

NEW 508

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HANSE 508



## Hanse 508 - CHARTER EDITION

regular price 358.160 EUR

**290.540 EUR\***

FULLY EQUIPPED FOR CHARTER

**SAVING: 67.620 EUR**

Estimated yearly charter management profit: 26.378 €



**VALID TILL 31.08.2018.**

- \* The prices do not include VAT
- \* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- \* Only valid for next available slot
- \* No refund if single options from pack is not taken
- \* Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

**CROATIA YACHTING D.O.O.**

Split | tel: +385 (21) 332 332 | sales@hanseyachts.hr

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# OFFER

# HANSE 508

Dealer:	CROATIA YACHTING d.o.o.
	Dražanac 2/a, 21 000 Split, CROATIA
	sales@hanseyachts.hr
Customer:	
Date:	

Offer No.	
Subject	H508 Charter Edition CM
Hull number	
Engine number	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0%
Discount:	8.00%
Add. Discount:	0.00%
Total Discount:	8.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT	Price ex VAT	Selection	Discount	Price ex VAT incl. Discount	Price incl. VAT & Discount
						€	€			€	€
H508.19	as per standard specification					274.900.00 €	274.900.00 €	1	8.00%	252.908.00 €	252.908.00 €
	<b>PACKAGES</b>										
XW2000	B&G Navigation Package					10.950.00 €	10.950.00 €	1	100.00%	0.00 €	0.00 €
XF2000	2 instrument pods (1 per helm station)							1	100.00%		
XF2200	2 B&G Triton <sup>2</sup> multifunction displays in cockpit, incl. transducer (wind/speed/depth/temperature)							1	100.00%		
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000 or XK5011)							1	100.00%		
XF4030	B&G Zeus <sup>9</sup> chart plotter, stb							1	100.00%		
XF5000	B&G Autopilot with Triton <sup>2</sup> control unit and Precision 9 compass							1	100.00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	100.00%		
XW3000	<b>Cruising Package</b>					5.900.00 €	5.900.00 €	1	100.00%	0.00 €	0.00 €
XC1325	Teak on cockpit bottom							1	100.00%		
XC9062	Helmsman footrests (free mountable)							1	100.00%		
XC9080	2 additional cleats, midship, retractable (1 each side)							1	100.00%		
XC9090	Anchor windlass, electrical, 1000 W, remote control with chain counter (only with XH1001)							1	100.00%		
XC9100	Delta-anchor 25 kg, galvanized with 60 m galvanized chain, dia. 10 mm							1	100.00%		
XE1102	Backstay tensioner, hydraulic							1	100.00%		
XH1001	Battery set, capacity: 1x 90 Ah + 4x 160 Ah AGM							1	100.00%		
XH3110	Shower unit in cockpit, warm-/coldwater							1	100.00%		
XV9420	Wind indicator							1	100.00%		
XV9450	Flagpole							1	100.00%		
XV9901	6 fenders							1	100.00%		
XV9902	4 mooring lines							1	100.00%		
XV9910	Add. winch handle							1	100.00%		
XV9950	HANSE maintenance kit							1	100.00%		
XW5000	<b>Comfort Package</b>					5.200.00 €	5.200.00 €	1	100.00%	0.00 €	0.00 €
XC9032	Courtesy lights in cockpit							1	100.00%		
XC9033	Courtesy lights at companionway							1	100.00%		
XC9300	2 vents for coach roof hatches							1	100.00%		
XL9001	Courtesy lights in saloon							1	100.00%		
XL9003	Indirect lights in saloon and cabins							1	100.00%		
XL9004	LED overhead lights in saloon and cabins, dimmable							1	100.00%		
XL9010	SLS - Scenario light system - touch screen controller in saloon and dimmer in cabins and heads							1	100.00%		
XN2500	Cockpit cushions (colour selection)							1	100.00%		
XV9010	Blind set with flyscreens for deck hatches							1	100.00%		
XV9060	Blinds for hull windows							1	100.00%		
XV9080	Blinds for side coach roof windows							1	100.00%		
	<b>OPTIONS</b>										
	<b>HULL</b>										
	<b>KEEL</b>										
XB9000	Keel and rudder - not mounted			X		690.00 €	690.00 €	1	100.00%	0.00 €	0.00 €
	<b>LAYOUT &amp; INTERIOR</b>										
XL2003	B3: 2 fwd cabins with double berth, storage space and separate head - convertible by a removable			X		5.140.00 €	5.140.00 €	1	100.00%	0.00 €	0.00 €
XL7001	Saloon table electrically lowerable with cushions, convertible into double berth			X		2.350.00 €	2.350.00 €	1	100.00%	0.00 €	0.00 €
	<b>WOOD (FURNITURE, FLOORBOARD)</b>										
XM1201	Floorboard - Classic Stripes			X		1.750.00 €	1.750.00 €	1	100.00%	0.00 €	0.00 €
	<b>UPHOLSTERY, CARPETS &amp; CURTAINS</b>										
XN2001	Upholstery - Monte Carlo (colour selection)			X		390.00 €	390.00 €	1	100.00%	0.00 €	0.00 €
	<b>DECK &amp; OUTSIDE EQUIPMENT</b>										
XC1333	Teak on helmsman seats (only with XC9060)			X		standard	0.00 €	1	8.00%	0.00 €	0.00 €
XC5200	2 LEWMAR 55 ST EVO manual secondary winches			X		2.450.00 €	2.450.00 €	1	100.00%	0.00 €	0.00 €
XC9060	2 helmsman seats, foldable (only with XC1333 or XC1334)			X		1.800.00 €	1.800.00 €	1	8.00%	1.656.00 €	1.656.00 €
XC9421	Portlight in coach roof side window stb			X		1.320.00 €	1.320.00 €	1	8.00%	1.214.40 €	1.214.40 €
	<b>RIG &amp; SAILS</b>										
	<b>NAVIGATION &amp; INSTRUMENTS</b>										
	<b>PROPULSION</b>										
XG3101	Bowthruster, 24 V, retractable, incl. battery			X		9.900.00 €	9.900.00 €	1	100.00%	0.00 €	0.00 €
	<b>EQUIPMENT</b>										
	<b>RADIO &amp; ENTERTAINMENT</b>										
	<b>ACCESSORIES</b>										
	<b>SHIPPING AND TRANSPORT</b>										
XZ2001	Loading on truck			X		500.00 €	500.00 €	1	8.00%	460.00 €	460.00 €
XZ4000	Declaration of Conformity			X		standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4005	Owners manual			X		standard	0.00 €	1	8.00%	0.00 €	0.00 €
XZ4010	Builder's Certificate			X		standard	0.00 €	1	8.00%	0.00 €	0.00 €
	<b>LIST PRICE:</b>									323.240.00 €	323.240.00 €
	<b>TOTAL DISCOUNT:</b>								20.73%	67.001.60 €	67.001.60 €
	<b>TOTAL PRICE:</b>									256.238.40 €	256.238.40 €

	Price ex VAT						
<b>Additional components:</b>							
Transport Greifswald - Umag	9.450.00 €	9.450.00 €	1	0.00%	9.450.00 €	9.450.00 €	
Rigging (mast assembly and installation, installation of sails and rails)	1.480.00 €	1.480.00 €	1	10.00%	1.332.00 €	1.332.00 €	
Antifouling (including materials - 2 layers of primer and antifouling)	1.470.00 €	1.470.00 €	1	10.00%	1.323.00 €	1.323.00 €	
Keel and rudder installation (including materials and crane charges)	980.00 €	980.00 €	1	10.00%	882.00 €	882.00 €	
Costs of launching (including travel lift, 6 days land berth charges, 1 day sea berth charges)	1.280.00 €	1.280.00 €	1	0.00%	1.280.00 €	1.280.00 €	
Final commissioning - test of equipment, engine pre-delivery inspection, calibration of nav. instruments, cleaning	450.00 €	450.00 €	1	50.00%	225.00 €	225.00 €	
Lazy bag with lazy jacks	800.00 €	800.00 €	1	0.00%	800.00 €	800.00 €	
Bimini top, stainless steel frame	2.200.00 €	2.200.00 €	1	0.00%	2.200.00 €	2.200.00 €	
Sprayhood, stainless steel frame, 3 windows	1.880.00 €	1.880.00 €	1	0.00%	1.880.00 €	1.880.00 €	
Radio, CD/MP3/USB) player with saloon and cockpit speakers	500.00 €	500.00 €	1	0.00%	500.00 €	500.00 €	
Inverter (12V-220) 800 W	490.00 €	490.00 €	1	0.00%	490.00 €	490.00 €	
LCD TV 32" on fwd bulkhead + Glomex antenne (including installation and materials)	780.00 €	780.00 €	1	0.00%	780.00 €	780.00 €	
LEWMAR 55 AEST electric halvard winch (including installation and materials)	3.700.00 €	3.700.00 €	1	0.00%	3.700.00 €	3.700.00 €	
A2 crew cabin with bed and sink	2.900.00 €	2.900.00 €	1	0.00%	2.900.00 €	2.900.00 €	
Charter equipment (deck, safety, navigational, galley, bedding...)	5.480.00 €	5.480.00 €	1	0.00%	5.480.00 €	5.480.00 €	
Charter make-ready pack (Jib UV protect, auto switch for windlass, various reinforcement, varnishing, teak protect...)	1.080.00 €	1.080.00 €	1	0.00%	1.080.00 €	1.080.00 €	
<b>LIST PRICE:</b>							358.160.00 €
<b>TOTAL DISCOUNT:</b>							67.619.60 €
<b>TOTAL PRICE:</b>							290.540.40 €

## Notes:

Payment conditions

15.000.00 EUR + VAT upon order  
50.000.00 EUR + VAT latest 12 weeks before start of production

Payment method

Balance latest 3 weeks before delivery

IBAN: HR30 2330 0031 1530 4592 3, SWIFT: SOGEHR22 at SPLITSKA BANKA d.d

Delivery

Offer valid till

7 days

Note

VAT is not included  
The offer is valid for Croatia Yachting charter management fleet only

(Date)

(Place)

(Signature)

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