

OFFER

HANSE

455

Dealer:	CROATIA YACHTING d.o.o.
	Supilova 26, 21 000 Split, CROATIA
	sales@hanseyachts.hr
Customer:	
Date:	22/10/2014

Offer No.	
Subject	H455 CharterEdition
Hull number	H455 # 035
Engine number	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0%
Discount:	0.00%
Add. Discount:	0.00%
Total Discount:	0.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H455.15	as per standard specification					169,900.00 €	169,900.00 €	1	0.00%	169,900.00 €	169,900.00 €
	HULL										
XA1000	GRP hull, white Gelcoat, standard	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XA3000	Waterline, 2 stripes, standard, dark grey	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
	KEEL										
XB1000	Keel, T-shape, standard draft, cast iron, 2,25m	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
	LAYOUT & INTERIOR										
XL1002	A2: 2 fwd cabins with 2 double berths, hanging lockers, head port & shower stb		X			4,200.00 €	4,200.00 €	1	0.00%	4,200.00 €	4,200.00 €
XL2001	B1: saloon, U-shaped settee, saloon table, chart table, L-shaped galley, day head with separate shower	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XL3002	C2: double aft cabins with double berths & storage lockers	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XL7002	Lowerable table in saloon for Double berth in saloon			X		850.00 €	850.00 €	1	0.00%	850.00 €	850.00 €
XL7600	Worktop in galley, black	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
	WOOD (FURNITURE, FLOORBOARD)										
XM1100	Furniture - Mahogany style, satin varnish	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XM1201	Floorboard - Classic Stripes		X			1,650.00 €	1,650.00 €	1	0.00%	1,650.00 €	1,650.00 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN1000	Mattresses, standard for all berths	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XN2001	Upholstery 'Monte Carlo' (Hanse Colour Card)		X		Dark Grey	410.00 €	410.00 €	1	0.00%	410.00 €	410.00 €
	Packages										
XW2000	B&G Navigation Package Basic					11,700.00 €	11,700.00 €	1	0.00%	11,700.00 €	11,700.00 €
XF2000	2 navpods, one per steering pedestal							1	0.00%		
XF2200	B&G Triton multifunction display in cockpit, incl. transducer (speed, depth, temp)							1	0.00%		
XF2210	B&G Triton multifunction display in cockpit incl. windtransducer							1	0.00%		
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK1510)							1	0.00%		
XF4030	2 Zeus² 9 chart plotter, one at each helm position							1	0.00%		
XF5000	B&G Autopilot, control unit & FluxGate Gyro Compass RC42							1	0.00%		
XF9100	GoFree wireless link (only with chart plotter)							1	0.00%		
XK1510	Antenna for VHF, FM and AIS, incl. splitter							1	0.00%		
XW3000	Cruising Package Basic					4,900.00 €	4,900.00 €	1	0.00%	4,900.00 €	4,900.00 €
XC9010	Cockpit bottom, teak							1	0.00%		
XC9062	Helmsman footrests (not mounted)							1	0.00%		
XC9080	Spring cleats							1	0.00%		
XC9090	Anchor windlass, electrical, remote control (only with XH1001)							1	0.00%		
XC9100	Anchor 'Delta' 20kg, with 60m galvanized chain, 10mm							1	0.00%		
XH1001	Battery set, capacity upgraded to: 1x90Ah + 2x160Ah AGM							1	0.00%		
XH3110	Shower unit at cockpit / stern, cold & warm water							1	0.00%		
XV9420	Wind indicator							1	0.00%		
XV9450	Flagpole							1	0.00%		
XV9901	6 Fenders							1	0.00%		
XV9902	4 Mooring lines							1	0.00%		
XV9910	Second winch handle							1	0.00%		
XV9950	HANSE maintenance kit							1	0.00%		
	OPTIONS										
	DECK & OUTSIDE EQUIPMENT										
XC1000	Deck, standard (non slip)	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XC2200	Double steering system, stainless steel/leather wheels	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XC3001	Cockpit table, stainless steel with folding teak tops	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XC4000	Guard rail	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XC5200	2 LEWMAR 50 ST EVO manual secondary winches			X		2,900.00 €	2,900.00 €	1	0.00%	2,900.00 €	2,900.00 €
XC5300	2 LEWMAR 50 ST EVO manual halyard winches	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
	RIG & SAILS										
XE1000	Mast, standard rig	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XE3000	ELVSTROM Dacron sails, full batten main & self tacking jib	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XE9002	Selden MDS slider system			X		850.00 €	850.00 €	1	0.00%	850.00 €	850.00 €
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
XG1002	VOLVO D2-55, 39kW/53hp - saildrive, propeller 3 blade fix	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XG3101	Bowthruster, 12V, retractable incl. battery			X		7,900.00 €	7,900.00 €	1	0.00%	7,900.00 €	7,900.00 €
	EQUIPMENT										
XH1000	Battery set, capacity: 1x90Ah + 1x160Ah AGM	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XH1600	Country Version: EU / AUS	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XH2000	Charger 30A	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XH3000	Toilet, manual aft	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
XH3010	Toilet, manual, fwd	X				standard	0.00 €	1	0.00%	0.00 €	0.00 €
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ2001	Loading on truck			X		400.00 €	400.00 €	1	0.00%	400.00 €	400.00 €
	LIST PRICE:									205,660.00 €	205,660.00 €
	TOTAL DISCOUNT:								0.00%	0.00 €	0.00 €
	TOTAL PRICE:									205,660.00 €	205,660.00 €
	Additional components:										
	Transport Greifswald - Umag					7,850.00 €	7,850.00 €	1	0.00%	7,850.00 €	7,850.00 €
	Rigging (mast assembly and installation, installation of sails and rails)					1,100.00 €	1,100.00 €	1	0.00%	1,100.00 €	1,100.00 €
	Antifouling (including materials - 2 layers of primer and antifouling)					1,060.00 €	1,060.00 €	1	0.00%	1,060.00 €	1,060.00 €
	Costs of launching (including travel lift and land berth charges for 4 days)					860.00 €	860.00 €	1	0.00%	860.00 €	860.00 €

Lazy bag with lazy jacks	780.00 €	780.00	1	0.00%	780.00	780.00
Bimini top, stainless steel frame	1,890.00 €	1,890.00	1	0.00%	1,890.00	1,890.00
Sprayhood, stainless steel frame, 3 windows	1,580.00 €	1,580.00	1	0.00%	1,580.00	1,580.00
Radio CD(MP3/USB) player with saloon and cockpit speakers	480.00 €	480.00	1	0.00%	480.00	480.00
Inverter (12V-220) 350 W	280.00 €	280.00	1	0.00%	280.00	280.00
Blinds for side windows and hatches	960.00 €	960.00	1	0.00%	960.00	960.00
Charter equipment (deck, safety, navigational, galley, bedlinen...)	5,000.00 €	5,000.00	1	0.00%	5,000.00	5,000.00
LIST PRICE:					227,500.00	227,500.00
TOTAL DISCOUNT:					0.00	0.00
TOTAL PRICE:					227,500.00	227,500.00

Notes:

Payment conditions	10,000.00 EUR + VAT upon order 30,000.00 EUR + VAT latest 10 weeks before start of production Balance latest 3 weeks before delivery
Payment method	kuna equivalent at the selling exchange rate of Hypo Alpe Adria bank d.d at the moment of payment to our bank account 2500009-1101363215 at HYPO ALPE ADRIA BANK D.D..
Delivery	March 2015
Offer valid till	15 days
Note	VAT is not included The offer is valid for Croatia Yachting charter management fleet only

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(Date)

(Place)

(Signature)

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