

NEW  
HANSE  
458

## Hanse 458 - CHARTER EDITION

regular price 261.490 EUR

**209.276 EUR\***

FULLY EQUIPPED FOR CHARTER

**SAVING: 52.214 EUR**

Estimated yearly charter management profit: 26.378 €



**VALID TILL 31.08.2018.**

- \* The prices do not include VAT
- \* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- \* Only valid for next available slot
- \* No refund if single options from pack is not taken
- \* Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

**CROATIA YACHTING D.O.O.**

Split | tel: +385 (21) 332 332 | sales@hanseyachts.hr

**Hanse**  
BREAKING RULES . SETTING TRENDS

[www.hanseyachts.hr](http://www.hanseyachts.hr)

# OFFER

HANSE

# 458

Dealer:	Croatia Yachting d.o.o.
	Dražanac 2/a, 21 000 Split, Croatia
	EU VAT ID: HR08633768175
Customer:	
Date:	

Offer no.	
Subject	Hanse 455 Charter Edition CM
Hull no.	
Engine type	
Engine no.	
Length	
Year	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0%
Discount:	8.00%
Add. Discount:	0.00%
Total Discount:	8.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H458.19	as per standard specification					199,900.00 €	199,900.00 €	1	8.00%	183,908.00 €	183,908.00 €
	<b>Packages</b>										
XW2000	B&G Navigation Package					10,950.00 €	10,950.00 €	1	100.00%	0.00 €	0.00 €
XF2000	2 instrument pods (1 per helm station)							1	100.00%		
XF2200	2 B&G Triton <sup>®</sup> multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)							1	100.00%		
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000 or XK5011)							1	100.00%		
XF4030	B&G Zeus <sup>®</sup> 9" chart plotter, stb							1	100.00%		
XF5000	B&G Autopilot with Triton <sup>®</sup> control unit and Precision 9 compass							1	100.00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	100.00%		
XW3000	<b>Cruising Package</b>					5,390.00 €	5,390.00 €	1	100.00%	0.00 €	0.00 €
XC1320	Teak on cockpit bottom							1	100.00%		
XC9062	Helmsman footrests (free mountable)							1	100.00%		
XC9080	2 additional cleats, midship, retractable (1 each side)							1	100.00%		
XC9090	Anchor windlass, electrical, 1000 W, remote control with chain counter (only with XH1001)							1	100.00%		
XC9100	Delta-anchor 20 kg, galvanized with 60 m galvanized chain, dia. 10 mm							1	100.00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM							1	100.00%		
XH3110	Shower unit in cockpit, warm-coldwater							1	100.00%		
XV9420	Wind indicator							1	100.00%		
XV9450	Flapole							1	100.00%		
XV9901	6 fenders							1	100.00%		
XV9902	4 mooring lines							1	100.00%		
XV9910	Add. winch handle							1	100.00%		
XV9950	HANSE maintenance kit							1	100.00%		
	<b>OPTIONS</b>										
	<b>HULL</b>										
	<b>KEEL</b>										
	<b>LAYOUT &amp; INTERIOR</b>										
XL1002	A2: 2 fwd cabins with double berth, storage space, head on port and shower stall on stb		X			4,200.00 €	4,200.00 €	1	100.00%	0.00 €	0.00 €
XL7001	Saloon table, lowerable for double berth		X			1,490.00 €	1,490.00 €	1	100.00%	0.00 €	0.00 €
	<b>WOOD (FURNITURE, FLOORBOARD)</b>										
XM1201	Floorboard - Classic Stripes		X			1,650.00 €	1,650.00 €	1	100.00%	0.00 €	0.00 €
	<b>UPHOLSTERY, CARPETS &amp; CURTAINS</b>										
XN2001	Upholstery - Monte Carlo (colour selection)		X			390.00 €	390.00 €	1	100.00%	0.00 €	0.00 €
	<b>DECK &amp; OUTSIDE EQUIPMENT</b>										
XC5200	2 LEWMAR 45 ST EVO manual secondary winches			X		2,250.00 €	2,250.00 €	1	100.00%	0.00 €	0.00 €
XC9421	Portlight in coach roof aft windows		X			1,950.00 €	1,950.00 €	1	8.00%	1,794.00 €	1,794.00 €
	<b>RIG &amp; SAILS</b>										
	<b>NAVIGATION &amp; INSTRUMENTS</b>										
	<b>PROPULSION</b>										
XG3101	Bowthruster, 12 V, retractable, incl. battery			X		8,900.00 €	8,900.00 €	1	100.00%	0.00 €	0.00 €
	<b>EQUIPMENT</b>										
	<b>RADIO &amp; ENTERTAINMENT</b>										
	<b>ACCESSORIES</b>										
	<b>SHIPPING AND TRANSPORT</b>										
XZ2001	Loading on truck			X		390.00 €	390.00 €	1	100.00%	0.00 €	0.00 €
XZ4000	Declaration of Conformity		X			standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4005	Safety manual		X			standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4010	Builder's Certificate		X			standard	0.00 €	1	8.00%	0.00 €	0.00 €
	<b>LIST PRICE:</b>									237,460.00 €	237,460.00 €
	<b>TOTAL DISCOUNT:</b>									21.80%	51,758.00 €
	<b>TOTAL PRICE:</b>									185,702.00 €	185,702.00 €

Additional components:		Price ex VAT					
	Transport Greifswald - Umag	7,850.00 €	7,850.00 €	1	0.00%	7,850.00 €	7,850.00 €
	Rigging (mast assembly and installation, installation of sails and rails)	1,240.00 €	1,240.00 €	1	10.00%	1,116.00 €	1,116.00 €
	Antifouling (including materials - 2 layers of primer and antifouling)	1,320.00 €	1,320.00 €	1	10.00%	1,188.00 €	1,188.00 €
	Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges)	940.00 €	940.00 €	1	0.00%	940.00 €	940.00 €
	Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. instruments, cleaning	400.00 €	400.00 €	1	50.00%	200.00 €	200.00 €
	Lazy bag with lazy jacks	780.00 €	780.00 €	1	0.00%	780.00 €	780.00 €
	Bimini top	1,890.00 €	1,890.00 €	1	0.00%	1,890.00 €	1,890.00 €
	Sprayhood	1,580.00 €	1,580.00 €	1	0.00%	1,580.00 €	1,580.00 €
	Radio CD(MP3/USB) player with saloon and cockpit speakers	500.00 €	500.00 €	1	0.00%	500.00 €	500.00 €
	Inverter (12V-220) 350 W	290.00 €	290.00 €	1	0.00%	290.00 €	290.00 €
	Blinds for side windows and hatches	1,060.00 €	1,060.00 €	1	0.00%	1,060.00 €	1,060.00 €
	Charter equipment (deck, safety, bedlinen, galley, navigational...)	5,200.00 €	5,200.00 €	1	0.00%	5,200.00 €	5,200.00 €
	Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement...)	980.00 €	980.00 €	1	0.00%	980.00 €	980.00 €
	<b>LIST PRICE:</b>					261,490.00 €	261,490.00 €
	<b>TOTAL DISCOUNT:</b>					52,214.00 €	52,214.00 €
	<b>TOTAL PRICE:</b>					209,276.00 €	209,276.00 €

**Notes:**

**Payment conditions:**

10.000 € + VAT upon order  
35.000 € + VAT 12 weeks before production start  
Balance latest three weeks before delivery

**Payment method:**

IBAN: HR30 2330 0031 1530 4592 3, SWIFT: SOGEHR22 at SPLITSKA BANKA d.d.

**Delivery:**

**Offer valid till:**

7 Days

**Additional notes:**

VAT is not included!  
The offer is valid for Croatia Yachting charter management fleet only!  
The boat will be exhibited at Croatia boat show and Biograd boat show 2019

(Date) \_\_\_\_\_

(Signature) \_\_\_\_\_



