Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement...)				980,00 €	980,00 €	1	0,00%	980,00 €	980,00 €
LIST PRICE:								266.240,00 €	266.240,00 €
TOTAL DISCOUNT:								456,00 €	456,00 €
TOTAL PRICE:								265.784,00 €	265.784,00 €

Notes:

Payment conditions:	10.000 € + VAT upon order 35.000 € + VAT 12 weeks before production start Balance latest three weeks before delivery
Payment method:	IBAN: HR30 2330 0031 1530 4592 3, SWIFT: SOGEHR22 at SPLITSKA BANKA d.d.
Delivery:	January / February 2019
Offer valid till:	7 Days
Additional notes:	VAT is not included! The offer is valid for Croatia Yachting charter management fleet only! The boat will be exhibited at CBS and BBS 2019

(Date)

(Place)

(Signature)

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