

NEW 508

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HANSE 508



## Hanse 508 - CHARTER EDITION

regular price 358.160 EUR

**290.540 EUR\***

FULLY EQUIPPED FOR CHARTER

**SAVING: 67.620 EUR**

Estimated yearly charter management profit: 26.378 €



**VALID TILL 31.08.2018.**

- \* The prices do not include VAT
- \* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- \* Only valid for next available slot
- \* No refund if single options from pack is not taken
- \* Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

**CROATIA YACHTING D.O.O.**

Split | tel: +385 (21) 332 332 | sales@hanseyachts.hr

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# OFFER

# HANSE 508

<b>Dealer:</b>	CROATIA YACHTING d.o.o.
	Dražanac 2/a, 21 000 Split, CROATIA
	sales@hanseyachts.hr
<b>Customer:</b>	
<b>Date:</b>	

<b>Offer No.</b>	
<b>Subject</b>	H508 Charter Edition CM
<b>Hull number</b>	
<b>Engine number</b>	

<b>Language:</b>	English
<b>Currency:</b>	€
<b>Exchange rate:</b>	1
<b>VAT:</b>	0%
<b>Discount:</b>	8.00%
<b>Add. Discount:</b>	0.00%
<b>Total Discount:</b>	8.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT	Price ex VAT	Selection	Discount	Price ex VAT incl. Discount	Price incl. VAT & Discount
						€	€			€	€
<b>H508.19</b>	<b>as per standard specification</b>					<b>274.900.00 €</b>	<b>274.900.00 €</b>	<b>1</b>	<b>8.00%</b>	<b>252.908.00 €</b>	<b>252.908.00 €</b>
	<b>PACKAGES</b>										
<b>XW2000</b>	<b>B&amp;G Navigation Package</b>					<b>10.950.00 €</b>	<b>10.950.00 €</b>	<b>1</b>	<b>100.00%</b>	<b>0.00 €</b>	<b>0.00 €</b>
	2 instrument pods (1 per helm station)							1	100.00%		
	2 B&G Triton <sup>2</sup> multifunction displays in cockpit, incl. transducer (wind/speed/depth/temperature)							1	100.00%		
	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000 or XK5011)							1	100.00%		
	B&G Zeus <sup>9</sup> chart plotter, stb							1	100.00%		
	B&G Autopilot with Triton <sup>2</sup> control unit and Precision 9 compass							1	100.00%		
	VHF preparation with antenna and splitter for FM and AIS							1	100.00%		
<b>XW3000</b>	<b>Cruising Package</b>					<b>5.900.00 €</b>	<b>5.900.00 €</b>	<b>1</b>	<b>100.00%</b>	<b>0.00 €</b>	<b>0.00 €</b>
	Teak on cockpit bottom							1	100.00%		
	Helmsman footrests (free mountable)							1	100.00%		
	2 additional cleats, midship, retractable (1 each side)							1	100.00%		
	Anchor windlass, electrical, 1000 W, remote control with chain counter (only with XH1001)							1	100.00%		
	Delta-anchor 25 kg, galvanized with 60 m galvanized chain, dia. 10 mm							1	100.00%		
	Backstay tensioner, hydraulic							1	100.00%		
	Battery set, capacity: 1x 90 Ah + 4x 160 Ah AGM							1	100.00%		
	Shower unit in cockpit, warm-/coldwater							1	100.00%		
	Wind indicator							1	100.00%		
	Flagpole							1	100.00%		
	6 fenders							1	100.00%		
	4 mooring lines							1	100.00%		
	Add. winch handle							1	100.00%		
	HANSE maintenance kit							1	100.00%		
<b>XW5000</b>	<b>Comfort Package</b>					<b>5.200.00 €</b>	<b>5.200.00 €</b>	<b>1</b>	<b>100.00%</b>	<b>0.00 €</b>	<b>0.00 €</b>
	Courtesy lights in cockpit							1	100.00%		
	Courtesy lights at companionway							1	100.00%		
	2 vents for coach roof hatches							1	100.00%		
	Courtesy lights in saloon							1	100.00%		
	Indirect lights in saloon and cabins							1	100.00%		
	LED overhead lights in saloon and cabins, dimmable							1	100.00%		
	SLS - Scenario light system - touch screen controller in saloon and dimmer in cabins and heads							1	100.00%		
	Cockpit cushions (colour selection)							1	100.00%		
	Blind set with flyscreens for deck hatches							1	100.00%		
	Blinds for hull windows							1	100.00%		
	Blinds for side coach roof windows							1	100.00%		
	<b>OPTIONS</b>										
	<b>HULL</b>										
	<b>KEEL</b>										
<b>XB9000</b>	Keel and rudder - not mounted			X		690.00 €	690.00 €	1	100.00%	0.00 €	0.00 €
	<b>LAYOUT &amp; INTERIOR</b>										
<b>XL2003</b>	B3: 2 fwd cabins with double berth, storage space and separate head - convertible by a removable			X		5,140.00 €	5,140.00 €	1	100.00%	0.00 €	0.00 €
<b>XL7001</b>	Saloon table electrically lowerable with cushions, convertible into double berth			X		2,350.00 €	2,350.00 €	1	100.00%	0.00 €	0.00 €
	<b>WOOD (FURNITURE, FLOORBOARD)</b>										
<b>XM1201</b>	Floorboard - Classic Stripes			X		1,750.00 €	1,750.00 €	1	100.00%	0.00 €	0.00 €
	<b>UPHOLSTERY, CARPETS &amp; CURTAINS</b>										
<b>XN2001</b>	Upholstery - Monte Carlo (colour selection)			X		390.00 €	390.00 €	1	100.00%	0.00 €	0.00 €
	<b>DECK &amp; OUTSIDE EQUIPMENT</b>										
<b>XC1333</b>	Teak on helmsman seats (only with XC9060)			X		standard	0.00 €	1	8.00%	0.00 €	0.00 €
<b>XC5200</b>	2 LEWMAR 55 ST EVO manual secondary winches			X		2,450.00 €	2,450.00 €	1	100.00%	0.00 €	0.00 €
<b>XC9060</b>	2 helmsman seats, foldable (only with XC1333 or XC1334)			X		1,800.00 €	1,800.00 €	1	8.00%	1,656.00 €	1,656.00 €
<b>XC9421</b>	Portlight in coach roof side window stb			X		1,320.00 €	1,320.00 €	1	8.00%	1,214.40 €	1,214.40 €
	<b>RIG &amp; SAILS</b>										
	<b>NAVIGATION &amp; INSTRUMENTS</b>										
	<b>PROPULSION</b>										
<b>XG3101</b>	Bowthruster, 24 V, retractable, incl. battery			X		9,900.00 €	9,900.00 €	1	100.00%	0.00 €	0.00 €
	<b>EQUIPMENT</b>										
	<b>RADIO &amp; ENTERTAINMENT</b>										
	<b>ACCESSORIES</b>										
	<b>SHIPPING AND TRANSPORT</b>										
<b>XZ2001</b>	Loading on truck			X		500.00 €	500.00 €	1	8.00%	460.00 €	460.00 €
<b>XZ4000</b>	Declaration of Conformity			X		standard	0.00 €	1	8.00%	0.00 €	0.00 €
<b>XZ4005</b>	Owners manual			X		standard	0.00 €	1	8.00%	0.00 €	0.00 €
<b>XZ4010</b>	Builder's Certificate			X		standard	0.00 €	1	8.00%	0.00 €	0.00 €
	<b>LIST PRICE:</b>									323,240.00 €	323,240.00 €
	<b>TOTAL DISCOUNT:</b>								20.73%	67,001.60 €	67,001.60 €
	<b>TOTAL PRICE:</b>									256,238.40 €	256,238.40 €

		Price ex VAT									
<b>Additional components:</b>											
	Transport Greifswald - Umag	9,450.00 €	9,450.00 €	1	0.00%	9,450.00 €	9,450.00 €				
	Rigging (mast assembly and installation, installation of sails and rails)	1,480.00 €	1,480.00 €	1	10.00%	1,332.00 €	1,332.00 €				
	Antifouling (including materials - 2 layers of primer and antifouling)	1,470.00 €	1,470.00 €	1	10.00%	1,323.00 €	1,323.00 €				
	Keel and rudder installation (including materials and crane charges)	980.00 €	980.00 €	1	10.00%	882.00 €	882.00 €				
	Costs of launching (including travel lift, 6 days land berth charges, 1 day sea berth charges)	1,280.00 €	1,280.00 €	1	0.00%	1,280.00 €	1,280.00 €				
	Final commissioning - test of equipment, engine pre-delivery inspection, calibration of nav. instruments, cleaning	450.00 €	450.00 €	1	50.00%	225.00 €	225.00 €				
	Lazy bag with lazy jacks	800.00 €	800.00 €	1	0.00%	800.00 €	800.00 €				
	Bimini top, stainless steel frame	2,200.00 €	2,200.00 €	1	0.00%	2,200.00 €	2,200.00 €				
	Sprayhood, stainless steel frame, 3 windows	1,880.00 €	1,880.00 €	1	0.00%	1,880.00 €	1,880.00 €				
	Radio, CD/MP3/USB player with saloon and cockpit speakers	500.00 €	500.00 €	1	0.00%	500.00 €	500.00 €				
	Inverter (12V-220) 800 W	490.00 €	490.00 €	1	0.00%	490.00 €	490.00 €				
	LCD TV 32" on fwd bulkhead + Glomex antenne (including installation and materials)	780.00 €	780.00 €	1	0.00%	780.00 €	780.00 €				
	LEWMAR 55 AEST electric halvard winch (including installation and materials)	3,700.00 €	3,700.00 €	1	0.00%	3,700.00 €	3,700.00 €				
	A2 crew cabin with bed and sink	2,900.00 €	2,900.00 €	1	0.00%	2,900.00 €	2,900.00 €				
	Charter equipment (deck, safety, navigational, galley, bedding...)	5,480.00 €	5,480.00 €	1	0.00%	5,480.00 €	5,480.00 €				
	Charter make-ready pack (Jib UV protect, auto switch for windlass, various reinforcement, varnishing, teak protect...)	1,080.00 €	1,080.00 €	1	0.00%	1,080.00 €	1,080.00 €				
	<b>LIST PRICE:</b>									358,160.00 €	358,160.00 €
	<b>TOTAL DISCOUNT:</b>									67,619.60 €	67,619.60 €
	<b>TOTAL PRICE:</b>									290,540.40 €	290,540.40 €

**Notes:**

Payment conditions

15,000.00 EUR + VAT upon order  
50,000.00 EUR + VAT latest 12 weeks before start of production

Payment method

Balance latest 3 weeks before delivery

IBAN: HR30 2330 0031 1530 4592 3, SWIFT: SOGEHR22 at SPLITSKA BANKA d.d

Delivery

Offer valid till

7 days

Note

VAT is not included  
The offer is valid for Croatia Yachting charter management fleet only

(Date)

(Place)

(Signature)

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